

### Headquarter

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### Branch

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### Representative office

102-104-106 Bau Cat, Ward 14, Tan Binh District, Ho Chi Minh City

**ANNUAL REPORT 2019 Century Synthetic Fiber Corporation** 



# ANNUAL REPORT 2019

# 2019 Steadfast Implementing Business Plan



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# **ABOUT ANNUAL REPORT**

### Title of report: STEADFAST IMPLEMENTING BUSINESS PLAN

In the circumstances of slowing global economy and continuous US-China trade war tension, despite the unfavorable market conditions, with an innovative, flexible, focusing on eco-friendly products strategies, Century Synthetic Fibers Corporation still steadfast in upholding its strong position in the market, consistently achieving the set targets, and sustainably develop in the long term.

### Main components of the report

- > Annual Report
- > Corporate Governance Report
- > Sustainable Development Report
- > Audited Consolidated Financial Statements
- > IFRS Audited Financial Statements

### Scope and Divisions

The fiscal year is from January 1<sup>st</sup>, 2019 to December 31st, 2019.

## Assurance responsibilities of the Board of Management ("BOM")

AREAS	SOURCES
Finance	Audited fir
Macroeconomics: economic, forex exchange, local and foreign interest rates global GDP	World Econ s, WTO Repo
Industry and sector databases	Vietnam C Korean, Th "2020-The Report. The Fiber V Preferred- issued by T
HR databases	HR depart
Utilities, energy consumption, emission	Utilities, C
Healthcare and working safety	Administra
BOD, BOS reports	2019 BOD,
Shareholders, owner equity Vietnam depository department, the shareholder list finalized on 23/12/2019	Vietnam d finalized o

### The applied standards in the report



inancial statements from FY2015-2019

pnomic Outlook issued in January 2020. ort

Custom department hailand, Japan custom department State of Fashion" issued by McKinsey

Year 2019 -Fiber-Materials-Market-Report 2018, 2019 Textile Exchange.

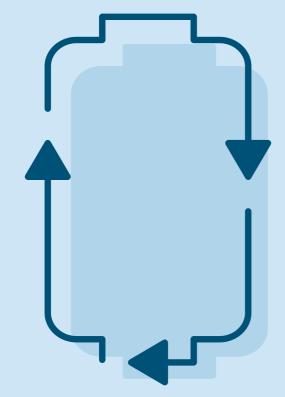
tment, Century Corp.

Century Corp.

ration department, Century Corp.

BOS reports

depository department, the shareholder list on 23/12/2019



# **COMPANY OVERVIEW** Century Synthetic Fiber Corporation - Where Values Begin

- I.1 About Century
- I.2 Highlights of 2019
- I.3 Chairman's Message
- I.4 Business philosophy
- I.5 Key milestones
- I.6 Industry and Business Areas

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### **About Century** 1.1

# I.2 / Highlights of 2019

### **PROFIT AFTER TAX 120.2%** versus 2018 ~ VND 214 billion

### **NET REVENUE**

**√7.4%** versus 2018

~ VND 2,229 billion

achieving **85.6%** of the budget

achieving 107% of the budget



2019 Listed Companies Award held by HOSE

Ranking top **10** the Best Annual Reports of middle-cap companies. Ranking top **10** the Best Sustainability Reports (the 4th consecutive year)



VIETNAM

LISTED COMPANY

AWARDS

**Corporate Social Index 100 Award:** Top 100 Vietnam Sustainable Companies in 2019

Ranking top **10** Vietnam Sustainable Manufacturers

# **CENTURY (HSX)**

Stock code

Headquarter B1-1 North West Cu Chi Industrial Zone, Cu Chi District, Ho Chi Minh City

Branch Street 8, Trang Bang Industrial Zone, Trang Bang District, TayNinh Province

Representative office 102-104-106 Bau Cat, Ward 14, Tan Binh District, Ho Chi Minh City

Telephone csf@century.vn +84.028 3790 7565 +84.276 389 9537 Fax www.theky.vn +84.028 3790 7566 +84.276 389 9536

Chartered Capital

Email

Website

Trading name

**Century Corp** 

VND 707,269,440,000

Tax Registration Number

0302018927

12









- Ranking top **100** Vietnam Sustainable Companies (the 4th consecutive year)

# I.1 / Chairman's Message



Dear our valued Shareholders and Investors,

I am very pleased to share with you the Annual Report 2019 of Century Synthetic Fiber Corporation. We hope this report will bring you useful information on Century's business performance in last year and the strategy and business plan in the upcoming time.

The year 2019 closed with encouraging results of Vietnam's apparel and textile industry in general and of Century in particular. Vietnam's apparel and industry has recorded the export turnover of USD39 billion in 2019, a rise of 7.5% versus 2018. Particularly, Century recognized VND2,229 billion in terms of net revenue, a drop of 7.4% y-o-y and VND214.4 billion in terms of net profit, a surge of 20.2% y-o-y. Despite the unfavorable market conditions such as US-China trade war, China price dumping, Century still consistently maintained and expanded customer network and market shares, new product research and developments, good managements of human resources and production-sales activities.

Vietnam's apparel and industry has recorded the export turnover of USD39 billion in 2019, a rise of **7.5%** versus 2018. Particularly, Century recognized VND2,229 billion in terms of net revenue, a drop of 7.4% y-o-y and VND214.4 billion in terms of net profit, a surge of **20.2%** y-o-y.

The Company raised the recycled yarn's contribution in revenue up to 35% (surpassed the set target of 27.5%), therefore, the Company has indirectly recycled 1.34 billion of consumer used PET bottles, contributing to reduce the plastic wastes on the Earth, simultaneously positioning the Company as an eco-friendly material supplier.

2020 has started off with unfavorable market conditions such as the slow growing global economy, risks of diseases coming from China-the world second largest economy, forecasted slowdown in the major textile markets (the U.S., EU, Japan) in 2020. Nevertheless, we strongly believe in the growth potential of Vietnam's textile industry in general and CENTURY in particular in the following years. The tariff advantages of Vietnam thanks to the FTAs between Japan, Korea and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership ("CPTPP") taking effect since early-2019 and the EU-Vietnam Free Trade Agreement ("EVFTA") tentatively ratified by Vietnam and EU by 2020 will attract more garment and textile orders to Vietnam. In that circumstances, CENTURY would continue to concentrate on product and customer-centric strategies, seize the market opportunities to expand the customer network, diversify products with different functions, strengthen the supply chain from materials to finished products, in order to gain new accomplishments in 2020.

In addition to the Company's business achievements, the Company has set the targets to bring benefits to shareholders and employees. Further more, in order to enhance stakeholder's interests, the Company has gradually improved the corporate governance.

The Company is also consistent in implementing environment protection policies, boosting the sustainable production and consumption.

We hope that with the great efforts of the Board of Management and employees and the strong support of shareholders, CENTURY will achieve sustainable development in the coming years.



**Dang Trieu Hoa** 

Chairman

# I.4 / Business philosophy

VISSION



MISSION

relevant with our core business.

We adopt an advanced and environmentally friendly technology and modern management system, build up professional team and positive innovation corporate culture to contribute to our society, bring new and green products/services to the community by saving natural resource, energy and protecting natural environment.

To become a worldwide leading pioneer in the textile

sector and developing into multi-business fields

# OUR COMMITTMENTS

We always appreciate our customers. We take responsibility and initiatives and cooperate with each other in carrying out the works.



# OUR VALUES

### **Serving Customers**

We appreciate customers and always provide reasonable and useful solutions to satisfy customers' requirements.

- > Serving customers the high quality products at reasonable prices;
- > Eco-friendly products;
- > Globally standardized production process; materials with clear origins.



### **Uniting Ourselves**

- 0

Each of Century Synthetic Fiber Corporation (CSF) members always cooperate and support each other to achieve the Company's goals.

- > Close-knit engagement with stakeholders;
- > Using the resources to bring the highest values to stakeholders;



### **Improving Continuously**

We are never satisfied with the current achievements and longing for improvement in our performance, effectiveness and quality of life.

- Researching and developing new products and markets in order to enhance the economic efficiency;
- > Applying improving methods in productioncost-profit managements; internal risks of the Company;

### **Developing Together**

CSF's development is aligned with the prosperity of our partners, our staffs and the community.

- Sharing benefits with stakeholders: shareholders, employees such as dividend issuance, share offering with preferential prices;
- > Contributing to the community developments.

### **Creating Sustainable Values to Stakeholders**

of Main material expenses

billion

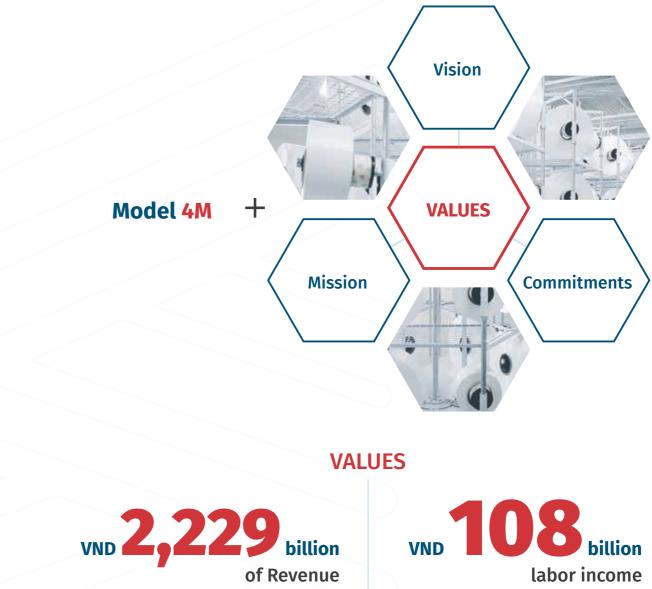
VND

### RESOURCES

VND 1,083 billion

of Equity

### **BUSINESS MODEL**



billion

of Net Profit

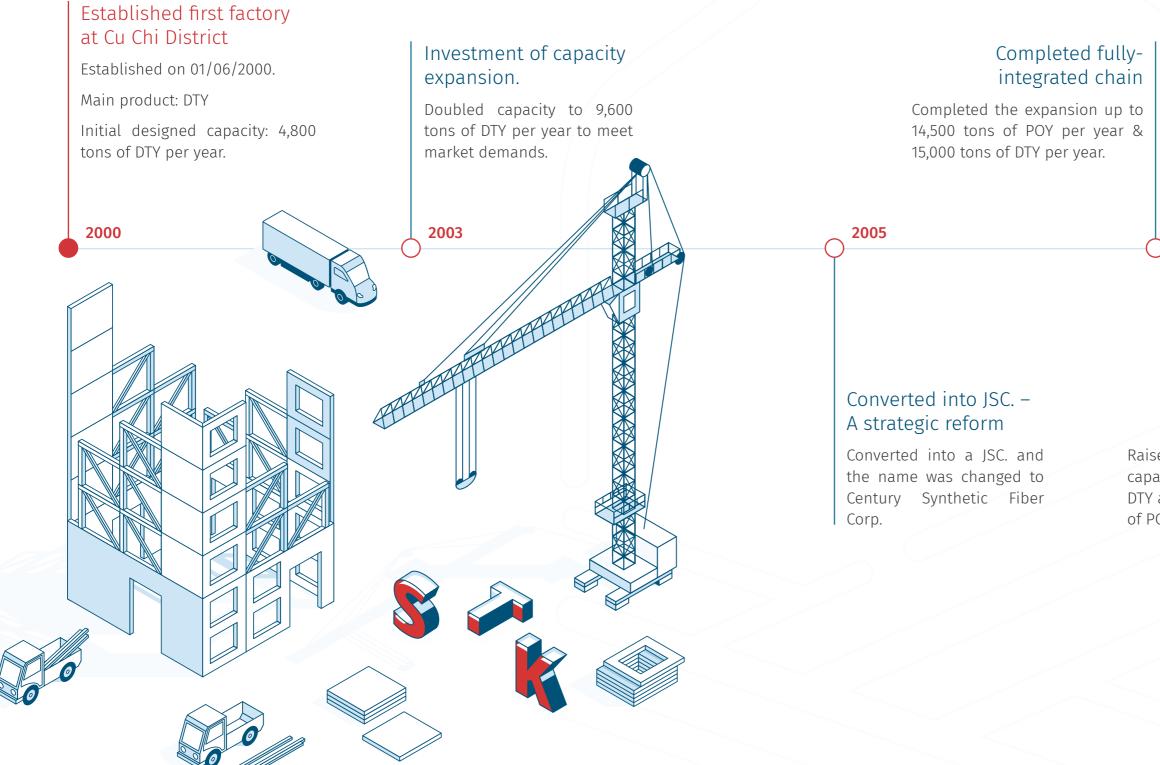


VND 214



Governance budget

# I.5 **Key milestones**

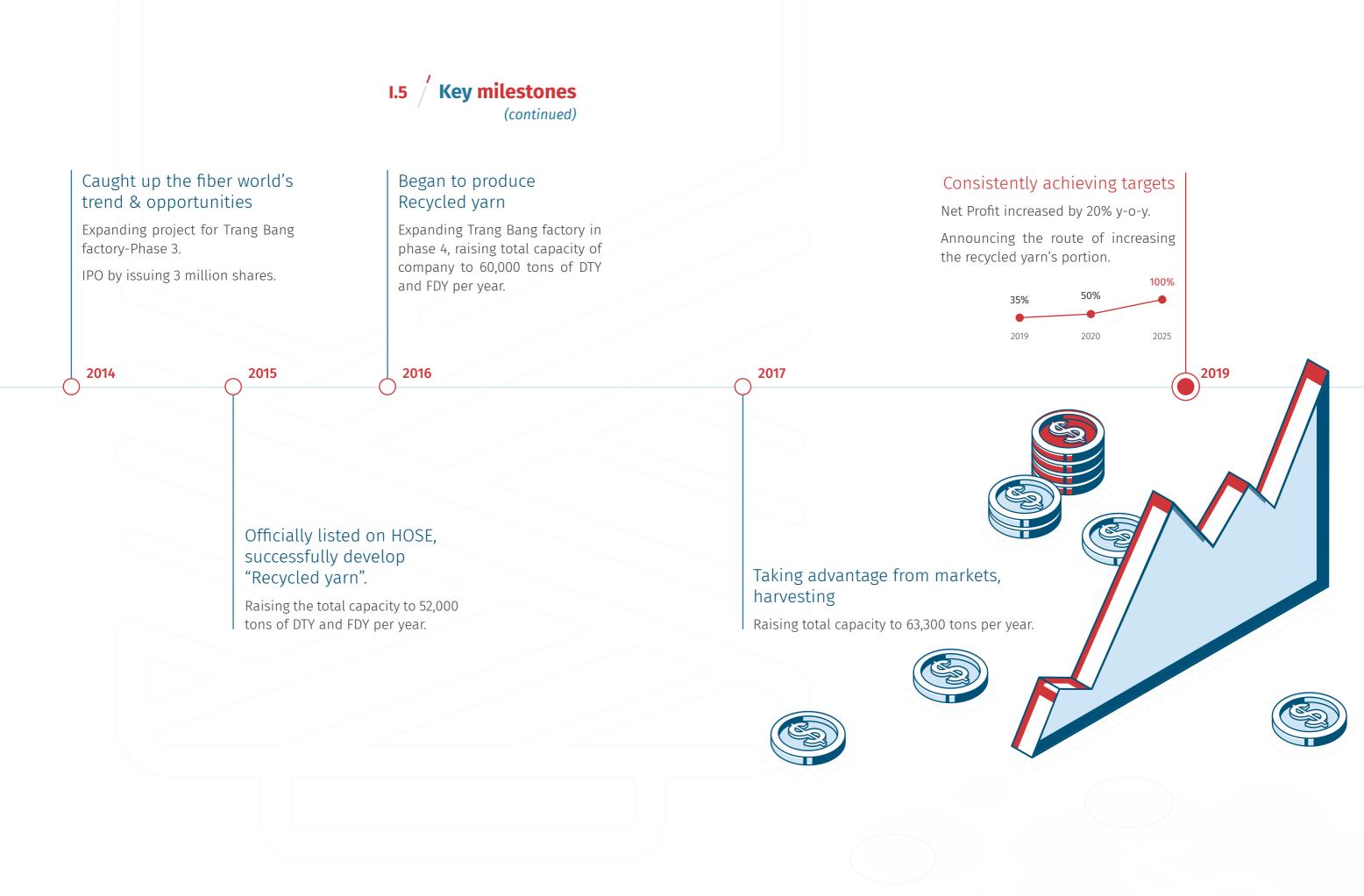


### Developed new product FDY

2011

Raised the Company's entire capacity to 37,000 tons of DTY and FDY and 29,500 tons of POY per year

2008



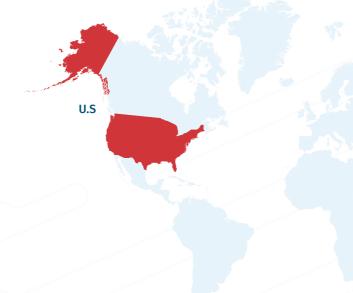


### **I.6.1** SCOPE OF BUSINESS

### I.6.3 GLOBAL PRESENCE

**PET chip** 

CENTURY manufactures and trades polyester filament yarns, including DTY and FDY. CENTURY's products are used to sport clothes and activewear, sport shoes, swimming suits, polyester bags, curtains, car seat covers, medical bandages. Medical bandages Car seat covers, headliners Curtains Swimming suits Polyester bags Sport clothes Sport shoes



### **I.6.4 POLYESTER YARN PRODUCTION PROCESS\***

DTY

### **I.6.2 PRODUCTION CAPACITY**

The company has two factories located in Cu Chi and Trang Bang on a total area of 68.000 m<sup>2</sup>.

### 60,000 tons/year



With continuous expansion and increased capacity, at 31/12/2016, the total capacity of the company is 52,000 tons of DTY and FDY.

By the beginning of 2017, Trang Bang project phase 4 has officially come into operation, bringing the total capacity of the company to 60,000 tons

2017



### 63,300 tons/year

In late-2018, Trang Bang 5 project completed the installation and trial run, raising the Company's total capacity to 63,300 tons of yarn per year



FDY

**DTY: Drawn Textured Yarn** 

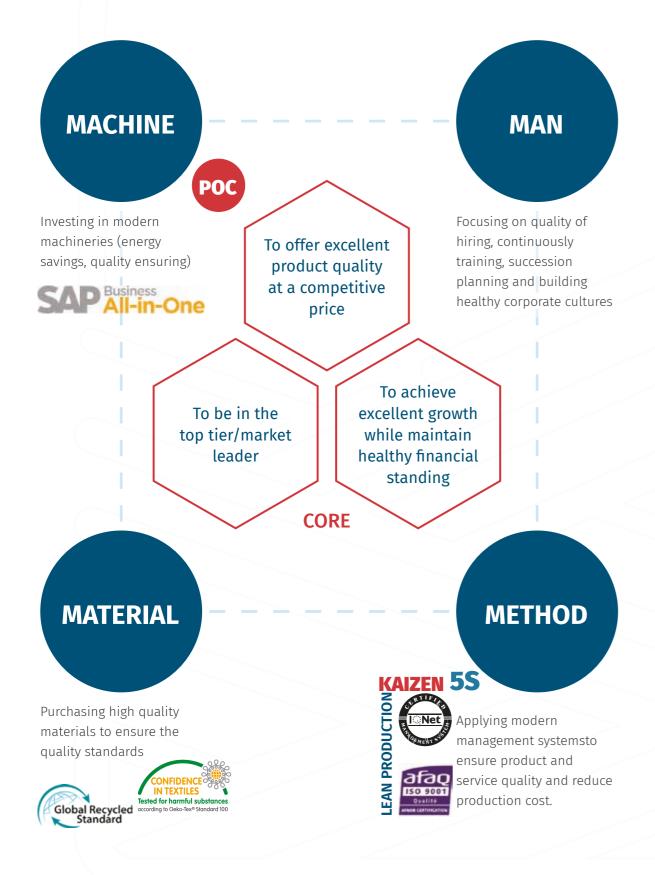
2016





**FDY: Fully Textured Yarn** 

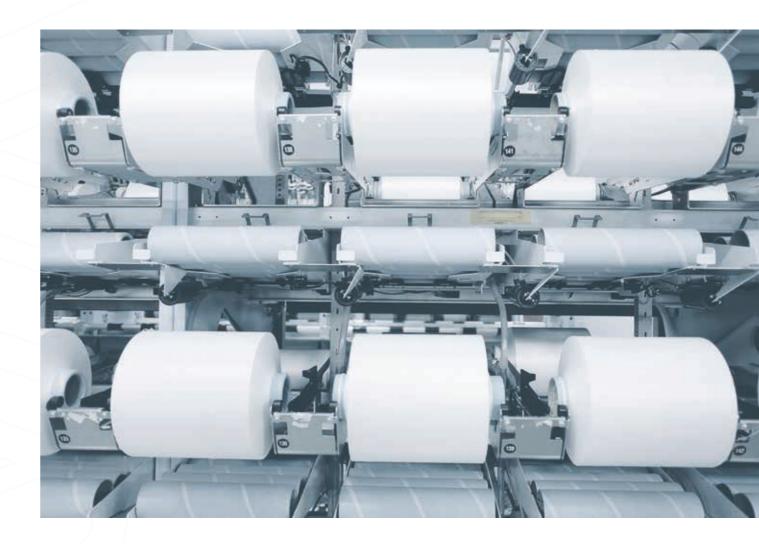
### **I.6.5 BUSINESS MODEL**



### **I.6.6 MARKET POSITION**

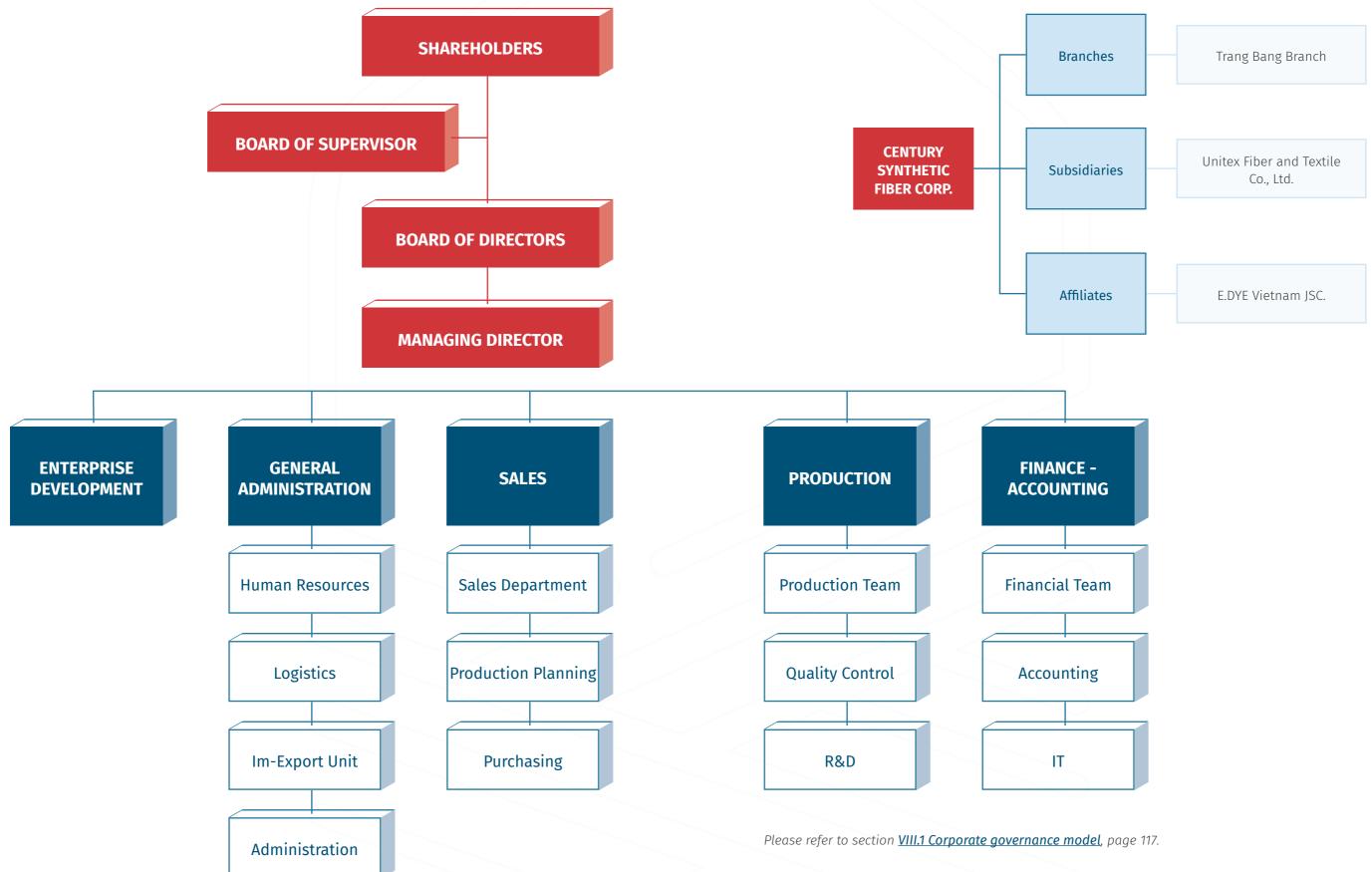
With the vision to pioneer in the textile sector and become a global leader in the sector, CENTURY has been leading in domestic market and expanding internationally, providing the best quality products and services and meeting the utmost stringent requirements of customers.

Table 1: Capacity of Vietnamese polyester filament producers				
COMPANY NAME	CAPACITY			
CENTURY	60,000 tons of DTY & FDY			
Formosa	72,000 tons of DTY& FDY			
Hualon	84,000 tons of DTY			
Dong Tien Hung	20,400 tons of DTY			
PVTex	28,800 tons of DTY			



### I.6.7.... ORGANIZATION CHART – SUBSIDIARIES, AFFILIATES

Figure 1: Organization chart



### **SUBSIDIARIES - AFFILIATES**

Subsidiaries			Affiliates
UNITEX FIBER AND TEXTILE CO., LTD Address: Lot A17.1 C1, Thanh Thanh Industrial Zone, An Hoa Commune, Trang Bang District, Tay Ninh Province Core business: Production of synthetic fibers The beginning balance of contributing capital: VND80 billion The ending balance of contributing capital: VND80 billion	% OWNERSHIP 100%	% OWNERSHIP <b>35.44%</b>	E.DYE VIETNAM JSC. Address: 102-104-106 B HCM City Core business: Export, The beginning balance The ending balance of

At present, Unitex has not yet commenced operation. Therefore, it only recognizes the establishment costs.

### Table 2: Key Financial Indicators of Unitex

KPIS (VND)	2019 (VND)	±%, Y-O-Y
Revenue from financial activities	111,772	-28.8%
Profit after tax	-14,310,955	-22.4%
Current assets	7,912,615,125	-0.4%
Long-term assets	78,035,144,535	-0.9%
Liabilities	5,999,556,781	-10.3%
Owner's equity	79,948,202,879	-0.04%
Total assets	85,947,759,660	-0.83%

E.DYE Vietnam has not yet commenced operation. Therefore it only recorded the establishment costs.

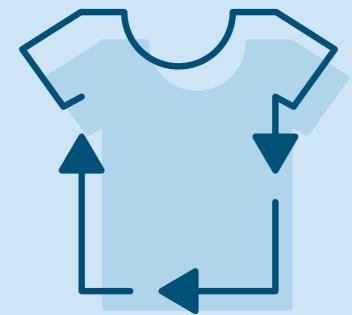
### Table 3: Key Financial Indicators of EDYE Vietnam

Table 3: Key Financial Indicators of EDYE Vietnam				
KPIS (VND)	2019 (VND)	±%, Y-O-Y		
Revenue from financial activities	50,158,370	-86%		
Net profit from operation	-526,925,607	-55%		
Profit before tax	7,117,364,020	0.2%		
Current assets	25,864,440	-72%		
Long-term assets	2,351,614,705	25%		
Liabilities	4,791,613,755	-10%		
Owner's equity	7,143,228,460	-0.7%		

.

6 Bau Cat, Ward 14, Tan Binh District,

ort, import, retail and wholesales distribution
of contributing capital: VND27.05 billion
of contributing capital: VND2.38 billion



# **BOARD OF MANAGEMENT'S REPORT**

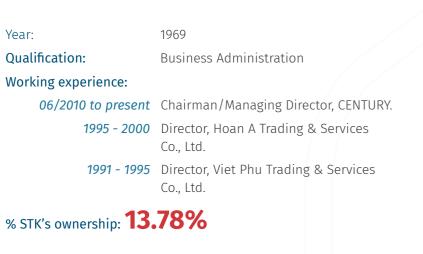
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2019 Outlook – Consistently Creating Values

- II.1 Introduction of the Board of Manage
- II.2 Macro-economic and textile industr
- II.3 The tendency of textile and yarn inc
- II.4 Assessments of the Company's busin
- II.5 Company's business forecast in 2020
- II.6 Earning Distribution plan for the fisc
- II.7 BOM's Explanations on audit opinion

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### Introduction of **II.1** the Board of Management ("BOM")





Mr. DANG TRIEU HOA Chairman, Managing Director



Mr. PHAN NHU BICH **Deputy CFO/ Chief Accountant** 

Year: Qualification: Working experience: 11/2010 to present Chief Accountant, CENTURY 03/2004 - 03/2010 Controller/Accountant, Thanh Cong Textile

1997 – 03/2004 Accountant, Binh Phuoc Electricity

1970

MBA

Company.

1956

% STK's ownership: 0.14%

Year: Qualification: Working experience:

% STK's ownership: **0.04%** 

**Mr. NGUYEN THAI HUNG Administrative Manager** 

### Changes in the BOM's members in 2019: None

Year:	1972		
Qualification:	Chief Strategic Officer		
Norking experience:			
01/2015 to present	CSO, CENTURY		
03/2008 - 12/2014	Investment Advisory Manager, Tri Tin Consulting & Investment JSC.	00	
04/2005 - 02/2008	Senior Project Manager, Openasia Consulting Ltd.		
10/2004 - 02/2005	Business Development Officer, Mekong Private Sector Facility ("MPDF").	110	
10/2002 - 10/2004	Senior Financial Analyst, PricewaterhouseCoopers (Vietnam) Ltd.	A LAN	
03/1997 - 03/2000	Legal Assistant, Deacons Graham & James, Hanoi Branch.		

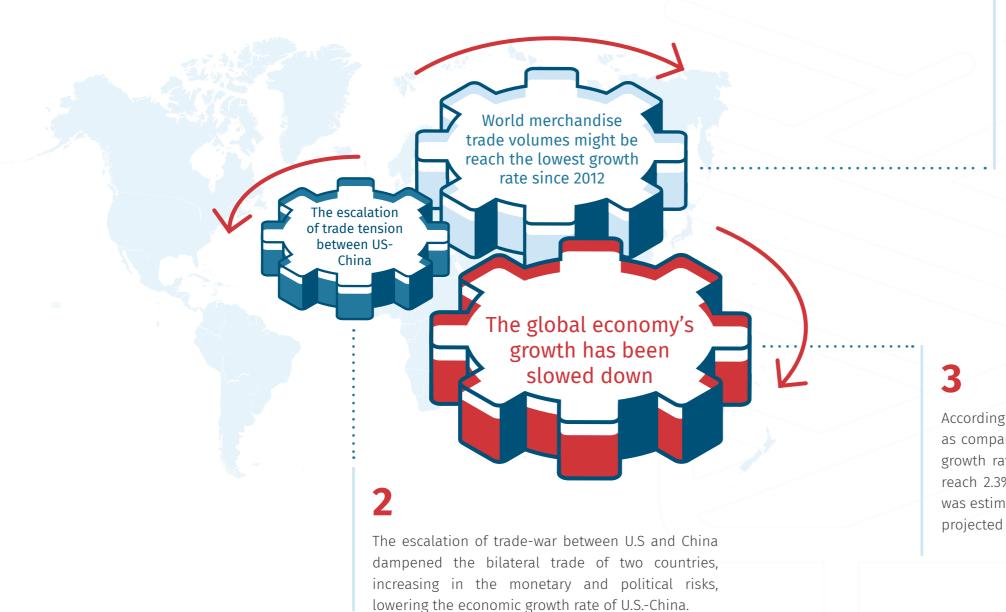
Mdm. NGUYEN PHUONG CHI **Chief Strategic Officer** 

### Administrative Manager 2016 to present Administrative Manager, CENTURY 2011 – 2016 KYVY Corporation: Production Manager 2008 – 2010 Century Synthetic Fiber Corporation: Deputy Managing Director 2002 – 2008 Thai Tuan Textile & Garment Corporation: Manager of Textile factory 1 and Textile factory 2. 2001 Century Manufacturing – Trading Limited Company: Workshop Manager 1998 – 2000 Thai Tuan Textile & Garment Limited Company: Textile factory Manager. 1994 – 1998 Lien Minh Fiber Company (Taiwan, Tan Thuan Export Processing Zone): Workshop Manager 1982 – 1993 Viet Thang Textile Company (Thu Duc District): Head of Yarn Testing Laboratory.

Garment & Investment Trading JSC.

II.2 / Macro-economic and textile industry overview in 2019

### II.2.1......2019 MACRO-ECONOMIC OVERVIEW



1

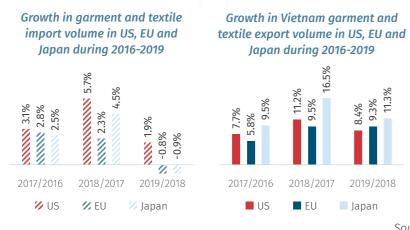
World merchandise trade volumes are forecasted to grow only 1.2% in 2019. This was the lowest growth rate since 2012. In particular, exports of developed and developing countries only rose by 0.4% and 2.1% respectively as compared to the last year. In terms of import, developed countries increased by 1.6% and developing countries increased by 1.1%.

Source: Global trade forecast in October, 2019.

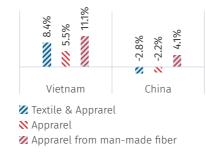
According to IMF, 2019 global GDP was estimated to reach 2.9%, a decrease as compared to 2018 growth rate of 3.6%, a significant drop from 2017 growth rate of 3.7%. In which, the U.S. growth rate was estimated to reach 2.3% as compared to 2018 growth rate of 2.9%; EU growth rate was estimated to reach 1.2%, Japan was estimated to reach 1%; China is projected to reach 6.1% in 2019, 0.5% lower than initial forecast.

Source: The overview of world economy in January, 2020

### **II.2.2... THE APPAREL & TEXTILE AND YARN INDUSTRIES IN 2019**



Growth in Vietnam and China garment and textile export volume in US market in 2019



Source: OTEXA. Europa. Japanese Customs

- > The textile import into US's market increased by 1.9% as compared to same period last year. The import volumes of EU and Japan markets decreased slightly by 0.8% and 0.9% respectively, y-o-y.
- > In 2019, Vietnam's textile and apparel industry exports experienced a high growth rate, surging by 11.3% in Japan market, 9.3% in EU and 8.4% in US market.
- > In US market, in 2019, the orders have shifted from China to Vietnam due to the impact of trade war, in which Vietnam's garment exports rose by 5.5% as compared to 2018, while China's exports dropped by 2.2%; Vietnam's apparel from man-made fiber exports to the US increased by 11% y-o-y while the Chinese market fell by nearly 4%.

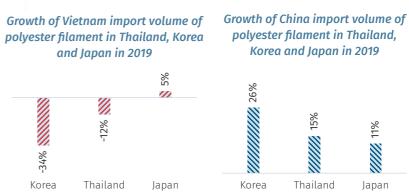
### Vietnam textile and apparel export turnover (USD billion)



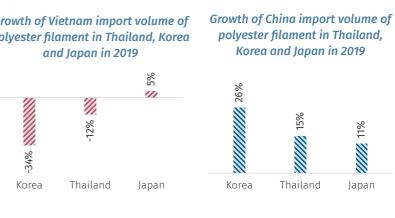
Source: Vietnam Cotton and Spinning Association

In 2019, Vietnam's textile and garment industry continued to have an impressive trade surplus with the export turnover of USD39 billion, increasing 7.55% as compared to 2018.





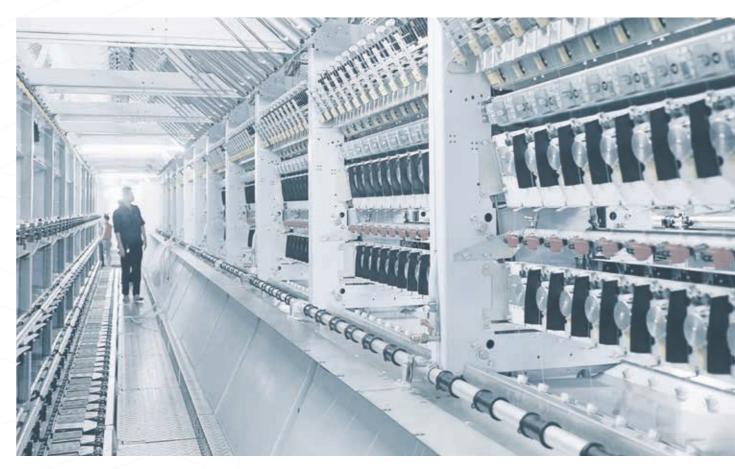




Source: The Fiber Year 2019

Source: Vietnam, Korean, Thailand, Japanese Custom Departments

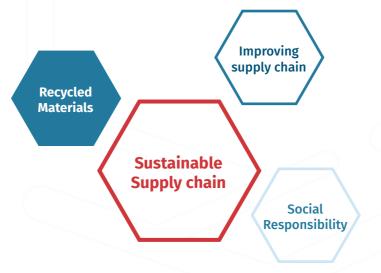
In terms of the polyester filament yarn sector, China dumped heavily to Korea, Thailand and Japan markets. In Korea and Thailand markets, China had increased its export volume by 26% and 15% y-o-y respectively while Vietnam's export volume of polyester filament yarn in these markets dropped by 34% and 12%.



### The tendency of textile and yarn industry **II.3** in medium-long term

### **IMPROVING SUSTAINABLE VALUES FOR SUPPLY CHAIN OF TEXTILE INDUSTRY**

According to McKinsey Apparel CPO 2019 report, in recent years, textile and garment companies need to build a robust business strategy, embracing environmental and social factors. The current textile and garment's supply chain should start from a highlysustainable material resource, meaning that the material of textile industry's supply chain should be eco-friendly. Being aware of the current situation of environmental pollution, the consumers' demands for environmentallyfriendly products has been growing vigorously. This trend is considered as one of the key drivers for top brand names to shift their orders to more eco-friendly suppliers.



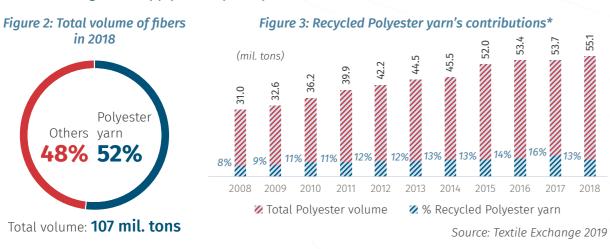


Not only the demand for environmentally-friendly raw materials increases, but also the whole supply chain of the industry must starts with sustainable raw materials to finished products, ensuring the requirements of three factors: environment - labor - society. Traceability and Transparency are current concerns of consumers. Hence, enterprises at any stage of the supply chain need to have a close relationship with other stages. Moreover, the integration among companies in a supply chain is critical to get favourable tariff treatment under multilateral/bilateral trade agreements which attached favourable tariff treatment with rules of origin (such as fabric forward or yarn forward rule of origin).

### VIETNAM'S TEXTILE AND APPAREL INDUSTRY **STILL HAS SOME BRIGHT SPOTS**

- > According to Vinatex, the global textile demand in 2019 surged by 3.3% as compared to 2018, in which China decreased by 2.3%; India and Bangladesh increased by 1.4% and 2.4% respectively. Despite of not reaching the set target, the total export turnover of Vietnam's textile and apparel recorded USD39 billion (the initial target was USD40 billion), rising by 7.55% as compared to 2018.
- > Accumulated to November 2019, Vietnam's textile and apparel had attracted USD1.5 billion of the foreign investments with considerable growth in the investment flow from Korea and Taiwan to yarn, textile and dyeing subsectors.
- > As the trade war between China-U.S is not going to show ending signals in the upcoming time, the growth potential of textile and garment export will continue to come from orders shifting from China to Vietnam, and other markets such as Canada and Australia in order to benefit from the CPTPP free trade agreement.
- > EVFTA is still in progress of ratifications and promised to have a "big push" to the Vietnam's garment and apparel industry, contributing to the export growth of the Vietnam's garment and apparel industry.

### **Recyled yarn prospects**



> The global supply of Recycled yarn

\* The proportion had comprised of recycled polyester filament yarn and recycled staple yarn, in which the proportion of recycled polyester filament yarn is still insignificant.

### > The demand of recycled yarn

In 2017, some of the top brand names in the global textile and apparel industry committed to using at least 25% recycled yarn by 2020. Because of the rising consumer trends on sustainability, especially environmentally-friendly sources of materials, the recycled yarn demand has been growing significantly. Particularly in 2018, top brand names raised their targeted proportion of recycled yarn usage to 36% and the number of top brand names committing to use recycle yarn also increased from 48 to 62 brands.

Source: Century's compilation from various companies' news

### 11.4

# **Assessments of the Company's business** performance in 2019

In the context of challenging and unfavorable macro-economic conditions and business environment in 2019, Century's Board of management proactively sought opportunities while mitigating risks, concentrating on production efficiency enhancement, expanding markets and preserving the existing customer network.

### **IL41** ANALYSIS OF THE COMPANY'S PERFORMANCE **AS COMPARED TO OVER THE SAME PERIOD OF 2018**

### **KPIs (VND billion)**

### Analysis of movement of KPIs

Net revenue and year-on-year growth

Net sales revenue in 2019 reached VND2,229 billion, decreasing 7.4% as compared to 2018.

Explanations:



Gross profit, gross margin

and year-on-year growth

68.2% 🔺

2017

54.7% 🔺

2018

> Due to the impact of trade war between China-U.S, Chinese yarn producers have dumped their products, causing other companies including STK to reduce selling price and lose sales volume of Virgin yarn.

Despite the slight decline in net sales revenue, the Company has proactively changed the sales mix toward higher value-added products, gradually enhanced the recycled yarn's proportion; 2019's gross profit reached VND 354.1 billion, increasing by 5.7% as compared to the same period in 2018.

The Company's gross profit margin was improved from 13.9% (2018) to 15.9% (2019).

**Explanations:** 

354.1

2019

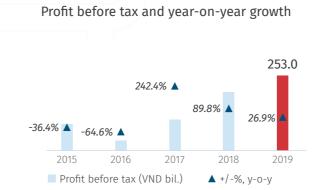
5.7%

▲ +/-%, y-o-y

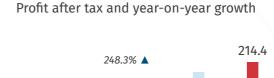
- > The 2019's cost of goods sold decreased by 9.5% as compared to 2018.
- > The difference between average selling price and chip price increased by 5% as compared to the same period.

As a result of stringent cost controls and customers' change in shipment terms, the proportion of selling expenses on sales revenue decreased from 1.4% to 1.2%. The proportion of financial expenses also dropped from 1.8% to 0.9% due to stability in the USD/VND exchange rate.

The proportion of administration expenses in 2019 increased from 2.3% (2018) to 2.6%, primarily due to purchase of supplemental warehousing equipment for the delivery process.

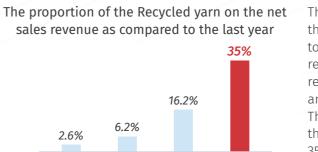


**KPIs (VND billion)** 









2018

2019

2017

2016

42

-12.0%

2015

31.2%

2016

Gross profit (VND bil.)

Expense Items Selling Expense/Net Revenue ■ G&A/Net Revenue

Net Financial Expense/Net Revenue

### Analysis of movement of KPIs

As selling expenses and financial expenses declined, the Company's profit before tax in 2019 reached VND253.1 billion, increasing by 27% as compared to the last period.

As a result, the Company's profit after tax in 2019 reached VND214.6 billion, increasing 20.2% as compared to the last same period.

Due to the increment of the Company's profit after tax (+20.2%) thus the EPS also reached VND3,163/ share, increasing by 16% as compared to 2018.

Thank to the Company's right strategy to focus on the segment of high quality products, supplying to global top brand names, in 2019, the Company recorded outstanding growth of recycled yarn. The recycled yarn sales volume increased by 89.5% and sales revenue surged by 100.6% year on year. The proportion of recycle yarn sales revenue in the total sales revenue jumped from 16% (2018) to 35% in 2019.

### **II.4.2** ASSESSMENT OF THE FUNCTIONAL DEPARTMENTS' PERFORMANCE

# Sales activities

- > Markets: As compared to 2018, in 2019, the Company gradually expanded into the US market with supplying yarns for car industry, seizing the opportunities created by the trade war.
- **Customers:** The number of new customers in 2019 was 65 customers. In terms of recycled yarn, there were 24 new customers using this products.
- > **Products:** Besides the virgin yarn and recycled yarn, in 2019, the Company produced and offered dope dyed yarn samples (black color) to customers, replacing the traditional dyed yarn. In 2H2019, the Company's research and development team also developed further recycled plus special function yarns such as: recycle yarn + anti UV function, recycle yarn+ quick-dry function, recycle yarn+highstretched function.



# Production activities

In comparison to 2018, the Company's production team made certain improvements.

The ratio of DTY grade AA has been improved as compared to 2018. However, the FDY quality needs to be improved further

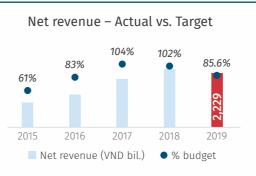
# Other activities

- > **Energy:** The Utility team has applied measures to enhance the production efficiency, reducing the energy consumption by 6% as compared to 2018. The number of electricity fluctuation/ flickering incidents during the year fell by half as compared to 2018.
- > Purchasing team: In 2019, purchasing team developed further 71 suppliers as compared to 2018. In addition, the team also built up and strictly adhered to anti-corruption policies and cost-saving practices of the Company.
- > Human resources: The Company's employee turnover rate after probation period was improved from 23% (2018) to 21.6% (2019). The Company's average income increased by 7% as compared to over the same period
- > Information and technology: Ensuring stable operation of the Company's system, preventing sudden failures and effectively supporting users.

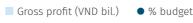
Further applying technology into production and operation, aiming to improve the production efficiency.

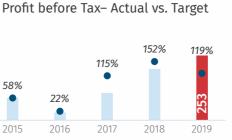


### KPIs (VND bil.)



Net revenue – Actual vs. Target 61% 104% 2017 2018 2019



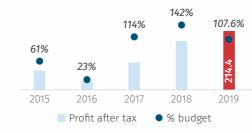


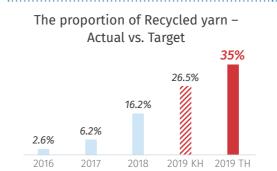
Profit before tax % budget

Since the selling expenses and financial expenses only fulfilled 71% and 36.8% of the set plan respectively (as the actual exchange rate as at 31/12/2019 was VND23,130/ USD, 0.78% lower than the forecasted rate of VND23,310/ USD), the Company's profit before tax surged by 19% as compared to the 2019 plan.

Consequently, the Company's profit after tax surpassed the budget by 7.6% even though the corporate income tax in 2019 increased by 84% as compared to 2018.

### Profit after Tax- Actual vs. Target





Aiming to increase the Recycled varn's contribution to the sales revenue and hence to raise the Company's profitability, the Recycled yarn's revenue in 2019 surpassed the target by 13%. As results of outperformance of recycled yarn combined with underperformance of Virgin yarn which only met 76% of the revenue budget, the proportion of recycled yarn in total revenue reached 35%, much higher than the initial target of 26.5%.



### Analysis of movements in KPIs

In 2019, net sales revenue reached 85.6% as compared to the set plan, primarily due to customers' postponement of their virgin yarn orders and the impact of Chinese yarn producers' dumping activities, causing a decline in sales volume.

Despite the decline in sales volume, the price gap between selling price and chip price exceeded by 9.6% as compared to the set plan. Therefore, the Company's gross profit also fulfilled 98% of the budget.



### **II.4.4** ASSESMENT OF FINANCIAL STANDINGS

### Table 4: Financial standings ITEMS (VND BIL.) 2018 2019 %+/-Total assets 2,119.4 2,071.3 -2.3% Net Revenue 2,229.0 2,407.7 -7.4% Gross profit 334.9 354.1 5.7% Profit from operating activities 202.3 248.2 22.7% Other profit (3.1) 4.7 Profit before Tax 199.3 26.9% 252.9 Profit after Tax 178.4 214.4 20.2%

> The total assets in 2019 decreased by 2.4% as compared to 2018, primarily due to the decline in longterm debt from VND348 billion to VND164 billion.

> Although the sales revenue decreased by 7.4%, the Company's profit still increased as compared to the last same period; the profitability improved as compared to 2018.

### **II.4.5** ANALYSIS OF KEY FINANCIAL RATIOS

### Table 5: Key financial ratios

INDICATOR	UNIT	2018	2019	+/-	ASSESSMENT
Liquidity ratios					
Current ratio	Time	0.93	1.07	0.14	The current ratio of 2019 has been
Quick ratio	Time	0.34	0.43	0.09	improved as compared to 2018
Financial leverage					
Debt/Equity ratio	Time	0.85	0.62	-0.23	Due to the decrease in borrowing
Debt/Total assets	Time	0.37	0.33	-0.04	debts, the debt ratio to equity and the debt ratio to total assets declined as compared to 2018.
Effectivity					
Inventory Turnover	Time	4.40	3.47	-0.93	The inventory turnover in 2019 was reduced as compared to 2018
Net revenue/Total Assets	Time	1.14	1.08	-0.06	The asset turnover in 2019 was reduced as compared to 2018
Profitability					
Return from operating activities on sales	%	8.40%	11.13%	2.7%	
Return on Asset (ROA)	%	7.41%	9.62%	2.2%	The profitability ratios were
Return on Equity (ROE)	%	8.41%	10.35%	1.9%	improved as compared to 2018.
Return on Equity (ROE)	%	19.62%	19.80%	0.2%	



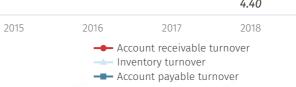
**<u>II.4.5.1</u>** Liquidity ratios



- > Current ratio in 2019 was 1.07x. This indicator was improved as compared to 2018 and the ratio of 1x indicates that the current assets is sufficient to cover current liabilities.
- > Quick ratio was improved in 2019, mainly due to increase in the account receivables by 61% as compared to 2018.

**II.4.5.3** Effectivity ratios



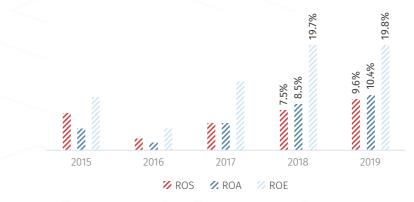


### **II.4.5.2** Capital structure



- > Debt/Equity ratio decreased from 0.85x to 0.62x, strengthening the Company's financial safety.
- > Debt to Total asset ratio dropped from 0.37x (2018) to 0.33x (2019) as the Company repaid debts in 2019 in order to ensure the financial safety.

### **II.4.5.4** Profitability







> The account receivable turnover of the Company in 2019 declined significantly from 41.7 times to 29.1 times. This was due to the 2019's account receivable increased by 61% as compared to the last same period.

- In 2019, the inventory turnover declined from 4.4 times to 3.48 times, showing that the stocking time in 2019 was longer than its in 2018.
- > In addition, the account payable turnover in 2019 decreased slightly as compared to 2018, though it was not remarkable.

Since the profit after tax in 2019 increased of 20.3% as compared to 2018 thus the profitability ratios were improved as compared to last year.

### **II.4.6** ASSESSMENT OF THE COMPANY'S TOTAL ASSETS

### Table 6: Total assets as compared to over the last same period

UNIT: VND BILLION	2018	2019	% 2018	% 2019	2019/2018
Current assets	804.3	879.7	37.9%	42.5%	9.4%
Cash & cash equivalent	153.1	150	7.2%	7.2%	-2.0%
Short term investment	45	80	2.1%	3.9%	77.8%
Accounts receivable	65.4	98.4	3.1%	4.8%	50.5%
Inventory	509.8	525.0	24.1%	25.3%	3%
Others	31.1	26.3	1.5%	1.3%	-15.4%
Long-term assets	1,315.1	1,191.6	62.1%	57.5%	-9.4%
Fixed assets	1,178.8	1,048	55.6%	50.6%	-11.1%
Long-term investment	1.9	1.7	0.1%	0.1%	
Others	132.8	140.6	6.3%	6.8%	5.9%
Total Assets	2,119.4	2,071.3	100%	100%	-2.3%

The 2019 short-term assets increased by 9.4% as compared to the last same period last year, meanwhile the long-term assets decreased by 9.4%. The short-term financial investment surged by 77.8% and accounts receivable soared up by 50.5% as compared to the last same period.



The current asset turnover in 2019 reached 1.08 times. As this ratio was greater than 1x, indicating that the Company has been effectively using the assets to generate the revenue.

Although the current asset turnover decreased slightly as compared to 2018 (1.14 times), the Company has recognized several improvements as compared to previous period (since 2017).

### Bad debts and bad assets

The bad debts and bad assets which had impacts on the Company's business performance in 2019: None

### **II.4.7** ASSESSMENT OF BORROWING DEBTS

Figure 5: Debt/Total resources



In 2019, the Company's total debt accounted 33% of the total resources, declining as compared to 37% in 2018. The Company repaid long-term debts in order to reduce the financial expenses. In particular, the long-term debts of the Company dropped by 53% as compared to the last same period.

### **11.4.8...** ANALYSIS OF IMPACT OF INTEREST RATE AND FOREIGN EXCHANGE RATE **ON THE COMPANY'S PERFORMANCE**

INDICATORS (VND BILLION)	2018	2019	2019/2018			
Financial incomes	11.1	14.3	3.2			
>Interest income	7.9	8.9	1			
> Foreign exchange gain	3.2	5.3	2.1			
Chi phí tài chính	53.4	35.2	-18.2			
> Foreign exchange rate loss	24.4	4.5	-19.9			
>Interest expenses	29.0	30.7	1.7			

The exchange rate as at 31/12/2019 was VND23,130, declining by 0.2% as compared to the exchange rate as at 31/12/2018 (VND23,170).

### **II.4.9** IMPROVEMENTS IN ORGANIZATIONAL STRUCTURE **AND MANAGEMENT POLICIES**

> Reinforcing the production machines, fostering the production human resources;

The Company's BOM reorganised the production team, redelegation of authority in production management, systemizing the production efficiency management of the direct production team;

> Deploying the human resource management software and the warehouse management software, improving the production efficiency and reducing resource wastes;

--- Debt/Total Resources

### Table 7: Year-on year comparison of financial income and expenses

### Company's business forecast in 2020 **II.5**

### IL4.10 GENERAL ASSESSMENTS OF BOM

INDICATOR (VND BILLION)	2019 ACTUAL	2019 ACTUAL/ 2018 ACTUAL	2019 ACTUAL/ BUDGET
Net revenue	2,229	-7.4%	85.6%
Profit before tax	252.9	26.9%	119.2%
Profit after tax	214.6	20.3%	107.6%

### 1. Achievements

- > Thanks to switching of the product-mix and proper sales strategy, the Company's profit before and after tax increased as compared to the last same period and outperformed the budget. The proportion of recycled yarn in the total sales revenue of 2019 reached 35%, surpassing the budget (26.5%) and increasing significantly by 16.2% as compared to the last year.
- > The gross profit margin increased from 13.9% in 2018 to 15.9% in 2019.
- > The financial standing was stable and the current ratio also was improved remarkably.
- > Expanding further into the U.S market and yarn for automotive textile industry.
- > Production quality was improved, enhancing the Century's market position not only in domestic but also in global markets.

### 2. Areas of improvements

> In order to enhance the Company's competitiveness against Chinese dumping activities, beside appropriate sales strategy, the Company needs to continuously improve the operational efficiency, implement cost cuttings measures and develop new high value added yarns in order to attract more orders of higher profitable products.

### **II.4.11... FUTURE DEVELOPMENT PLAN**

### Short-term:

- > Products: the BOM will concentrate on development of recycled yarn and other special functional yarns, gradually raising the proportion of recycled yarn in total revenue to 50% by 2020.
- > Market: maintaining the existing markets and seeking further opportunities in other markets such as US market in automotive industry.

### Medium-long term:

In medium-long term, given inherent risks posed by the trade war between US-China and the global economy, STK's strategy is to enhance the Company's market position by improving product quality and customer service performance. In addition, the Company is aimed to become an integral part of top brandnames' supply chains, hence securing orders and optimizing selling price and sales revenue.

### Table 8: Business forecast in 2020

KPI (VND BILLION)	2019 ACTUAL	2020 FORECAST	2020F VS. 2019A
Net revenue	2,229	2,558	114.8%
Gross profit	354.1	399.1	112.7%
Net profit before tax	252.9	264.4	104.5%
Net profit after tax	214.4	234.8	109.5%

The above forecast for 2020 will be subject to the approval of the Annual General Shareholder Meeting 2020.

### Some assumptions for the Company's 2020 business plan forecast

- > The proportion of recycled yarn in the total sales revenue is forecasted to reach 50% in 2020;
- > The average selling price is estimated to increase 1.5% as compared to 2019;
- > The average chip price is projected to be the same as 2019;
- > The selling expenses is forecasted to surge by 28% and the administration expenses is forecasted to increase 22% as compared to 2019 (recruitment of additional senior managers);
- > The FX rate as at  $\frac{31}{12}$  (2020 is forecasted to increase by 2% as compared to  $\frac{31}{12}$  (2019;
- > The corporate income tax is planned to increased 11.2%;

### 2020 Estimated net sales revenue by currencies



### **Earning Distribution plan II.6** for the fiscal year 2019

The FY 2019's dividend payment plan will be submitted to the 2020 Annual General Shareholders Meeting for approval:

### **BOM's Explanations II.7** on audit opinion

The auditing firm E&Y has no qualified opinion on the Company's 2019 consolidated and separated financial statements.

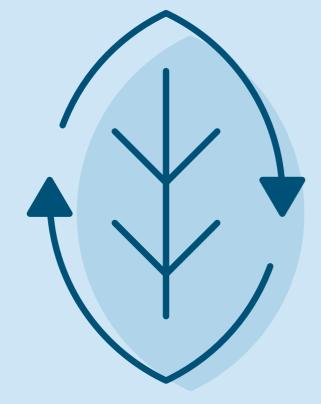
- 2020 Estimated net sales revenue by products



**Dividend payment method** Dividend payment ratio

Cash dividend

15%/par value



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# **REPORT ON SUSTAINABLE DEVELOPMENT**

III.1 Objectives of Sustainable Developm
III.2 Assessment of the BOM on Environm
III.3 Report on environmental protection
III.4 Report on labour and social impact
III.5 Green Capital Market

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# III.1 / Objectives of Sustainable Development

	IMPLEMENTATION ORIENTATION	ALIGNMENT WITH UN'S SDGS	STK'S CONTRIBUTION TO ACHIEVE THE UN'S SDGS
PROTECTION OF SUSTAINABLE	Enterprise's sustainable development based on	Clean water and sanitation	> The Company also arranged 50 separate toilets for men and women, meeting the State standards.
	protection of natural environment	6 CLEAN WATER AND SANITATION	> The Company also does not use chemicals in production certified by the world's trusted organizations (eg REACH STK certification has been achieved in 2017 and OEKO-Tex 100).
			> Every quarter and every 6 months, the Company conducts waste water quality monitoring and environmental impact monitoring.
			> The Company regularly propagates and popularize water saving policies in the Company, and uses water properly to protect water resources.
		Affordable and clean energy	> Investing in energy saving equipment.
		7 AFFORDABLE AND CLEAN ENERGY	Regularly monitors energy usage and implements energy efficiency measures to improve energy using efficiency.
			> Build the habit of saving energy.
		- <u>%</u> -	Turning off unnecessary electrical appliances and after use.
			<ul> <li>Continuously propose practical solutions to save energy.</li> </ul>
		Climate action	> Periodically conducted a carbon footprint measurement.
		13 CLIMATE ACTION	> Set out measures to reduce emissions.
			> Replace diesel fueled forklift trucks by electric ones
			> Coordinate ordering and travelling to reduce the use of transport vehicles.

### THE COMPANY'S GOALS FOR 2020-2025

- > Supervising and monitoring environmental reports to take preventive measures.
- Continue to develop color yarn project to help replacing traditional dyeing activities.
- Restrain the usage of clean water and chemical, limiting the discharge of waste water into environment.
- > Increase the proportion of recycled yarn production to 100% by 2025.
- > Comply with standards under REACH 168, Oeko-tex 100, GRS and ISO 9001-2015.
- > Research and propose measure to save energy.
- > Restrain carbon emission and usage of diesel oil.

### **IMPLEMENTATION ORIENTATION** ALIGNMENT WITH UN'S SDGS STK'S CONTRIBUTION TO ACHIEVE THE UN'S SDGS > Ensure labour safety and health care for employees.

- > Provide well-equipped medical rooms (with adequate facilities, medicines and medical instruments with a full time medical staff) for employees.
- > Organise periodical health check for employees, send those employees whom were detected with health problem to specialized medical centers for medical examination and treatment and follow up in 6 consecutive months.
- > The Company does not use chemicals in the production process.
- > The Company strictly implement regulations on prevention the use of drugs in the Company.
- > Recruit and create jobs for more than 1,000 peoples.
- > Offer competitive salary, compensation and allowances (higher than industry average).
- > Buy raw materials, logistics services locally.
- > Use local catering services, uniforms providing service, security service, transportation service.
- > Provide training and promotion opportunities, and fair treatment.
- > Employees are encouraged to participate in corporate decision-making process.

### **DEVELOPMENT OF HUMAN RESOURCES AND SUSTAINABLE** SOCIETY

- > Employees are the main asset of the Company; the Company always focuses on human resources development.
- > Ensure safe working environment for workers.

### Good health and well-being



### **No Poverty**



	THE COMPANY'S GOALS FOR 2020-2025
)	<ul> <li>Organise training programs on worker skill improvement</li> </ul>
>	<ul> <li>Make skill assessment and set/ implement policies on job promotion</li> </ul>
>	<ul> <li>Regularly check equipment to ensure work safety</li> </ul>
>	<ul> <li>Provide regular health check for employees</li> </ul>
>	<ul> <li>Ensure fair and healthy working environment</li> </ul>
>	<ul> <li>Target to achieve the ratio of 100% employees participating in collective negotiation of labour agreement</li> </ul>
	<ul> <li>Set high recruitment requirements (in term of quality).</li> </ul>
>	<ul> <li>Continuously improve HR policies, benefits and remunerations for employees.</li> </ul>
)	Ensure the Company's average salary higher than the regional minimum salary and the industry's average salary.

### IMPLEMENTATION ORIENTATION ALIGNMENT WITH UN'S SDGS

DEVELOPMENT OF HUMAN RESOURCES AND SUSTAINABLE SOCIETY (continued) Peace, justice and strong institutions



# Responsible Consumption and Production



STK'S CONTRIBUTION TO ACHIEVE THE UN'S SDGS

- > Committed to integrity in all activities.
- > Develop policies and measures to prevent acts of corruption, bribery and tax evasion.
- > Ensure transparent and accurate disclosure.
- > Comply with and support to the regulations and policies issued by the state.
- > Produce yarn from recycled materials and waste yarn.
- > Reduce usage of natural resources in production process.
- > Take measure to save energy and save clean water.
- > Reuse POY paper tubes.
- > Give priority to suppliers who meet criterion on environmental protection, social responsibility and sustainable development.

### THE COMPANY'S GOALS FOR 2020-2025

	IMPLEMENTATION ORIENTATION	ALIGNMENT WITH UN'S SDGS	STK'S CONTRIBUTION TO ACHIEVE THE UN'S SDGS	
SUSTAINABLE	> Contribute to economic	Industry, Innovation, and Infrastructure	> Create direct and indirect jobs for the community.	>
ECONOMIC	development of the community.	O INDUSTRY INNOVATION	> Contribute to development of local infrastructure.	
DEVELOPMENT	<ul><li>&gt; Protect environment in the</li></ul>	9 AND INFRASTRUCTURE	> Enhance life quality for local peoples.	>
	region.		> Invest in R&D to create new value added products.	
	Comply with Vietnam's regulations and rules of the		Protect natural resources (oil, water) to minimize greenhouse gas emission.	>
	industrial zones.			>
		Decent Work and Economic Growth	Maintain competitive remuneration and allowance in STK.	
		8 DECENT WORK AND ECONOMIC GROWTH	STK's average salary growth is maintained higher than national GDP growth rate and inflation rate.	>
			> Ensure comfortable, safe and hygiene working	

- > Create healthy competitive corporate culture.
- > Committed to integrity in all activities.

environment.

- > Develop policies and measures to prevent acts of corruption, bribery and tax evasion.
- > Ensure transparent and accurate disclosure.
- > Comply with and support to the regulations and policies issued by the state.

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### Peace, Justice, and Strong Institutions

PEACE, JUSTICE AND STRONG INSTITUTIONS

### THE COMPANY'S GOALS FOR 2020-2025

- > Increase the Company's revenue and profit.
- > Continuously expand markets and customer network domestically and internationally.
- > Train and enhance capacity of local human resources.
- > Maintain jobs, create stable employment in Cu Chi and Trang Bang.
- > Keep track and monitor environmental assessment reports.
- > Comply with prevailing regulation, ensure transparency in information disclosure and business activities.
- > Actively fight against bribery and corruption.

### Assessment of the BOM on **III.2 Environment-Labour-Community Aspects**



# **ENVIRONMENT**

- > By raising the percentage of recycled yarn in total revenue from 16,2% (2018) to 35% (2019), the Company has indirectly increase the number of postconsumer used bottles recycled from 394 million to 740 million.
- > By reusing POY paper tubes, the number of POY paper tube used was curbed at 870,087 and each paper tube was reused by 3.56 times.
- > Total electricity consumption reduced by 6% compared to the same period last year. As a result, the carbon footprint related to electricity consumption declined by 6%.
- > Total water consumption declined by 5% compared to the same period last year.
- > No recorded cases related to violation of environmental regulations.

# LABOUR

- > Average income of employees increased by 7% in 2019 as compared to 2018.
- > Increase the fund for bonus (13th month salary and performance related bonus).
- > Enhance capacity for employees via training courses by foreign experts and the roadmap for skill improvement and promotion.
- > Improve the mechanism for complaint and opinion contribution by employees.
- > No recorded cases of work accidents.
- > Complete share issuance to employees under ESOP.

# COMMUNITY

- > Stable and growing business help raising contribution to state budget by 34% year on year.
- > Comply with the rules of industrial zones, regulations on tax, import/export, Law on Enterprises, Law on Securities ...
- > Indirectly create jobs for local peoples.

### **Report on III.3** environmental protection



CAUSE	FREQUENCY OF INCIDENT	IMPACT LEVEL	CONSE- QUENCE (*)	MANAGERIAL APPROACH	SPECIFIC MEASURES	KPIS	
Dust density	1 mark	1 mark	Low (1 mark)	Set targeted KPIs for each related	Procedures on periodical inspection of air quality		
Noise	3 marks	1 marks	Medium (3 marks)	divisions which are required to report on actual achievement on weekly, monthly, quarterly, biannually and annual basis to the Managing Director (the Company's highest ranking officer in charge of environmental protection).	are required to report on actual achievement on weekly, monthly, quarterly,	Procedures on periodical inspection of air quality, ear plug for noise protection, airlock door for workshops, health check for employees	No case of illness caused by noise. However, by the nature of this industry, there is noise generated by running machines.
Emission	3 marks	2 marks	Medium (6 marks)		Minimize usage of DO, take measure to save electricity.	Carbon footprint related to electricity consumption reduced by 6% and carbon footprint related to DO consumption dropped by 1%.	
Discharged water and solid waste	2 marks	3 marks	Medium (6 marks)		Daily monitor sanitary waste water treatment system, classify and collect solid waste in accordance with regulations.	No case of violation	



Consequence < 3	3 ≤ Consequence ≤ 6
Low	Medium

Discharged water & solid waste

Impact level on environment

Consequence > 6

High

### III.3.1 MATERIAL USAGE

CLASSIFICATION OF MATERIAL	TYPE OF MATERIALS	COUNTRY OF ORIGIN	2017 (TONS)	2018 (TONS)	2019 (TONS)	2019 /2018
Non renewable materials	Polyester Chip	Korea,Taiwan, Japan	53,495	54,393	49,558	-9%
	Oil	Taiwan, Japan, Germany	713.5	1,026	904	-18%
Renewable	Paper tubes	Vietnam, Taiwan	3,907	4,457	3,224	-28%
materials	Carton boxes	Vietnam	2,301	2,054	1,705	-17%

INITIATIVES FOR ENVIONRMENTAL PROTECTION IN 2019	ACHIEVEMENTS
Increase the usage of recycled polyester chip to reduce the usage of virgin polyester chip and eliminate plastic waste (post consumer used bottles) on the earth.	> Volume of recycled chip increased by 89% year on year.
	> Number of post consumer used bottles indirectly recycled was 740 million, surging by 188% as compared to 2018.
> Recover and reuse POY paper tube	> Number of times POY paper tube is reused: 3.56x, raising the Company's overall ratio of reuse in all types of paper tubes (including POY, DTY, FDY paper tubes) to 23%.
U	

### The rate of reusing materials

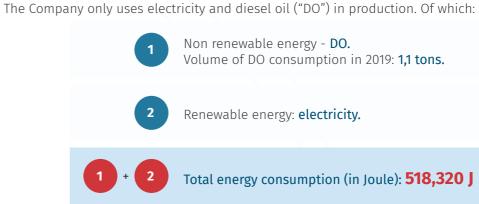
_	Volume of recycled polyester chip (kg)	× 100 -	16,401,136	_
_	Total volume of polyester chip in use (kg)	100	49,558,552	_

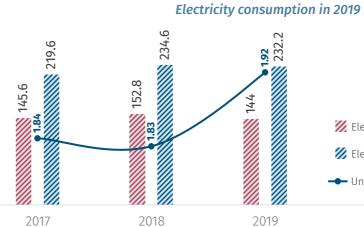
In 2019, number of POY paper tube in use was 870,087 and each POY paper tube was reused by 3.56x, raising the Company's overall ratio of reuse in all types of paper tubes (including POY, DTY, FDY paper tubes) to 23% as compared to the rate of 21.7% in 2018:

33%

	Volume of material reused
	Total volume of material in use during the year
The rate of recovery	The number of POY paper tubes × reusing times
and reuse of paper tube	<ul> <li>POY paper tubes × (reusing times)</li> </ul>
	+ DTY paper tube + FDY paper tubes
	= 870,087 × 3.56
	870,087 × (3.56) + 10,378,366

### **III.3.2** ENERGY CONSUMPTION





Electricity consumption in 2019 reduced by 6% and electricity cost declined by 1%. However, the electricity consumption unit slightly in 2019 as compared to 2018 since the Company proactively switched to production of high value added products such as recycled yarn and colour yarn.

SOLUTIONS	ACHIEVE
> Installation of inverter for AC fan 1, 2, 3 at Cu Chi factory.	> Saved 2
> Replace 200W high pressure light bulbs at Cu Chi factory by led 70w bulbs.	> Cost sav
> Install automatic switch for lights at DTY factories.	> Impleme machine year.

**W** Electricity consumption (million kWh) Electricity costs (VND billion)

Unit electricity consumption (kWh/kg)

EMENT

20,879 kWh/year.

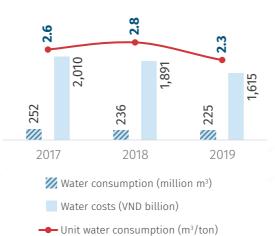
ving was VND 32million/year.

nent in 38 machines, saving 2kw/hour per ne, generating total saving of VND27.2 million/

### **III.3.3 WATER CONSUMPTION**

The water used in the Company is supplied and ensured of quality by industrial zone management companies.

- > In 2019, water consumption reduced by 5% year on year, saving VND275.5 million as result of strict implementation of measure to save water. Further more, water consumption per 1 kg of yarn reduced by 18% year on year.
- > At STK, there is a closed air-conditioning system, whereby water after going through chiller will come to AC reservoirs and cooling water pool in order to be reused. Thanks to this system, STK has saved 875 m<sup>3</sup> water per year



- > At the beginning of each year, the Company set water consumption limit in according to established norms. These norms are set at the beginning of the year, based on the production volume, power outage (20 times/year), maintenance cycles, the procedure for water replacement in AC reservoirs and cooling towers. This KPI is reported on monthly basis to production and others departments.
- > At the beginning of every year, the Company will set targeted water consumption volume based on forecasted output of yarn. This targeted volume will be updated and monitored monthly by the factories and relevant divisions.

### Water saving and reusing measures implemented in 2019

SOLUTION	RESULTS
<b>&gt; At Cu Chi factory,</b> reuse the filtered water from AC 1, 2 system for cooling tower 3.	Saved 875 m <sup>3</sup> of water, equivalent to Vnd 7.1 million.
> At Trang Bang factory, reuse the water discharged from RO filtration system.	Saved 3m <sup>3</sup> per day. Total saving was 1,095 m <sup>3</sup> , equivalent to VND 7.7 million.
> At Trang Bang factory, reuse the water discharged from the dryer cooling system for the cooling tower.	

### Percentage of recycled and reused water

 Volume of recycled and reused water	_ × 100	2,700	- × 100 = 1.2%
 Total volume of water consumed	- × 100	224,956	- ~ 100 - 1.2%

### III.3.4 EMISSION

The Company strictly complies with regulation on emission management. In reality, the Company does not have emission as it does not use steam boiler.

### Belows are measures which have been implemented by the Company to minimize emission:

- > Monitor emission of Company's vehicles such as container trucks, trucks, forklift trucks, sedan cars. Stop operation of those vehicles which have high level of emission.
- > Minimize consumption of gas and diesel oil.
- > Regularly maintain vehicles, machines, equipments which use gas and DO to minimize emission.

In 2019, the Company's carbon footprint declined by 6% as compared to 2018. The carbon footprint related to DO also reduced by 75% as compared to 2018 as the Company replaced diesel forklift trucks by electricity forklift trucks.



### III.3.5... DISCHARGED WATER AND SOLID WASTE

### **Discharged water**

STK's discharged water comes from 2 sources: sanitary water and discharged from production (from dyeing activities).

To manage the discharged water, the Company apply the following measures:

- > Treat discharged water in accordance with the prevailing regulations.
- > Have separate drainage systems for rain water and discharged water which can be connected with the industrial zones' water treatment system.
- > Regularly test and monitor parameters of discharged water, ensure meeting of GRS standards.
- > Submit semi-annual report on monitoring of discharged water to relevant authorities in accordance with the regulations.
- > Measure discharged water on daily basis and make proper records.
- > Declare and pay for environmental protection fees on discharge water in accordance with the regulations.

### Solid waste

The Company classifies solid waste into 2 groups: hazardous waste and nonhazardous waste. The Company has been applying the following measures to treat the waste:

### > Regarding consumer waste and industrial nonhazardous waste:

- 1. Collect these wastes to its storage;
- 2. Subcontracts relevant companies to collect, transport and process the waste.

### > Regarding hazardous waste:

- 1. Put up hazardous warning signs and attach hazardous labels;
- 2. Set up a separate storage area;
- 3. Subcontracts relevant companies to collect, transport and process this type of waste.

### Table 9: Type of hazardous waste and treatment measures

NAME OF WASTE	VOLUME (KG)	TREATMENT	NAME OF WASTE COLLECTION AND TREATMENT COMPANY
Clouts with oil stain	44	Burning	Ho Chi Minh City Urban Environment Ltd
Ink containers for printing, fax machines	3	Burning	Ho Chi Minh City Urban Environment Ltd
Oil discharged from motors, gear boxes and lubricant (waste oil)	26	Burning	Ho Chi Minh City Urban Environment Ltd
Fluorescent lamp waste	7	Disintegration, Solidification, Burying	Ho Chi Minh City Urban Environment Ltd
Scrap metal containers (Iron barrels)		Recycling	Dai Phuc Mechanical Production and Service Ltd
Scrap plastic containers (Plastic barrels)	28,901	Recycling	Dai Phuc Mechanical Production and Service Ltd
Total	28,981		

### III.3.6... COMPLIANCE WITH REGLATIONS ON ENVIRONMENTAL PROTECTION

Number of cases on violation of environmental protection regulation: None.

# III.4 / Report on labour and social impact

### III.4.1... DEMOGRAPHIC STRUCTURE

By gender	•••••
Male	786
Female	117
By qualification	
Secondary and high school graduate	433
Primary school graduate	237
Technical school/college graduate	231
University graduate	62
By management grade	
Managerial position	74
Office staff	169
Worker	720
Total headcounts	963







### III.4.2... LABOR POLICIES IN 2019

### Ensure labour safety

The Company ensure labour safety in 2 main aspects: health protection and safe working environment. Firstly, the Company organises annual health check up and periodical check up on professional illness and provides standard medical rooms. In addition, the Company kept trying to improve quality of meals and securities/ safety in boarding houses for its employees. Secondly, the Company set periodical plan for inspection of equipment, fire & explosion protection and fighting system, infrastructure and internal electricity grid lines.

# Fair and reasonable remuneration and benefit policies

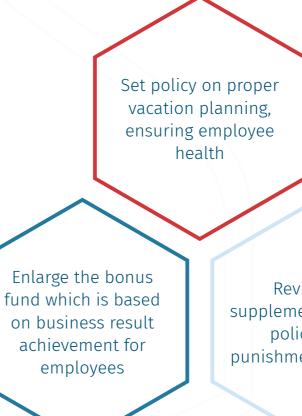
Employees remuneration which is based on their achievement, comprise of basic salary, allowances, bonus on work achievement, 13th month salary and the Company has roadmap for salary increase for each position. In addition, the rewarding policies and implementation procedures are publically and fairly implemented.

### Enhance labour capacity

Annually, STK sets training programs, skill enhancement training programs for production team. Apart from technical training, the Company also offer training on first aid, fight protection and fighting, work safety. Each division/department should set general objectives and individual objectives for each staff, hence motivating employees to get promotion and challenges in higher positions.

# United, sharing and healthy corporate culture

The Company together with the Union takes care of employees' life by giving Tet gift, birthday gifts, holiday gifts and bonus. In addition, the Union also forged sharing spirit by giving monetary supports for those employees who face difficulties, accidents, serious illness. The Company also takes a strong stance against bribery, corruption and has punishment policies on such violation, ensuring principled and healthy working environment.



Changes to labour policies in 2019

STK pays great intension in developing professional, skillful and high calibre workforce. Therefore, qualification and disciple compliance are importance criterion in the Company's employment policies.

The recruitment procedure is strictly based on the Company's actual demand for labour and the candidate's capacity to meet the job requirements without any exception. STK commits to ensure transparent employment procedures and fair/transparent working environments. Furthermore, the Company makes firm commitment that it will not recruit child labour (under 18 years old).

Review and supplement rewarding policies and punishment measures



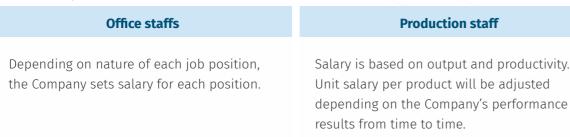
### III.4.3 EMPLOYEE WELFARE

#### **Basic salary**

The Company always sets and updates salary scales based on prevailing minimum basic salary of the region and regulations. The basic salary to calculate insurance contribution is based on the Company's salary scales.

The basic salary is updated annually to be aligned with the market conditions and the government regulations.

#### Actual salary





In 2019, average salary rose by 7% year on year, mainly due to staff turnover and salary increase policies.

#### Bonus

According to the Company's salary and bonus policy, a staff will receive bonus on monthly basis if that individual achieves business target. There are different types of bonuses as follows:

- > Performance bonus
- > Bonus for compliance with working rules
- > Extra bonus for fulfillment of duties
- > Extra performance bonus for production workers
- > Extra performance bonus for sales staffs
- > Extra performance bonus for purchasing staffs
- > Extra performance bonus of stevedoring/ warehouse/ forklift truck driver's positions
- > Bonus on national holidays

Beside the monthly bonus as mentioned above, at the end of the year, STK will pay bonus to staffs:

- > Tet holidays bonus
- > Bonus on annual business performances

For fiscal year 2019, based on the Company's result, STK had remunerated extraordinary bonuses and annual bonuses to all employees with an average of 2 months' salary, as for encouraging and appreciating everyone's efforts to accomplish the Company's common budget

#### Insurance

The Company pays for social insurance, medical insurance, and unemployment insurance in accordance with the State's regulations (the Company's insurance participation rate is 100%). In addition, STK also buys the accident insurance 24/24 for all of staffs.

### Welfare

The Company board of management is always caring to the lives of employees through provision of the following supports:

- - > Meals at shift breaks
  - > Supplementary foods and drinks for heavy and/or hazardous jobs
  - > Annual leave
  - > Periodical health check
  - > Telephone allowance;
  - > Support to female employees who has young child: 7 working hours per day for those with child under 1 year old, milk gift package for those with child under 3 years old;
  - > Issue shares at preferential prices to employees allowing them to align their interests with the Company's interest.

### Work safety and health care

- > Comply with regulation on labour health and work safety for its employees, suppliers and related parties throughout the operation.
- > Identify, assess and take measures to prevent and monitor risks such as disease, fire and explosion, accidents and develop standard operation procedures and give employees training on these SOPs prior to their commencement of work.
- > Provide workers with protection tools.
- > Ensure provision of necessary medical supports to all employees.
- > Provide sufficient equipments/vehicles for fire & explosion fighting and protection.
- > Ensure that employees are sufficient trained before commencing works, regularly provide training on labour health, labour safety, fire fighting and protection, waste management, transportation and treatment of chemical and hazardous substances for employees and managerial persons in accordance with the prevailing regulations.
- > Bi-annually, the Managing Director will review and consider necessary update, supplements to the policies in accordance with regulations.
- > Consult relevant parties on policies so that they can timely contribute to enhance the efficiency of the policies on the Company's operations.
- > Periodically inspect the working environment in accordance with the regulations issued by the Ministry of Health.

### In 2019 the Company recorded no case of accidents.

### **III.4.4 LABOUR TURNOVER**

As results of fair labour policies and duly care by the Company's management, the staff turnover rate reduced from 23% (2018) to 21.6% (2019). In addition, as policies on remuneration and welfare were improved, the employees' lifes were improved, motivating employees to work and aligning the employees' interest with the Company's interest.

> Free boarding houses to the employee whose home is more than 30 kilometers from the workplace

### III.4.5 EDUCATION AND TRAINING

				Average training hou
	2017	2018	2019	(hour/person/year
Number of training courses	20	22	21	16
> By internal trainers	13	15	12	
> By outside trainers	7	7	9	
Actual training costs (million dong)	158.4	51.4	43.5	
Actual training costs (million dong) including salary of trainers	821		973.5	3 10
Average number of training hours (hour/person/year)	222.34	130.83	138.4	<ul><li>Management</li><li>Office staff</li></ul>
				Worker

#### Table 10: Capacity training courses

NAME OF TRAINING COURSES	ELIGIBLE PERSON
Labour safety and sanitary	All staffs
Chemical training course	All staffs
Chemical safety techniques ( group 3)	All staffs
First aid	All staffs
Fire fighting and protection	All staffs
POY production procedures	Sales taff
DTY production procedures	Sales taff
Training on inverter	Utility
Guide on rules of origin, tariff checking by HS code, comprehension of product rules and effective application of favourable tariff treatment under CPTPP which took effect from 8 March 2019	Import/export staff
Mechanism for origin certification applied on Vietnam made products in EU,Norway, Switzerland and Turkey.	Import/export staff
Guide on implementation of rules of origin under CPTPP	Sales taff
Guide on self certification of origin. REX mechanism and fabourable import/ export duties under CPTPP.	Import/export staff Sales taff

### III.4.6 CONTRIBUTION TO SOCIETY

### **Contribution to society**

In 2019, the Company continued to give 13 scholarship for pupils and students who attend the local education establishments (Cu Chi Technical Training School and Tay Ninh Technical College) with total amount of VND13 million.

#### **ITEM (VND BILLION)**

Total salary and bonus payment for employees

Total transaction value with suppliers

> Transaction value with domestic suppliers

Total tax payment during the year (Including VAT, in export duties, corporate income tax, personal incom natural resource consumption tax and others)

(\* Total remuneration payment for employees in 2019 reduced as compared to 2018 due to decline in the number of headcounts)

#### Compliance to regulations

- > Public announcement of environmental and social impact assessments.
- Implementation of procedures for accepting and resolving official complains from the community.
- > Compliance and support to the government's policies.
- > Commitment to strictly comply with prevailing regulations and respect the government's policies.
- > No violation of regulations throughout the operation.
- > The Managing Director specifically commit that the Company will comply with the prevailing regulations as well as best practices as follows:
- > Committed to no collateral and voluntary employment policy;
- > Committed to no child employment policy;
- > Committed to freedom of association and collective bargaining policy;
- > Committed to no discrimination, no sexual harassment and abuse policies;
- > Committed to labour health and safety policies;
- > Committed to have remuneration and bonus policies in accordance with regulations;
- > Committed to hour of work and vacation policies.

#### Anti bribery and anti corruption

The Company's management team pay great attention to anti-corruption and equality at work. The Company's entire system is required to comply to regulations and universal code of conduct in order to ensure integrity in all activities. Any employee who is found of demanding or accepting bribery from customers and supplier shall be strictly punished and there will be no exception for bribery, illegitimate benefit which is contrary to regulations, the company's rules and policies and moral principles.

	2017	2018	2019
	96	118	108*
	1.438	1.855	1.484
	185	238	197
mport/ me tax,	136	125	168

#### **Green Capital Market III.5**

Since 2016, with an aim to green capital market and sustainable development, STK has been vigorously investing and implementing projects which create added value while reduce environmental impact. In particular:

### PRODUCTION OF RECYCLED YARN

Since the third quarter of 2016, STK started the production of recycled yarn. In 2019, the proportion of recycle yarn in total revenue reached 35%, surpassing the annual target by 7.5% and setting strong foundation to achieve the target of 100% by the year 2025.

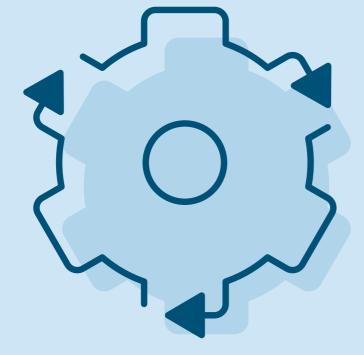
Using recycled PET chips and existing production facilities to produce recycled yarn which is of high quality and environmental friendly contributing to the eco-friendly consumptions and reducing the number of bottles discharged into the environment. This activity helped reuse of 1.34 billion post consumer bottles, protecting earth from plastic waste which is an alarming problem.

# PRODUCTION OF COLOUR YARN

Since August 2019 the Company started trial production of colour yarn and has been developing variety of colour. The Company is marketing this product and gradually expanding the market for this product.

Colour yarn will meet the demand for eco-friendly product, help replacing the traditional dyeing activities, limiting clean water and chemical consumption and hence discharge of waste water and hazardous chemical, protecting the environment.

Annual Report 2019 | Century Synthetic Fiber Corporat



# IV

# **DEVELOPMENT ORIENTATION**

Far Reaching Endeavor

IV.1 Business objectives are closely align with sustainable development objectives

IV.2 SWOT Analysis

IV.3 Business strategies aligned with medium-long term sustainable deve

gned		
es	83	
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velopment strategies	84	



STK's medium to long-term vision is based on growth potentials of the global and Vietnam's garment and textile industry as well as the Company's core objectives. The Company's development strategies are based on strength-weakness-opportunity-threat ("SWOT") analysis.

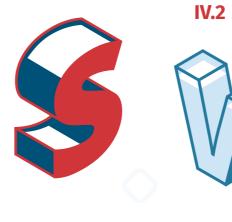
To stay and develop in a market which has many unforeseen risks (such as Sino-American trade war, protection trend in international trade, diseases, political unrests and economic uncertainties around the world), STK need to gradually enhance its competitiveness (improvement of product quality, reduce production cost, development of value added products and building capacity of its human resources). In addition, the Company need to quickly adopt new trends in the markets to alleviate competition.

### **Business objectives** are closely aligned with IV.1 sustainable development objectives



# Strengths

- > Focus on core business;
- > Early catching trend approach;
- > State of art equipment, skillful, experienced and loyal work force;
- > Healthy and transparent financial standing;
- > High quality product and services which are highly appreciated by customers.



### **SWOT Analysis**

### Weaknesses

- > Reliance on imported materials for exporting goods;

# **Opportunities**

- > Global demand for apparel is expected to grow at a stable rate of 3%-4%:
- > Polyester fiber in general and polyester filament in particular will continue to dominate the fiber and yarn industry;
- > Opportunities generated by free trade agreements;
- > Rising trend of using eco-friendly material;
- > Opportunity to expand to US market due to Sino-American trade tension.

### Threats

- producers in Vietnam and international market;
- costs;
- > The entry barrier is not high;

> Insufficience of high and middle management who have managerial and technical experience to manage and train lower managerial officers;

> Highly susceptible to demand volatility due to the nature of industry.

> As results of Sinor – American trade war, potential dumping activities or origin fraud/transshipment (to avoid additional tariff) by Chinese

> Rising electricity, labour costs may force the Company to incur higher

### Business strategies aligned with medium-long IV.3 term sustainable development strategies

STK has acumen to quickly catch up with market trends as well as to identify inherent risks. As an yarn producer for garment-textile supply chain, the Company has set the following development strategies for the period 2020-2025.

### Focus in production of eco-friendly products

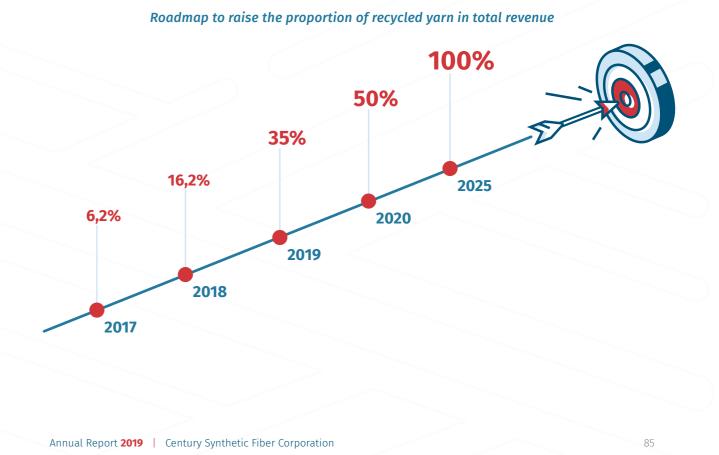


With customer centric business strategies, STK has not only target direct customers but also pay attention to end users. Right from the end of 2016, with an aim to reduce plastic waste on earth, the Company already launched recycled yarn which is made from post consumer bottles. This is the Company's flagship products during the period 2020-2025.

Based on this breakthrough product, the Company will continue to develop recycled plus products with value added features such as dope dyed (black, navy blue), functional yarn.



The Company's strategies focus on improving efficiency through product development rather than on rapid capacity expansion. STK's recycled yarn will have competitiveness in term of quality and functionality. Foreseeing the growth potential in demand for recycled yarn, STK aims to raise the proportion of recycled yarn in its total revenue.



### Become an integral part of sustainable supply chains for world renown brandnames

STK has been preparing for its "niche markets" since inception by enhancing competitiveness in term of state-of-art equipment, high calibre human resources, high quality raw materials and modern management approaches. Cooperation with a prominent US-based industry player and being appointed as its sole trade mark licensee is a strong foundation for STK to grow in domestic market and expand to regional markets such as Japan, Thailand, Korea, Taiwan. With profound knowledge of the industry, STK does not apply traditional strategy of price competition against Chinese rivals which have huge capacity but focus on special products with excellent quality. The Company's strategic positioning in medium-high end segment was proved successful after 19 years of development.

Started from a humble beginning, STK has reached out international markets. The Company is not only a reputable and trustworthy supplier for fabric mills but also considered as a reliable vendor by Nike, Adidas, Target, Uniqlo in their supply chains.

### **Business strategies aligned with sustainable development aspects** (environment – community – society)

With a long-term vision, STK has been realizing that economic development should be aligned with sustainable development. Apart from provision of eco-friendly products, the Company's recycled yarn also certified for compliance with regulations and industry best practices in term of labour treatment, social responsibility, energy saving, product safety by international certification institutions such as GRS (Global Recycled Standard), Oeko-tex 100 (which certify that the company's product does not contain hazardous chemicals).

### Environment

- > Adopt measures to save electricity, water consumption, minimize emission and noise.
- > Contribute to reduction of plastic waste through usage of post consumer bottle and ocean plastic.
- > Provide alternative solution for traditional dyeing activities by offering color yarn.
- > Limit/minimize discharged water and solid waste by strictly monitoring the waste water treatment process and recycling waste yarn from production.

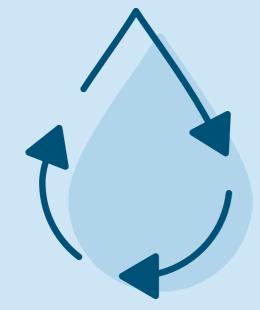
### Labour – Society

- > Ensure healthy and disciple corporate culture, provide proper care for labour health and safety.
- > Adopt fair, transparent and reasonable remuneration, reward policies.
- > Pay attention to human resource development, recruit experienced foreign experts to help training and building capacity for local managerial personnel in term of technical and managerial knowledge.

### Community

> Ensure stable development and create jobs for local community. > Contribute to local fiscal budget.





# **RISK MANAGEMENT**

- Prevention is Better than Cure
- V.1 Objectives of Risk Governance
- V.2 CENTURY's risk governance structure
- V.3 Risk management process
- V.4 Risk identification
- V.5 Evaluation of risks Risk matrix
- V.6 Analysis and evaluation of importar
- V.7 Summarize of risk evaluations

	90
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unt risks	94
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### V.1 / Objectives of Risk Governance

Realizing the importance of risk governance in the Company's business operation, CENTURY has built up its risk governance framework in order to:

- > Recognize the internal and external risks of the Company in order to actively control risks, minimize potential damage and take advantage of opportunities which may arise from the risks.
- > Ensure stability and sustainability of the Company's operations and maintain growth and achieve the Company's targets.
- > Instill risk awareness and the mindset that it is better to prevent and control risks rather than solve its aftermath.

# V.2 / CENTURY's risk governance structure

CENTURY's risk governance structure comprises of "3 lines of defense" as follows:

### 3. Board of Supervisors

### 1. MD and Heads of Departments

Understand the function of each departments and Company's activities.

Assess and classify risks after evaluate the impact of risks to the Company.

Outline measures to improve risk control in each day to day activity of the Company.

### 2. Internal Control

Evaluate risk control mechanism of each department/division, then develop evaluation criterion.

Monitor operations and evaluate based on set criterion.

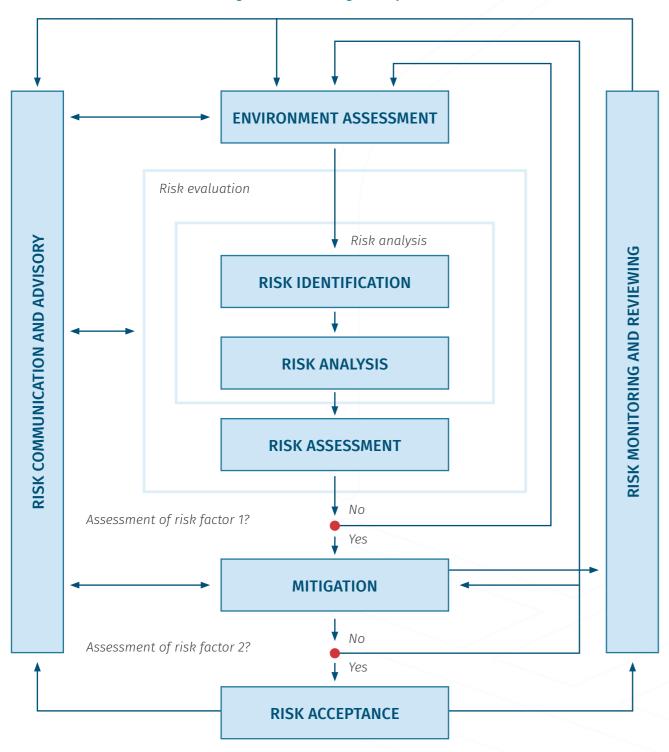
Timely prevent and handle violations or inherent risks.

Evaluate the effectiveness and timeliness of internal control department.

Outline measures to improve the risk governance mechanism.

# V.3 / Risk management process

Figure 6: Risk management process



### V.4 / Risk identification

Risks are identified based on the Company's strategic objectives and major risks inherent to the Company's strategic objectives are:

Economic risk	Liquidity risk	Policy risk
Demand reduction risk	Operational risk	Anti-dumping risk at exporting markets
Competition risk	Asset risk	Environmental risk
Market risk	Operating risk	Information security risk
Credit risk	Legal risk	Human resource quality risk

# V.5 / Evaluation of risks – Risk matrix

Seriousness of Risk = Consequence × Likelihood

### Table 11: Risk matrix

			LIKELI	IOOD		
Scale		Not likely to happen	Rarely happen	Likely to happen	Happen sometimes	Happen regularly
		1	2	3	4	5
Very Low	1	1	2	3	4	5
Low	2	2	4	6	8	10
Moderate	3	3	6	9	12	15
Big	4	4	8	12	16	20
Very big	5	5	10	15	20	25
	Very Low Low Moderate Big	Very Low 1 Low 2 Moderate 3 Big 4	Scalehappen11Very Low1Low2Adderate3Big4	ScaleNot likely to happenRarely happen112Very Low112Low224Moderate336Big448	Scalehappenhappenhappenhappen123Very Low1123Low2246Moderate3369Big44812	ScaleNot likely to happenRarely happenLikely to happenHappen sometimes11234Very Low11234Low22468Moderate336912Big4481216

### Classification of risk base on the seriousness of risk

Risk < 6	6 ≤ Risk ≤ 9	Risk > 9
Low	Moderate	High

	0	0	
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### V.6 / Analysis and evaluation of important risks

TYPE OF RISKS	EXPLANATIONS	LEVEL OF RISKS	MITIGATIONS
Demand reduction risk	Global economic crisis, diseases, disasters may affect demand for garment and textile products and hence affecting the Company's sales.	High risk (20) = Happen frequently (5) × big impact (4).	> CENTURY has been making efforts develop new markets. In addition, enhance product quality and custor costs in orders to retain customers.
			In addition, the Company also focused product with special functions which brand names.
Operational risk	Staffs' failure to comply with operational procedures may affect the quality of products and services.	High risk (20) = Happen frequently (5) × big impact (4).	> CENTURY pays great intention to update of standard operating procedu assurance's strictly control of the proc
			Increase the roles of functional division during operational process.
Quality risk	Being a raw material manufacturer, the Company's final products is the input material of another production stage, therefore,	High risk (20) = Happen frequently (5)	> The Company sets up the procedures in each production stage.
	disqualified products will have negative impacts on customers, causing customer complaints or compensations	× big impact (4).	<ul> <li>Skillful and extensively experienced pr control the quality before shipments.</li> </ul>
Price risk	Fluctuation of prices in global market can affect CENTURY's raw material purchasing price and selling prices of finished product.	High risk (16) = Happen sometimes (4) × big impact (4).	However, thanks to its policies to diver as well as the price fixing mechar purchase and sales of finished product target price gap between selling price
Foreign exchange risk	Polyester chip accounts for 55% - 60% of cost of goods sold and CENTURY has to pay for this material importation in USD. In addition, CENTURY's long-term loans are in USD denomination.	High risk (12) = Likely to happen (3) × big impact (4).	In order to minimize realized forex the portion of export revenue around pay for raw material importation and unrealized forex loss related to reval loans at the end of period <sup>1</sup> .
			> Forecast the potential exchange ra solutions.

### Table 12: Analysis and evaluation of important risks

making efforts to diversify customer base, s. In addition, the Company continuously ality and customer services, strictly control

any also focused on R&D activities to develop functions which are preferable by sport-wear

intention to training of staffs, frequent perating procedures ("SOPs") and the quality ntrol of the production's compliance to SOPs

unctional division in self controlling the risks ocess.

the procedures, cross-checking mechanism age.

y experienced production team always strictly fore shipments.

policies to diversify suppliers and customers e fixing mechanism between raw material finished products, CENTURY can maintain its een selling price and polyester chip price.

realized forex loss, the Company maintain revenue around 60% to create USD inflow to importation and debt repayment. Regarding related to revaluation of USD denominated eriod<sup>1</sup>.

al exchange rate in order to have timely

<sup>1</sup> This provisioning affects CENTURY's reported earnings but it does not impact CENTURY's cash flow

#### Table 12: Analysis and evaluation of important risks (continued)

TYPE OF RISKS	EXPLANATIONS	LEVEL OF RISKS	MITIGATIONS
Material risk	Currently, the Company has been importing the main raw material, therefore the insufficient disqualified supply will	High risk (12) = Likely to happen (3)	> The Company always evaluates them.
	have negative impacts on production such as late shipments, disqualified products	× big impact (4)	> Depending on market co always in storage in orc
Risk of competition	The relocation trend of garment and textile production from China, Taiwan and Korea to Vietnam together with the investment wave to catch the opportunities brought by FTAs will lead to more competition in the yarn subsector.	Moderate risk (9) = Likely to happen (3) × moderate impact (3)	With the business mo and professional work CENTURY believes that in providing high qualit
Risk of anti-dumping investigation in exporting markets	In the context of free trade throughout global markets, trade safeguard measures (including anti-dumping, anti-subsidy investigations) are frequently used by the governments of importing countries in order to protect their local producers. The requests for application of those trade safeguard measures are sometime absurd and it will take times and efforts to reject those absurd requests.	Moderate risk (8) = less Likely to happen (2) × big impact (4)	CENTURY apply reason and exporting markets help proving that CENT Company also keeps fro Cotton and Spinning the market information CENTURY and its peers
Environmental risk	The main raw material of the Company is PET chip which is the derivative of oil while the auxiliary materials are paper tubes and paper boxes. Therefore, the global policies and regulations on environment, especially the ones regarding oil and forest resources exploration will significantly influence the supply of these materials, thereby causing a strong impact on production and business of CENTURY.	Moderate risk (8) = less Likely to happen (2) × big impact (4)	In order to reduce the developed new produce PET chip recycled from oil exploration), dope not using toxic chemica to enhance quality of R has made commitmen management guideline reduce the bad impact surrounding environme
Interest rate risk	Fluctuation of interest rates (USD and VND) can affect CENTURY's financial expenses as the Company's loans in both VND and USD have variable interest rates.	Moderate risk (6) = Likely to happen (3) × low impact (2)	> As CENTURY maintains p cash flows, it can repay
Cash flow risk	A deficit in the Company's cash flow will be insufficient to pay loans and finance for new invesment projects.	Moderate risk (6) = Likely to happen (3) × low impact (2)	> The Company always be sufficient cash flow for

s diversifies its suppliers and periodically

t conditions, a definite amount of raw materials order to meet the production demand.

model focusing on modern facilities, skillful orkforce and modern management system, at it will be able to maintain competitiveness ality products at competitive price.

sonable selling price policies for domestic ets and maintain a good reporting system to ENTURY does not dump prices. In addition, the s frequent contacts with its peers and Vietnam ng Association in order to regularly update tion as well as to protect legitimate rights of ers in exporting markets.

these risks, CENTURY has researched and ducts such as Recycled yarns (using Recycled om polyester plastic bottles in order to reduce pe dyed yarn (reducing the water usage and nicals) and cooperated with suppliers in order of POY paper tubes. In addition, the Company ments, issued environmental handbook and lines and toxic chemicals policies so as to act of production and business process on the ments.

s prudent borrowing policies and has abundant ay loans when interest rates increase.

be conservative in borrowing loans and ensure or loan principal and interest payments.

### Table 12: Analysis and evaluation of important risks (continued)

TYPE OF RISKS	EXPLANATIONS	LEVEL OF RISKS	MITIGATIONS
Risks to assets	Natural disasters (earthquake, storms, and floods) or fire and explosion or intentional destruction may cause damage to the Company's assets.	Moderate risk (6) = less Likely to happen (2) × moderate impact (3)	> CENTURY already bough business disruption inst
Policy risk	Changes in laws regarding to tax, customs, environmental protection and labor may cause increase in operating expenses.	Moderate risk (6) = Likely to happen (3) × low impact (2)	> CENTURY has set up a information in order to
Information Security risk	Risk of Information incident (loss of information due to transmission interruption, malware, fire) may cause disruption of operation, economic damage and negatively impact the Company's image. Risk of loss of confidential information (business strategies, customer list, supplier list, knowhow) may cause economic damage to the Company.	Moderate risk (6) = Likely to happen (3) × low impact (2)	<ul> <li>&gt; Establish and apply ISO</li> <li>&gt; 27001:2013 and get conproduction and trade of</li> <li>&gt; Apply safety measures sights system, back up system development and impresecurity.</li> </ul>
Human resource quality risk	Risk of failure to meet the Company's need for human resources in term of quality: the staffs are lack of necessary qualification and experience, affecting the Company's operation.	Moderate risk (4) = less Likely to happen (2) × low impact (2)	<ul> <li>&gt; Set criteria for recruitment of human resources to r</li> <li>&gt; Provide the best salary, as working environment</li> <li>&gt; Provide trainings to environment</li> </ul>

> Provide trainings to enhance skills and knowledge for staffs, develop succession planning.



# V.7 / Summarize of risk evaluations

### Table 13: Company's risk rankings

HIGH	MODERATE	LOW
Demand reduction risk Quality risk Operational risk Competition risk Price risk Exchange rate risk Material risk	Risk of anti-dumping investigation Environmental risk Interest rate risk Risk to asset Cash flow risk Policy risk Information security risk	HR quality risk

major risks

ight insurances for all of these risks as well as nsurance.

a system to frequently monitor, update the to have the best adaptation to these changes.

### SO/IEC

certification "for information security in e of polyester filament".

s such as investment in automatic fire fighting em, installation of anti-virus, training staffs, mplementation of policies on information

ment, provide training and develop the quality to meet the job requirements.

ary, benefit and remuneration policies as well ent for the staffs.

# **IMPLEMENTATION OF INVESTMENT PROJECTS**

### 1. Trang Bang project – Phase 4

Although this project finished in 2018, the Company completed the public offering to finance this project in 2019. Therefore, the Company has obtained approval of the AGSM on change of the purpose of using raising capital from new share issuance to existing shareholder (supplementing working capital instead of financing equipment purchase). The raised fund and the progress of using raised fund are shown in detail as belows:

Total raised fund V	ND65,733,
Total actual using amount* V	ND65,985,
<ul> <li>Payment of Insurances</li> <li>premium</li> </ul>	ND6,556,2
> Payment of Electricity bills V	ND59,428,

.....

\* According to the progress report of using capital raised from the public offering No.137-19/CV-TK issued on 09/10/2019, disclosured in compliance with the State Securities Commission's Regulations.

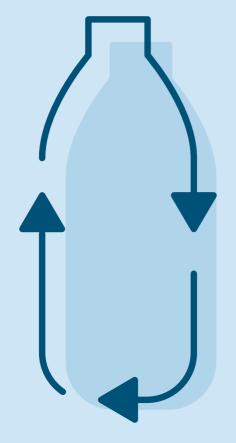
### 2. Dope Dyed Yarn project

Currently, the Company has produced Black Dope Dyed Yarn and offered samples to customers. In 2020, the Company will continue to develop other colors of Dope Dyed Yarn.

### 3. Alliance project from Yarn to Garment

In 2019, the alliance project from Yarn to Garment between Century and the partners has come to some certain agreements. Nonetheless, Century would consider the partners' progress in order to make decisions on project implementation schedule (yarn factory construction, capacity expansion...), which is expected to begin by 2021.

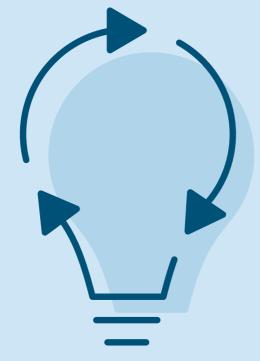
The Company has no major investment projects in 2020.



# Implementation of projects during 2019

563,493
62,407
42,592
919,815

### **VI.2** / Capex plan for 2020



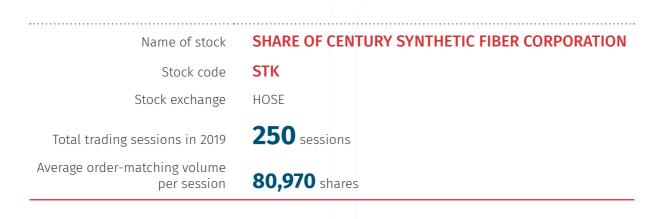
# VII

# COMPANY'S STOCK AND INVESTOR RELATIONS

VII.1	Stock's information
VII.2	Shares and Shareholder's structur
VII.3	History of chartered capital increa
VII.4	Consistent dividend policies
VII.5	Investor relations

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# VII.1 / Stock's information





Source: vietstock.vn

# VII.2 / Shares and Shareholder's structure

As at 31/12/2019, the number of shares of Century as bel

- Registered Owner's Equ
- Total number of listed shar
- Total number of outstanding share
  - Total number of treasury shar
- Total number of restricted transferring shar
  - Total number of free transferring share
    - Stocks trading abroa

### Table 14: Shareholder list (finalized on 23/12/2019)

		TYPES OF SHARES		
STOCK TYPES	NU	MBER OF VOTING RIGHTS	NUMBER OF SHAR	ES RATIO
Common stocks	C	1 share: 01 voting right	70,726,9	44 100%
Preferred stock		/		0 0%
Freasury stock		/		0 0%
<b>Fotal</b>			70,726,9	44 100%
TYPES OF SHAREHOLDERS	NUMBER OF SHAREHOLDERS	RATIO/TOTAL NUMBER OF SHAREHOLDERS	TOTAL NUMBER OF OWNED SHARES	OWNERSHIP SHARE RATIO
	В	Y OWNERSHIP RATIO		
Major shareholders	5	0.4%	39,995,942	56.5%
Minor shareholders	1,277	99.6%	30,731,002	43.5%
Total	1,282	100%	70,726,944	100%
	BY	TYPES OF OWNERSHIP		
State shareholders	0	0%	0	0%
Other shareholders	1,282	100%	70,726,944	100%
Total	1,282	100%	70,726,944	100%
		BY GEOGRAPHIES		
Local shareholders	1,205	94%	64,540,516	91.3%
> Individuals	1,181	92.1%	49,763,789	70.4%
> Institutions	24	1.9%	14,776,727	20.9%
Foreign shareholders	77	6%	6,186,428	8.7%
> Individuals	46	3.6%	559,472	0.7%
> Institutions	31	2.4%	5,626,956	8.0%
Total	1,282	100%	70,726,944	100%

lows:	
uity	707,269,440,000
res	70,726,944
res	70,726,944
res	0
res	617,812
res	70,109,132
bad	0

# Table 15: Major shareholder list (owned above 5% of Company' shares)and major shareholder's transactions in 2019

			BEGINNING PERIOD (AT 25/01/2019)		ENDING PERIOD (AT 23/12/2019)			
SHAREHOLDER NAMES OWNERSHIP TYPE		NATIONALITY	NO. OF OWNED SHARES	% OWNERSHIP	NO. OF OWNED SHARES	% OWNERSHIP	CHANGES	
Huong Viet JSC.	Organization	VN	12,083,414	20.16%	14,137,593	19.99%	Exercising the ri	
Mr. Dang Trieu Hoa	Individual	VN	8,332,793	13.90%	9,749,367	13.78%	Exercising the ri	
Mdm. Dang My Linh	Individual	VN	5,112,168	8.53%	6,481,235	9.16%	Exercising the ri new purchase	
Mr. Dang Huong Cuong	Individual	VN	5,112,168	8.53%	5,981,235	8.46%	Exercising the ri	
Tang Kien Nghiep	Individual	VN	2,080,451	3.47%	3,646,512	5.16%	Exercising the ri	
Total			32,720,994	54.59%	39,995,942	56.5%		

### Table 16: Transactions between internal persons and related persons on shares of the listed company in 2019

NO. TRANSACTION EXECUTOR	RELATIONSHIP WITH INTERNAL	NO. OF SHARES OW BEGINNING OF			RES OWNED AT THE END OF THE PERIOD	REASONS FOR INC	
	PERSON	NO. OF SHARES	%	NO. OF SHARES	<b>;</b> %	(PURCHASE, SALE	
1	Nguyen Tu Luc	Head of BOS	40,000	0.07%	10,000	0.01%	Selling shares fo
2	Nguyen Tu Luc	Head of BOS	10,000	0.01%	C	0.00%	Selling shares fo
3	Nguyen Tu Luc	Head of BOS	0	0%	4,000	0.01%	ESOP purchase
4	Nguyen Tu Luc	Head of BOS	5,700	0.01%	4,000	0.006%	Selling shares fo
5	Dang Trieu Hoa	Chairman	8,332,793	13.90%	9,749,367	13.78%	Exercising the ri
6	Dang Huong Cuong	BOD member	5,112,168	8.53%	5,981,235	8.46%	Exercising the ri
7	Dang My Linh	BOD member	5,112,168	8.53%	5,981,235	8.46%	Exercising the ri
8	Dinh Ngoc Hoa	BOS member	8	0.00%	21,008	0.03%	ESOP purchase
9	Hoang Nu Mong Tuyen	BOS member	2,007	0.003%	3,147	0.004%	ESOP purchase Share dividend
10	Pham Ngoc Thai	Husband of BOS member Hoang Nu Mong Tuyen	0	0.00%	5,000	0.007%	ESOP purchase
11	Huong Viet JSC.	Related person of BOD member Vo Quang Long	12,083,414	20.16%	14,137,593	19.99%	Exercising the ri
12	Nguyen Phuong Chi	CSO	0	0.00%	10,000	0.014%	ESOP purchase
13	Phan Nhu Bich	CFO	40,554	0.07%	99,447	0.14%	ESOP purchase Exercising the ri
14	Dang My Linh	BOD member	5,981,235	8.46%	6,481,235	9.16%	New purchase

### VII.2.1.... TREASURY STOCK TRADING

Treasury stock transactions in 2019: None

right to buy new shares, share dividend right to buy new shares, share dividend right to buy new shares, share dividend,

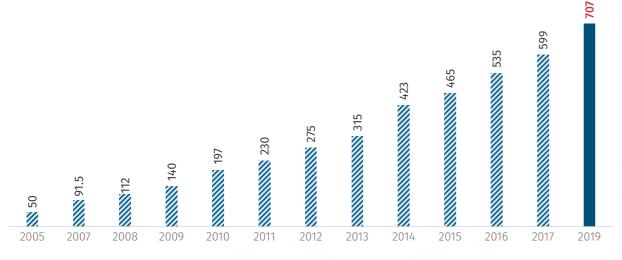
right to buy new shares, share dividend right to buy new shares, share dividend

### INCREASE/DECREASE ALE, CONVERT, REWARD...)

s for managing portfolio s for managing portfolio se s for managing portfolio e right to buy new shares, share dividend e right to buy new shares, share dividend e right to buy new shares, share dividend se se ad

se e right to buy new shares, share dividend

# History of chartered capital increase and changes in owner's equity VII.3



History of chartered capital increase (VND billion)

### Table 17: History of chartered capital increase

ISSUANCE TIME	SUBJECTS RELEASED	CAPITAL INCREASE (VND BIL.)	CHARTER CAPITAL AFTER RELEASE (VND BIL.)
05/2005	Equitization: initial chartered capital	-	50
05/2007	Founding partners; Workers	15	65
09/2007	Existing shareholders; Strategic partnership	26.5	91.5
01/2008	Strategic partnership	8.5	100
12/2008	Existing shareholders (bonus shares: 12%)	12	112
11/2009	Existing shareholder (additional issuance : 25%)	28	140
01/2010	Strategic partnership (Issued separately)	40	180
09/2010	Existing shareholders (bonus shares: 10%)	17.3	197.3
06~07/2011	Existing shareholders (stock dividends: 15%); Workers (ESOP 2010)	32.6	229.9
05/2012	Existing shareholders (stock dividends: 20%)	45	274.9
06/2013	Existing shareholders (issued shares to increase equity from ownership equity: 15%)	40.5	315.4

ISSUANCE TIME	SUBJECTS RELEASED
06/2014	Existing shareholders (- stock dividends: 15%) (- Issues shares to increase equity from ownership equity: 10%)
12/2014	Auction to the public
12/2015	Existing shareholders (- Issues shares to increase equity from ownership equity: 10%)
06/2016	Existing shareholders (- stock dividends: 10%) (- Issues shares to increase equity from ownership equity: 05%)
09/2017	Existing shareholders (- stock dividends: 12%)
05/2019	Existing shareholders (-stock dividends: 7%) (- public offering: 10%) (- ESOP: 0.1%)

### Changes in owner's equity in 2019

SHARE ISSUANCES	RATIOS	NUMBER OF SHARE INCREASE	
2017 share dividends	7% (100:07)	4,195,366	Supplementarily listed
Public offering	10% (10:01)	6,593,780	date: 17/05/2019
SOP	0.1%	600,000	First trading date
<b>Fotal</b>		10,789,146	03/06/2019
OWNER AT THE BEGINNING OF		IER'S EQUITY INCREASE DURING THE YEAR	OWNER'S EQUITY AT THE END OF THE YEAF
599,37	7,980,000	107,891,460,000	707,269,440,000

	)			
ARE ISSUANCES	RATI	05	NUMBER OF SHARE INCREASE	
17 share dividends	7% (100:	07)	4,195,366	Supplementarily listed
blic offering	10% (10:	01)	6,593,780	date: 17/05/2019
ОР	0.	1%	600,000	First trading date:
tal			10,789,146	03/06/2019
<u>&gt;</u>	<u></u>			
	OWNER'S EQUITY NING OF THE YEAR	OW	NER'S EQUITY INCREASE DURING THE YEAR	OWNER'S EQUITY AT THE END OF THE YEAR
	599,377,980,000		107,891,460,000	707,269,440,000

CAPITAL INCREASE (VND BIL.)	CHARTER CAPITAL AFTER RELEASE (VND BIL.)
77.6	393.1
30.0	423.1
42.3	465.4
69.8	535.2
64.2	599.4
107.9	707.3

# VII.4 / Consistent dividend policies

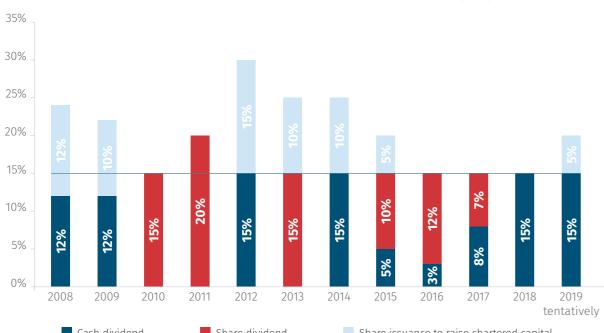


Figure 8: Century's dividend policies

#### Cash dividend Share dividend Share issuance to raise chartered capital

The dividend policies for the fiscal year 2019 will be submitted to 2020 General Shareholders Meeting for approvals.

### VII.5 / Investor relations

### Ensuring the transparency, equality among shareholders

Always complying with Circular 155/2015/ TT-BTC, the Regulations on information disclosures; timely and promptly disclosure; no insider tradings and stock price manipulations.

### Maintaining and expanding the investor network

Frequently having meetings and diversifying the communication channels with investor, maintaining the existing investor network and attracting new potential investors, hence creating a platform and a foundation for the Company's fund raising activities in the future.





### Effectively managing the flow of information to investors

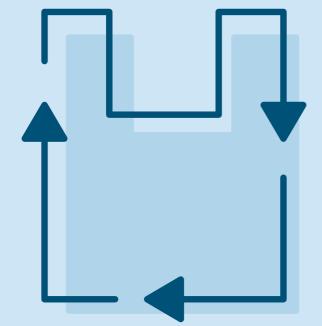
The publicly announced information should be sufficient and accurate about the company's situation.

### **DIVERSIFYING COMMUNICATION CHANNELS WITH INVESTORS'**

### **IR CONTACT INFORMATION**

ir@century.vn (Ms. Anna)

(+84.276) 388 7565 (ext: 113) (Mr. Alex)



# VIII

# **BOARD OF DIRECTOR'S REPORT**

VIII.1	Corporate Governance Model	
VIII.2	Corporate Governance Rules	

- VIII.3 Board of Directors of the Company
- VIII.4 2019 Board of Directors' Report

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ıy	117
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### VIII.1 / Corporate Governance Model

- > STK is organised and operate according to a corporate governance model as stipulated in Article 134.1.a of the Law on Enterprise. Accordingly, the organizational, management and control structure of the Company is comprised of General Shareholder Meeting ("GSM"), Board of Directors ("BOD"), Board of Supervisors ("BOS"), Managing Director ("MD"), Board of Management, functional divisions and departments.
- > In STK, the GSM has the highest authority. Annual GSM is organised once a year. Matters to be passed by GSM are stipulated in Article 14 of the Company's Charters and provisions of prevailing regulations.
- > The BOD is the governance authority at the Company. Number of members to the BOD, election, dismissal of these members is decided by the GSM. Rights and obligations of the BOD is stipulated in Article 25 of the Company's Charter. The BOD is fully entitled to decide matters which are not belong to the GSM's authority. The BOD is responsible to implement and supervise the implementation of the GSM's resolutions and responsible before the GSM for the Company's operations. The Company's business and operations should be under the management and guidance of the BOD. BOD is the body, which has full authority to conduct all matters on behalf of the Company except those under the GSM's authority. STK's BOD comprises of 5-7 members with 5-year tenure.
- > The BOS is elected with the functions to present the GSM to supervise all of the Company's business activities. The rights and responsibility of the BOS (including supervising the BOD and the MD, requesting the BOD and the MD to explain on the Company's financial standings) are stipulated in Article 36 of the Company's Charter. The Company's BOS comprise of 3 members with 5-year tenure.
- > The MD is appointed by the Board of Directors with 5-year tenure. The rights and responsibility of the MD (including implementation of the GSM's and the BOD's resolutions, the Company's business plan and investment plan as approved by the GSM and the BOD) are stipulated in Article 30 of the Company's Charter. The Board of Management comprises of 3 members (including 1 Chief Financial Officer cum Chief Accountant) shall support the MD in managing the Company's operations.

Company's organizational structure is presented in page 15

### VIII.2 / Corporate Governance Rules

In order to ensure the Company's sustainable development, protection of legitimate rights and interests of the Company's shareholders, STK's management system (comprising of policies, rules and procedures) is built on the following principles:

- > To ensure the shareholders' interests;
- > To treat shareholders equally;
- > To ensure the roles of the Company's related parties;
- > To ensure transparency of the Company's business activities and operations; and
- > To ensure that the BOD and the BOS lead and supervise the Company effectively.

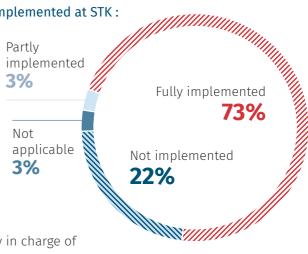
STK's Corporate Governance is in accordance with ASEAN Corporate Governance Scorecards ("the Scorecards"). Based on the Company's self-assessment on the Company's corporate governance, STK accomplished 106 out of 146 items in the Scorecards.

#### Principles of corporate governance which are fully implemented at STK :

- > Ensuring basic rights of shareholders;
- > Ensuring equitable treatment of shareholders;
- > Protecting rights of stakeholders;
- > Ensuring transparent information disclosures;
- > Ensuring the BOD's accountability;

#### Areas need to be improved:

- > BOD's structure: no sub-committees under the BOD has been established.
- > BOD's personnel: The Chairman was concurrently in charge of the Managing Director; the Chairman is non-independent member. However, since 14 February 2020, these two positions were separated with Mr. Dang My Linh holding the position of Chairwoman while Mr. Dang Trieu Hoa holding the position of Managing Director;



### VIII.3 / Board of Directors of the Company

Introduction of STK's BOD of tenure 2018-2023 (appointed since 17/04/2018 pursuant to AGSM Resolution No. 01-2018/NQĐHĐCĐ/TK)

\*According to the Corporate Governance FY2019 No.02-20/CV-TK dated on 21/01/2020

### Table 18: The Board of directors of the Company of tenure 2018-2023

Mr. Dang Trieu Hoa founded STK in 2000 and has been playing the important role in incorporation and development of STK. He has more than 20 years of experience in yarn and textile trading and manufacturing. He was the Director of Hoan A Trading & Services Co., Ltd and Viet Phu Trading & Services before setting up STK.

At the position of Chairman and Managing Director, Mr. Hoa played a crucial role in forming visions & missions for the Company. He received 2007 Outstanding Businessman Award from Vietnam's Ministry of Industry and Trade.

Qualification: Business Administration Position at STK\*: Chairman Cum MD Date of appointment: Since 2005



Mr. **DANG TRIEU HOA** (51 years old)



also in the yarn sector. Date of appointment: Since 2005

Mr. DANG HUONG CUONG (44 years old)

Ms. Dang My Linh is one of co-founders of STK. Currently, she is the General Director of Lien An Trading & Investment Joint Stock Company.

Before joining with STK, she had more than 10 years working experience at Worldtex Enterprise Co., Ltd. (Taiwan)..

Qualification: Business Administration Position at STK\*: Non-executive member Date of appointment: Since 2005



Mdm. **DANG MY LINH** (48 years old)



Currently, she is the Director of Thuc Pham Xanh Company. Before that, she has many years of experience in commerce and finance in Poland and Vietnam. Position at STK\*: Non-executive independent member Date of appointment: **12/01/2015** 

Mdm. CAO THI QUE ANH (54 years old)

Mr. Dang Huong Cuong is one of co-founders of STK. Currently, he is the Director of P.A.N Pacific Co., Ltd which is

Qualification: Business Administration

Position at STK\*: Non-executive member

He is the capital representative of major shareholder Huong Viet JSC.

Education level: Business Administration Position at STK\*: Non-executive member Date of appointment: **17/04/2018** 



Mr. VO QUANG LONG (42 years old)



and yarn business. Education: **Technology** Date of appointment: **17/04/2018** 

Mr. CHEN CHE JEN (58 years old)

Mr. Nguyen Quoc Huong is an expert in finance-banking and finance risk management.

Education: Finance-Banking Position at STK\*: **Non-executive independent member** 

Date of appointment: **17/04/2018** 

### Mr. NGUYEN QUOC HUONG (49 years old)

STK's Board of Directors (tenture 2018-2023) comprises of 07 members, in which: > 03 members are independent members, accounted for 43%, in compliance with Decree 71/2017/NĐ-CP (06/06/2017) on Corporate Governance.

- > 06 members are non-executive members;
- > 03 members are non-executive, independent members;

Table 19: Share ownership at STK and BOD membership at other entities (shareholder list finalized on 23/12/2019)

NO.	NAME	POSITION AT STK	SHARE OWNERSHIP AT STK	PERCENTAGE (%)	MEMBERSHIP AT OTHER ENTITIES' BOARD OF DIRECTORS	OWNERSHIP OF OTHER RELATED PARTIES	PERCENTAGE (%)
1	Dang Trieu Hoa	BOD Chairman	9,749,367	13.78%		12,462,470	17.6%
2	Dang My Linh	BOD Member	6,481,235	9.16%		15,730,602	22.24%
3	Dang Huong Cuong	BOD Member	5,981,235	8.46%		16,230,602	22.94%
4	Cao Thi Que Anh	BOD Member	0	0%	None	425,040	0.70%
5	Vo Quang Long	BOD Member	0	0%		14,137,593	19.99%
6	Chen Che Jen	BOD Member	0	0%		0	0%
7	Nguyen Quoc Huong	BOD Member	0	0%		0	0%

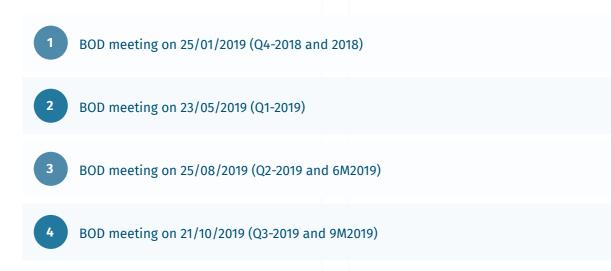
Mr. Chen Che Jen has many years of experience in textile

Position at STK\*: Non-executive independent member

### VIII.4 / 2019 Board of Directors' Report

### VIII.4.1... BOD MEETINGS IN 2019

> In 2018, BOD has conducted 04 face-to-face meetings and 19 meetings via mailing form to solve matters belonging to the BOD's functions and authority.



> BOD has issued 23 Resolutions. The minutes and resolutions of the BOD were sufficiently sent to BOD members and BOS members. In the BOD's meetings, the BOD and Board of Management were invited to discuss about strategy, business orientation and direction.

#### Table 20: Attendance ratio of BOD's members (tenure 2018 – 2023)

NO.	BOD MEMBERS	POSITION	NUMBER OF ATTENDANCE	PERCENTAGE	REASONS FOR ABSENCE
1	Mr. Dang Trieu Hoa	Chairman cum MD	23/23	100%	
2	Mdm. Dang My Linh	Non-executive BOD member	23/23	100%	
3	Mr. Dang Huong Cuong	Non-executive BOD member	20/23	87%	Conflicting Business schedule
4	Mdm. Cao Thi Que Anh	Non-executive independent member	21/23	91%	Conflicting Business schedule
5	Mr. Vo Quang Long	Non-executive BOD member	23/23	100%	
6	Mr. Chen Che Jen	Non-executive independent member	22/23	96%	Conflicting Business schedule
7	Mr. Nguyen Quoc Huong	Non-executive independent member	23/23	100%	

### VIII.4.2. SEPARATE MEETINGS OF INDEPENDENT BOD MEMBERS

None

### VIII.4.3 BOD'S MEETINGS RESOLUTIONS

#### Table 21: BOD's Resolutions

 NO.	<b>RESOLUTION NO.</b>	DATE	CONTENTS
1	01-2019/NQHĐQT	26/01/2019	Approving transa Investment Joint
2	02-2019/NQHĐQT	26/01/2019	Approving transa Company.
3	03-2019/NQHĐQT	26/01/2019	Approving transa Trading Investme
4	04-2019/NQHĐQT	07/01/2019	Approving the red share issuance.
5	05-2019/NQHĐQT	26/01/2019	Approving 2019 b 2019 AGSM.
6	06-2019/NQHĐQT	19/02/2019	Approving the sh
7	07-2019/NQHĐQT	18/03/2019	Approving 2019 A
8	08-2019/NQHĐQT	28/03/2019	Approving the pla
9	09-2019/NQHĐQT	03/04/2019	Approving to mai
10	10-2019/NQHĐQT	04/04/2019	Approving the pu
11	11-2019/NQHĐQT	03/04/2019	Approving the sh
12	12-2019/NQHĐQT	25/03/2019	Approving the sh
13	13-2019/NQHĐQT	29/05/2019	Approving the pla
14	14-2019/NQHĐQT	30/05/2019	Approving the sh Eximbank
15	15-2019/NQHĐQT	18/06/2019	Approving the te Cu Chi
16	16-2019/NQHĐQT	18/06/2019	Approving the te Trang Bang
17	16A-2019/NQHĐQT	27/06/2019	Approving the cre
18	17-2019/NQHĐQT	02/07/2019	Approving the ap the independent
19	18-2019/NQHĐQT	03/10/2019	Approving the sh branch provided
20	18A-2019/NQHĐQT	03/10/2019	Approving the sh branch provided
21	19-2019/NQHĐQT	09/10/2019	Appointing the p Governance.
22	20-2019/NQHĐQT	03/12/2019	Approving the c provided by HDB
23	21-2019/NQHĐQT	12/12/2019	Approving the ca garment.

- actions with related party Lien An Trading and Stock Company.
- actions with related party P.A.N Asia Limited
- sactions with related party Hung Loi Service ent Company Limited.
- ecord date of the shareholder list for the public
- business plan and the record date of attending
- hort-term credit line provided by Techcombank AGSM's documents
- lan of handling odd and unsubscribed shares
- aintain the short-term credit with CTBC
- ublic share issuance results
- hort-term credit line provided by Vietcombank
- hort-term credit line provided by OCB
- lan of cash dividend payment for year 2018
- short-term credit line for Branch of Century by
- ermination of BCC for color yarn production at
- ermination of BCC for color yarn production at
- redit line for Trang Bang Branch at Vietcombank
- appointment of Ernst & Young Vietnam, Ltd. as auditing company for the fiscal year 2019.
- hort-term credit line for the Company and its by EXB in 2019.
- short-term credit line for the Company and its by EXB in 2020.
- person in charge of the Company's Corporate
- credit line for the Company and its branch Bank.
- apital contribution of the alliance from yarn to

### VIII.4.4. IMPLEMENTATION OF 2019 AGSM RESOLUTIONS

NO.	APPROVED CONTENTS	RESULTS
1	Approving the profit distribution plan FY2018: cash dividend of 15% on par value	Actualdividendamount:VND106,009,143,674, already paid on 05/07/2019.
2	<ul> <li>Approving the revenue-profit budget FY2019</li> <li>&gt; Revenue: VND2,602,942,005,150</li> <li>&gt; Profit after tax: VND199,492,521,031</li> </ul>	<ul> <li>2019 actual performance:</li> <li>&gt; Revenue: VND2,228,984,623,663 (85,6% of the budget)</li> <li>&gt; Profit after tax: VND214,423,398,058 (107.6% of the budget)</li> </ul>
3	Approving the authorization to the BOD to appoint the independent audit firm for 2019 financial statements.	Appointed E&Y Vietnam to be the independent audit firm for 2019 financial statements.
4	<ul> <li>Approving BOD and BOS's remuneration FY2019</li> <li>&gt; BOD non-independent members' remuneration FY2019: VND480 million.</li> <li>&gt; BOD independent members' remuneration FY2019: VND540 million.</li> <li>&gt; BOS members' remuneration FY2019: VND144 million.</li> </ul>	Already paid on 10/12/2019.
5	Approving the Chairman & Managing Director duality	Mr. Dang Trieu Hoa – the Chairman concurrently took the position of Managing Director of Century Corporation.
6	Approving the adjustment of using fund plan raising from the public offering	Adjusted the using fund plan according to the official dispatch No.67-19/CV-TK on 11/04/2019 and progress report of using fund No.137-19/CV-TK on 09/10/2019.
7	Approving the adjustment of Charter of the Company	Adjusted and disclosured on 05/04/2019.

### VIII.4.5. ACTIVITIES OF THE NON-EXECUTIVE BOD MEMBERS

The BOD members play vital roles in evaluating and monitoring the activities of the BOM, ensuring the prevention of conflicts of interest between related parties; increase equality and functional efficiency, providing strategic direction, risk managements, production quality managements.

The non-executive BOD members are all highly-experienced in manufacturing, trading, finance and management.

The non-executive BOD members were actively involved in discussion to form the Company's strategies, supervision of the management's implementation of the Company's strategy and business plan and in building the Company's corporate governance.

- > Mr. Chen Che Jen has many years of experience in yarn production and trading, he has frequently monitored the quality KPIs to come up with solutions and experience in risk managements in production activities.
- > Ms. Cao Thi Que Anh has many years of experience in the garment industry and finance, she has always monitored and supervised the production cost mix, fixed costs, and the ability to optimize profits.
- > Mr. Nguyen Quoc Huong has extensive experience in finance, he has always supervised the working capital flow, debt standings and profit distribution plans of the Company.

### VIII.4.6. LIST OF BOD MEMBERS HAVING CERTIFICATE ON **CORPORATE GOVERNANCE TRAINING**

4 (out of 7) BOD members (term 2018-2023) and 3 (out of 3) BOS members (term 2018-2023) were granted a certificate of corporate governance by the training centers recognized by Securities Commission State. The Company always facilitated all members of the BOD, BOS and BOM to participate in training courses on corporate governance. However, the training time often coincides with the business travel of the Managing Board members, so some of them could not participate in courses fully. Besides, STK has one BOD member who is a foreigner and the language barrier also inhibiting him from completion of the certificate on corporate governance as mentioned above.

List of members who have the certificate of corporate governance:

1. Dang Trieu Hoa	Chairman
2. Dang My Linh	BOD Member
3. Dang Huong Cuong	BOD Member
4. Cao Thi Que Anh	BOD Member
5. Nguyen Tu Luc	Head of BOS
6. Dinh Ngoc Hoa	BOS Member
7. Hoang Nu Mong Tuyen	BOS Member

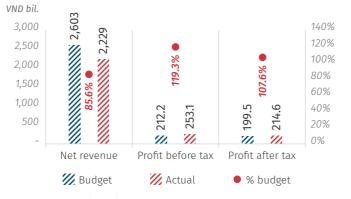
### VIII.4.7. BOD'S SUB-COMMITTEES

Not yet established, so there are no activities of the BOD's Sub-committees.

#### BOD'S ASSESSMENT ON THE COMPANY'S BUSINESS PERFORMANCE VIII.4.8 **AND THE BOM'S ACTIVITIES**

### 2019 performance

In 2019, despite the unfavorable business environment, the Company has effectively managed the production costs, borrowing debts, resulting in the over-achievement in pre-tax and after-tax profits which surpassed the budget by 19.3% and 7.6% respectively, while net revenue reaches 85.6% of the set target.



### **Overall review on the Company's performance**

### 1. Implementation of key objectives in 2019

Proactively conquering new markets, aproaching more customer segments	Surpassing the target of recycled yarn's portion in total revenue	Quality control, reducing expenses, lowering production costs, enhancing competitiveness
In 2019, taking opportunities posed by the trade war, the Company has approached the US automotive textile segment. The dynamic sales team has maintained an existing customer network and expanded new customers with diverse demands from middle to high-end.	Focusing on its competitive advantages, the Company surpassed the targeted proportion of recycled yarn in total revenue (actual rate of 35% vs. the targeted one of 27%). Increasing the proportion of recycled yarn is a short- medium-term strategy of the Company, following the global fashion trends.	Facing the intense competition in 2019, the BOM has take measures to lower expenses and production costs, increase operational efficiency.

### > STK's market position and reputation in local and international markets has been enhanced. The Company's products are highly appreciated by customers – the suppliers for high-end fashion brands. STK in 2019 has strengthened customer relationships, gradually participating in major textile supply chains.

- > The Company has also developed high value-added products, recycled yarn are strategic products and has great competitive advantages.
- > Focusing on quality, not quantity, the Company did not increased capacity in 2019, but carried out measures to reduce production costs and increase efficiency when the macro-economic has shown slowing down signals, and labor and energy costs has started to rise.
- > The Company has actively managed capital risks such as early repaying loans to reduce financial expenses, thereby contributing to stabilizing the financial standings.

### 3. Further improvements in future

The BOM should make rentless effort to release inventories, increase the Company's working capital turnover.

### 4. Implementation of environmental and social goals

#### Environmental goals:

During 2019, the BOM has made relentless efforts to improve product quality, increase production volume while still reducing environmental impacts, leading to a decrease in energy consumption, in particular:

- > Declining electricity consumption: 6%
- > Declining total water usage: 5%
- > Declining electricity carbon footprint per unit: 6%

### Social goals:

Focusing on economic development associated with the social community development, the Company has created more jobs for local communities, contributing over VND167 billion to the National Budget. In addtion, the Company has adopted beneficial policies toward employees, encouraging the employees to create more added-value for the society and the economy.

### O BOD's Assessment of the BOM's activities

### Supervising methods

- > The BOD has periodically and regularly supervised the BOM through regular BOD meetings and meetings via email on the implementation of the General Meeting of Shareholders' Resolutions.
- The BOD has discussed and approved the BOD Resolutions based on proposals of the BOM;
- > The BOM is responsible for explaining the quarterly and annually business performance in details, forecasting the business results of the next quarter or the following year.

### Results

- > The BOM has carried out its tasks in accordance with the Resolutions of the ASM.
- > The BOD has launched innovative solutions to improve operations, risk management, supporting the BOM, therefore gained certain achievements in 2019.
- > 2019 actual results has met the profit target. However, the actual revenue was below the budget. Therefore, the BOM needs to be more cautious in a challenging market conditions in 2020. The BOM has to set specific business strategies, continue to maintain develop and markets, raise revenue contribution of recycled yarn, develop new products and maintain stable financial standings.
- > The Company's functional directors should perform well their functions in order to support the Managing Director and supervise the departments' performances, identify the potential problems in order to prevent internal risks, therefore enhance its internal resources to encounter with external risks..

### • Implementation of corporate governance in accordance with the law

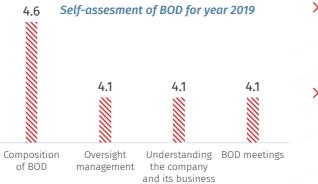
Pursuant to Decree No.71/2017/NĐ-CP issued on 06/06/2017 guidance on corporate governance applying to public companies, the Company's governance regulations has been inappropriate as follows:

REGULATIONS OF DECREE NO.71/2017/ NÐ-CP	2019	REASONS OF NOT IMPLEMENTATION	ADJUSTMENT SCHEDULES
Article 12, Clause 2. The Chairman shall not concurrently take the position of manging	The chairman and the managing director is the same person.	The Company did not find suitable personnel	The BOD approved the resignation of Mr.Dang Trieu Hoa from the position of Chairman.
director (director) in the same public company			Pursuant to BOD Resolution No.01-2020 issued on 14/02/2020, Mdm. Dang My Linh was elected as the Company's new chairwoman.
Article 17. The sub- committees of the BOD	No establishments of sub-committees	The Company has not yet found suitable personnel	In the near future, the BOD will establish the HR and salary-bonus sub-committees.
of	Achieving the set target Recycled yarn's contribution in	Strictly controlling the balance of expense-income quality control; enhancing the competitive advantages.	

### VIII.4.9. SELF-ASSESSMENT OF BOD'S PERFORMANCE

In order to raise the BOD's efficiency as well as to comply with the best practice on corporate governance, the BOD has researched and implemented a procedure for its self-evaluation which comprises of 40 criterions on:

- Composition of BOD;
- > BOD's oversight over the BOM;
- > The BOD member's understanding the company and its business;
- > Conduct of BOD meetings.



- > BOD members were provided with sufficient information on timely manner so that they can make correct analysis on the Company's situation and fulfill their responsibilities honestly and diligently for the ultimate interests of the Company's shareholders.
- > The BOD's meetings were organised and conducted in accordance with the Company's Charter. The BOD meeting minutes, resolutions and decisions were made with consensus of its members and were filed in accordance with regulations.

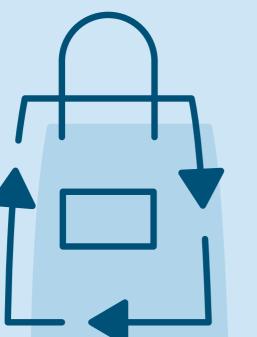
### VIII.4.10 BOD'S PLAN AND ORIENTATION

- > Continuing to supervise and direct the activities of the BOM in order to achieve 2018 business plan;
- > Going together with Managing Director and Management team in finding business opportunities and developing business strategies for a sustainable development;
- > Enhancing internal control system and corporate governance. Implementing internal auditing;
- > Setting strategy and policies to improve the quality of human resources;

### VIII.4.11... NEW SHARE ISSUE PLAN TO RAISE CAPITAL TO FINANCE INVESTMENT PROJECTS

In 2019, as the Company does not plan to implement new large project, there is no capital raising plan.

- > The composition of the BOD is in compliance with provisions of Decree No. 71/2017/NĐ-CP with 3 out of 7 members are independent ones.
- > The independent members have actively participated in the BOD's meetings, contributed realistic opinions to the BOM and the BOD in setting business strategies, implementing business plan and enhancing corporate governance.





# THE BOARD OF SUPERVISOR'S REPORT

IX.1 Composition of the BOS

IX.2 Activities of the BOS

IX.3 Report on the BOS activities

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# IX.1 / Composition of the BOS

### Table 22: BOS members of tenure 2018-2023 (started on 17/04/2018)



Mr. <b>NGUYEN TU</b>	LUC	Head of the BOS
Year	1952	
Education	Bachelor of Acco	ounting
Working	1/2015 – present	:: Chief Accountant, Mai Hoang Vu Co. Ltd.
experience	2007 - present:	Chief Supervision Committee, STK
	2006 - present:	Assistant to Managing Director, STK.
	2000 - 2006:	Chief Accountant, STK.
	1984 - 2000:	Chief Accountant, South Asia Shoes.
	1979 - 1984:	General Accountant, HCM Hotel, Chief Accountant of Saigon Hotel.





Mdm. <b>HOANG N</b>	U MONG TUYE	N
Year	1990	
Education	Bachelor	
		MD assistant, STK
experience	2012 - 2018:	Sales admin, STK

### Table 23: BOS and ownership ratios (shareholder list on 23/12/2019)

6	Mdm. <b>DINH NGOC HOA</b> Year 1979	BOS Member	NO. NAME	POSITION AT STK	SHARE	PER- CENTAGE (%)	MEMBER- SHIP AT OTHER ENTITIES' BOS	OWNER- SHIP OF OTHER RELATED PARTIES	PER- CENTAGE (%)
(2)	Education Bachelor		1 Nguyen Tu Luc	Head of BOS	4,000	0.005%	-	-	-
	Working 2005 - present: Head	d of Planning-production artment, STK	2 Hoang Nu Mong Tuyen	BOS Member	3,147	0.004%	-	5,000	0.007%
	· ·	untant, Vi Hop Ltd,.	3 Dinh Ngoc Hoa	BOS Member	21,008	0.03%	-	-	-

BOS Member

### IX.2 / Activities of the BOS

The working program of the BOS in 2018 is set after AGSM, the BOS conducts the meeting to build the working plan for the next year, which assigns the tasks for each BOS's member, held 04 meetings during the year in accordance with Company's Charter and Century Synthetic Corporation activities as below:

- > Supervise the implementation of the AGSM's resolution;
- > Supervise the operation and financial standing of the Company;
- > Supervise the activities of the BOD, BOM and management system of the Company;
- > Make assessment on cooperation between the BOD and the BOM;
- > Supervise the operation and financial status of the Company;
- > Make assessment on the Company's investment projects including those projects already implemented and being implemented in accordance with the BOD's resolutions.
- > Based on that to make proposal to the BOD for the coming years.

### **IX.2.1** MEETINGS OF THE BOS

### Table 24: Meetings of the BOS

NO.	CONTENTS	MEETING DATES	RESULTS
1	Assessments of 2018 performance	29/03/2019	The BOS agreed the 2018 results.
2	Discussion of 2019 business plan	10/5/2019	The BOS agreed the 2019 plan.
3	Discussion and assessments of Q3.2019 and 9M2019 performance	26/10/2019	The BOS gave opinions about the 9M2019 performance and further improvements for Q4.2019.
4	Discussion and assessments of Q4.2019 and 12M2019 performance, 2020 forecast.	16/01/2020	The BOS agreed the 2020 forecast.

#### / Report on the BOS activities IX.3

### **IX.3.1** EVALUATION OF THE BOS ON THE IMPLEMENTATION **OF THE 2019 AGSM RESOLUTIONS**

Based on the AGSM's resolutions, the Company's BOD has implemented these resolutions throughout the Company.

- > The Head of BOS was invited to participate all the BOD's meetings
- the Company's charter, ensuring that the company's corporate governance is conducted in accordance with the laws.

### Distribution of 2018 profit

Cash dividend 15%/par value

2019 Business results

#### KPIS 2019 ACTL Net revenue (VND billion) 2,2 Net profit before tax (VND Billion) 252 Net profit after tax (VND Billion) 214

### **Financial indicators**

### KPIS Asset structure Current Assets / Total Assets Non-current Assets/ Total Assets Capital structure Debt/Equity Liquidity analysis Current ratio Quick ratio Profitability ROS ROA ROE

### **Public Disclosure**

The Company has fully fulfilled its obligations on public disclosure in accordance with Circular 155/2015/ TT-BTC of the Ministry of Finance.

> In general, the Company's BOD has fully implemented their rights responsibility in accordance with

### Date of completion: July 2019

JAL	2019 ACTUAL /2018 ACTUAL	2019 ACTUAL VS. PLAN
229	-7.4%	85.6%
52.9	26.9%	119.2%
4.6	20.3%	107.6%

UNIT	AS AT 31/12/2019	AS AT 31/12/2018
%	42%	38%
%	58%	62%
Times	0.62	0.85
Times	1.07	0.93
Times	0.43	0.34
%	9.62%	7.41%
%	10.35%	8.4%
%	19.80%	19.6%

### **IX.3.2** EVALUATION OF THE BOS' OVERSIGHT ON THE BOD'S ACTIVITIES

- > The BOS has participated in the BOD's meetings as a role of observer in order to get informed on the Company's business activities, implementation of investment projects and to contribute opinions at the meetings within its rights and responsibilities.
- > The BOS has monitor and check the implementation of business plan and the resolutions of the AGSM and the BOD to ensure transparency.
- > The BOS has periodically and occasionally checked the Company's compliance with its Charter, rules and the reasonability in its operations.
- > In 2018, the BOS has continued its focus on risk control, via reviewing the existing rules and regulations to ensure compliance with the laws on enterprise, the Company's charters and relevant regulations, with an aim to propose supplement of missing rules and procedures so that the Company can have safe operation and prevent inherent risks.
- > Conducted meetings (face to face meetings and via email) to consolidate the Company's business results, development strategies and targets on quarterly, semi-annual and annual basis.

### IX.3.3 ASSESSMENTS OF THE BOS' OVERSIGHT ON THE BOM'S ACTIVITIES

The Managing Director has fully implemented resolutions of the BOD and strictly complied with the laws and regulations, in particular:

- > Guide on the Company's implementation of business plan as approved by 2019 AGSM.
- > Comply with laws on capital contribution, construction, investment and business registration.
- > Organise meetings to agree on strategy formation and settle outstanding obstacles in the operation and manage risks arising from the Company's activities as well as outside environment.

Based on the business results in 2019, the BOS considers that the BOM has fulfilled its core responsibility in management of the Company's operation to reach the Company's goal of profit. However, the target of revenue was still not fulfilled.

### **IX.3.4** EVALUATION OF THE COMPANY'S FINANCIAL STANDINGS

- > The Company has prepared quarterly financial reports (4 reports per year) and disclose in accordance with the regulations on public disclosure of listed companies.
- > The Company's semi-annual and annual financial reports was audited by Ernst & Young Vietnam Ltd,.
- > 2019 financial reports reflect accurately and reasonably in all important matters of the Company's financial standings as at 31 December 2019 and is complied with Vietnam Accounting Standards and relevant regulations. There are no substantial differences between unaudited quarter reports with the ones reviewed or audited by E&Y Vietnam.

### IX.3.5... EVALUATION OF THE BOS ON THE COOPERATION BETWEEN THE BOS, BOD **AND BOM IN 2019**

### The BOD's vision and business knowledge and competency:

Most of BOD members are knowledgeable and experienced in yarn production and have knowledge on corporate governance since they were trained on this matter and gained experience from their leadership positions in other entities. Therefore, the BOD is visionary on strategies and able to lead the Company.

Based on the AGSM's resolutions, the BOD has implemented the AGSM resolutions throughout the company.

The BOS comprises of 3 members who have university degree and experiences gaining from their longterm services in various entities. Therefore, the BOS Members are competent and has fully fulfilled their responsibilities.

The BOS has set working plan for the first year in 2018-2023 tenure, has assigned tasks for each members in order to make report to the AGSM.

### IX.3.6... SETTLEMENT OF SHAREHOLDERS' COMPLAINTS (IF ANY)

In 2018, the BOS has not received any complaints/requests for irregular inspection of the Company's operation.

### **IX.3.7 BOS'S RECOMMENDATION AND ACTION PLAN FOR 2019**

- > The BOS's action plan for 2019: continue to implement tasks in accordance with the Company's strategies and directions.
- > Recommendation: As STK is operated in accordance with the prevailing regulation, the BOS did not realize any mistakes during the course of its supervision and the BOS has no other opinion/ recommendation.

# X

### PREVENTION OF INTEREST CONFLICT OF INTEREST AND TRANSACTIONS WITH RELATED PARTIES

- X.1 Prevention of conflict of interest
- X.2 Significant transactions with related
- X.3 Stock transactions of inside shareho
- X.4 Salary, remunerations and benefits of





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s of BOD, BOS and BOM	140

### **Prevention of** X.1 conflict of interest

Members of the BOD, BOS, BOM, and other managers ("Managers") must comply with Article 33 of STK's charter regarding transparency and must avoid conflict of interest as follows:

- 1. Managers should not take advantages of company's opportunities for their self-interests. In addition, they should not take advantages of company's information for their self-interests or other organizations, entities or persons.
- 2. Managers have obligations to disclose to the BOD all benefits, which they can get from other economic institutions, transactions or other individuals and which may conflict with the Company's interest.
- 3. The Company should not offer loans or guarantee to Managers and their related persons or related entities in which the Managers have financial interests, unless the loans or the guarantees were approved by the general shareholder meeting.
- 4. A contract or transaction between the Company and one or several Managers, their related persons or institutions, entities, will be valid in the following circumstances:
- a. For the contract, which have value of being lower than 20% of total asset in recent financial statements, the key points of that transaction, relationships, and interests, which relate to Managers or member of the BOD, were reported to the BOD or its Committees. In addition, the transaction was approved by majority of the BOD members, who have no relevant interests; or
- b. For the contract which has value of being 20% higher than total asset in recent financial statements, the key points, relationships, and interests relating to Managers, were disclosed to and approved by shareholders who have no relevant interest.
- c. Such a contract or transaction, which was considered by independent consultant as being fair and reasonable in all aspects in term of shareholders' interests or it was approved by the BOD, or shareholders.

# X.2 / Significant transactions with related parties during the year

#### Table 25: Transactions with related parties

RELATED PARTIES	RELATIONSHIP	BUSINESS CONTENT	2019	2018
E.DYE Vietnam Joint Stock Company	Associated company	Capital withdrawal	-	24,663,600,000
Lien An Trading and Investment Joint Stock Company	Related party	Sales of good	18,383,946,860	30,213,644,533
P.A.N Asia Co.,LTD.	Related party	Sales of good	17,877,581,900	12,427,881,727
Hung Loi Service Trading Investment Company Limited	Related party	Sales of good	8,655,709,290	21,005,627,131

All transactions with related parties above were complied with the Company's Charter and followed market mechanism.

### X.3 / Stock transactions of inside shareholders 2019

Presented at section VII.2 - Shares and Shareholder's structure, page 105, Annual Report.

### Salary, remunerations and benefits of BOD, BOS and BOM X.4 /

### x.4.1.... SALARY, BONUS AND REMUNERATIONS OF BOD

### Table 26: Remunerations of BOD FY2019

NO.	FULL NAME	TITLES	REMUNERATION AND BONUS (AFTER TAX)	SALARY (%)	BONUS (%)	LENGTH OF SERVICE
1	Dang Trieu Hoa	Chairman cum MD	120,000,000	-	-	01/01/2019 - 31/12/2019
2	Dang My Linh	BOD member	120,000,000	-	-	01/01/2019 - 31/12/2019
3	Dang Huong Cuong	BOD member	120,000,000	-	-	01/01/2019 - 31/12/2019
4	Cao Thi Que Anh	BOD member	180,000,000	-	-	01/01/2019 - 31/12/2019
5	Vo Quang Long	BOD member	120,000,000			01/01/2019 - 31/12/2019
6	Chen Che Jen	BOD member	180,000,000	-	-	01/01/2019 - 31/12/2019
7	Nguyen Quoc Huong	BOD member	180,000,000	-	-	01/01/2019 - 31/12/2019
	TOTAL (VND)		1,020,000,000			

### x.4.2.... SALARY, BONUS AND REMUNERATIONS OF THE BOS

### Table 27: Salary, bonus and remunerations of the BOS FY2019

NO.	FULL NAME	TITLES	REMUNERATION AND BONUS (EXCLUDED INCOME TAX)	SALARY (%)	BONUS(%)	LENGTH OF SERVICE
1	Nguyen Tu Luc	Head of BOS	48,000,000	80.13%	19.87%	01/01/2019 - 31/12/2019
2	Hoang Nu Mong Tuyen	BOS member	48,000,000	80.47%	19.53%	01/01/2019 - 31/12/2019
3	Dinh Ngoc Hoa	BOS member	48,000,000	81.97%	18.03%	01/01/2019 - 31/12/2019
	TOTAL (VND)		144,000,000	-	761,277,186	

### x.4.3 SALARY, BONUS AND REMUNERATIONS OF BOM

### Table 28: Salary, bonus and remunerations of BOM FY2019

NO.	FULL NAME	TITLES	REMUNERATION AND BONUS (AFTER TAX)	SALARY (%)	BONUS (%)	LENGTH OF SERVICE
1	Dang Trieu Hoa	Managing director	-	14.31%	85.69%	- 06/2010 present
2	Nguyen Phuong Chi	Chief Strategic Officer	-	16.79%	83.21%	01/2015 - present
3	Nguyen Thai Hung	Chief Administration Officer	-	14.22%	85.78%	02/2017 - present
4	Phan Nhu Bich	Chief Financial Officer	-	15.96%	84.04%	- 10/2016 present
	TOTAL (VND)			3,	971,493,802	





AUDITED CONSOLIDATED **FINANCIAL STATEMENTS** 



# **General Information**

# THE COMPANY

Century Synthetic Fiber Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam and currently operates based on the 17th Amended Enterprise Registration Certificate No. 0302018927 issued by the Department of Planning and Investment of Ho Chi Minh City on 18 April 2019.

The Company listed its shares on the Ho Chi Minh Stock Exchange with trading code STK in accordance with Decision No. 410/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 10 September 2015.

The current principal activities of the Company during the year are to manufacture synthetic yarn and knitting.

The Company's registered head office is located at Lot B1-1 North West Cu Chi Industrial Zone, Cu Chi District, Ho Chi Minh City, Vietnam. In addition, the Company has Trang Bang Branch, located at Street No.8, Trang Bang Industrial Zone, Trang Bang District, Tay Ninh Province, and one representative office, located at 102-104-106 Bau Cat, Ward 14, Tan Binh District, Ho Chi Minh City, Vietnam.

# **BOARD OF DIRECTORS**

Members of the Board of Directors during the year and at the date of this report are:

Mr Dang Trieu hoa	Chairman
Mr Dang Huong Cuong	Member
Ms Dang My Linh	Member
Ms Cao Thi Que Anh	Member
Mr Chen Che Jen	Member
Mr Vo Quang Long	Member
Mr Nguyen Quoc Huong	Member

# **BOARD OF SUPERVISION**

Members of the Board of Supervision during the year and at the date of this report are:

Mr Nguyen Tu Luc	Head	
Ms Hoang Nu Mong Tuyen	Member	
Ms Dinh Ngoc Hoa	Member	

# MANAGEMENT

Members of the Management during the year and at the date of this report are:

Mr Dang Trieu Hoa	General Director
Mr Nguyen Thai Hung	General Manager
Ms Nguyen Phuong Chi	Chief Strategic Officer
Mr Phan Nhu Bich	Chief Financial Officer

# LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr Dang Trieu Hoa.

# **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited.

# **REPORT OF MANAGEMENT**

Management of Century Synthetic Fiber Corporation ("the Company") is pleased to present this report and the consolidated financial statements of the Company and its subsidiary ("the Group") for the year ended 31 December 2019.

# MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Group and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

# STATEMENT BY MANAGEMENT

Management of the Company, does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019 and of the results of its consolidated operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of the consolidated financial statements.

For and on behalf of management

Dang Trieu Hoa

General Director Ho Chi Minh City, Vietnam 10 March 2020 Reference: 60867230/21093828-HN

# **Independent Auditors' Report**

# To: The Shareholders of Century Synthetic Fiber Corporation

We have audited the accompanying consolidated financial statements of Century Synthetic Fiber Corporation ("the Company") and its subsidiary (collectively referred to as "the Group") as prepared on 10 March 2020 and set out on pages 5 to 34, which comprise the consolidated balance sheet as at 31 December 2019, and the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

## Management's responsibility

Management of the Group is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statement, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Group as at 31 December 2019, and of the results of its consolidated operation and its consolidated cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprises Accounting System and the statutory requirements relevant to preparation and presentation of the consolidated financial statements.

# **Ernst & Young Vietnam Limited**

**Duong Le Anthony** Deputy General Director Audit Practicing Registration Certificate No. 2223-2018-004-1

Auditor

Tu Thai Son Audit Practicing Registration Certificate No. 1543-2018-004-1

> Ho Chi Minh City, Vietnam 10 March 2020

# **Consolidated Balance Sheet**

as at 31 December 2019

					VND
CODE		ASSETS	NOTES	ENDING BALANCE	BEGINNING BALANCE
100	A.	CURRENT ASSETS		879,671,740,019	804,312,305,352
110	١.	Cash and cash equivalents	4	150,025,727,572	153,072,426,650
111		1. Cash		14,025,727,572	20,572,426,650
112		2. Cash equivalents		136,000,000,000	132,500,000,000
120	١١.	Short-term investment		80,000,000,000	45,000,000,000
123		1. Held-to-maturity investment	5	80,000,000,000	45,000,000,000
130	111.	Current accounts receivable		98,415,173,904	65,396,857,542
131		1. Short-term trade receivables	6	94,290,868,321	58,695,785,076
132		2. Short-term advances to suppliers	7	2,446,151,451	5,137,275,770
136		3. Other short-term receivables	8	1,678,154,132	1,563,796,696
140	IV.	Inventories		524,957,682,859	509,769,177,869
141		1. Inventories	9	539,301,164,894	541,173,285,220
149		2. Provision for obsolete inventories	9	(14,343,482,035)	(31,404,107,351)
150	V.	Other current assets		26,273,155,684	31,073,843,291
151		1. Short-term prepaid expenses	14	7,684,573,766	7,246,898,222
152		2. Value-added tax deductible	17	18,502,698,844	23,552,370,973
153		3. Tax and other receivables from the State	17	85,883,074	274,574,096
200	Β.	NON-CURRENT ASSETS		1,191,601,316,113	1,315,122,067,286
220	١.	Fixed assets		1,048,021,294,256	1,178,792,442,927
221		1. Tangible fixed assets	10	1,047,700,238,196	1,178,357,295,893
222		Cost		2,055,787,018,466	2,049,933,670,971
223		Accumulated depreciation		(1,008,086,780,270)	(871,576,375,078)
227		2. Intangible assets	11	321,056,060	435,147,034
228		Cost		14,385,298,205	14,385,298,205
229		Accumulated amortisation		(14,064,242,145)	(13,950,151,171)
240	II.	Long-term asset in progress		1,276,183,372	1,662,483,372
242		1. Construction in progress	12	1,276,183,372	1,662,483,372
250	III.	Long-term investment		1,697,845,959	1,884,588,394
252		1. Investment in an associate	13	1,697,845,959	1,884,588,394
260	IV.	Other long-term assets		140,605,992,526	132,782,552,593
261		1. Long-term prepaid expenses	14	135,294,053,341	125,163,320,649
262		2. Deferred tax assets	27.3	5,311,939,185	7,619,231,944
270	ТО	TAL ASSETS		2,071,273,056,132	2,119,434,372,638

CODE		ASSETS
300	C.	LIABILITIES
310	١.	Current liabilities
311		1. Short-term trade payables
312		2. Short-term advances from customers
313		3. Statutory obligations
314		4. Payables to employees
315		5. Short-term accrued expenses
319		6. Other short-term payables
320		7. Short-term loans
322		8. Bonus and welfare funds
330	١١.	Non-current liabilities
338		1. Long-term loans
342		2. Long-term provision
400	D.	OWNERS' EQUITY
410	I.	Capital
411		1. Share capital
411a		- Shares with voting rights
412		2. Share premium
418		3. Investment and development fund
421		4. Undistributed earning
421a		<ul> <li>Undistributed earnings by the end of prior years</li> </ul>
421b		- Undistributed earnings of current year
440	то	TAL LIABILITIES AND OWNERS' EQUITY

Preparer Phan Thanh Phu Chief Accountant Phan Nhu Bich

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VND

NOTES	ENDING BALANCE	BEGINNING BALANCE
	988,153,508,712	1,210,381,370,769
	823,668,989,301	862,133,399,464
15	228,826,462,237	331,972,930,617
16	38,904,567,735	29,144,341,774
17	2,011,823,443	34,120,205,203
	28,186,498,161	25,979,917,686
18	7,245,093,814	7,079,641,862
19	5,310,529,163	5,179,574,379
20	510,474,231,598	426,713,696,161
	2,709,783,150	1,943,091,782
	164,484,519,411	348,247,971,305
20	164,112,248,703	347,818,799,805
	372,270,708	429,171,500
	1,083,119,547,420	909,053,001,869
21.1	1,083,119,547,420	909,053,001,869
	707,269,440,000	599,377,980,000
	707,269,440,000	599,377,980,000
	35,093,198,872	35,297,435,379
	1,219,011,000	1,219,011,000
	339,537,897,548	273,158,575,490
	125,114,499,490	94,806,345,221
	214,423,398,058	178,352,230,269
	2,071,273,056,132	2,119,434,372,638

General Director Dang Trieu Hoa

10 March 2020

# <sup>'</sup> Consolidated Income Statement

for the year ended 31 December 2019

					VND
CODE		ITEMS	NOTES	CURRENT YEAR	PREVIOUS YEAR
01	1.	Revenue from sale of goods	22.1	2,231,825,707,808	2,408,319,231,223
02	2.	Deductions	22.1	(2,841,084,145)	(615,863,551)
10	3.	Net revenue from sale of goods	22.1	2,228,984,623,663	2,407,703,367,672
11	4.	Cost of goods sold		(1,874,854,239,562)	(2,072,793,297,772)
20	5.	Gross profit from sale of goods		354,130,384,101	334,910,069,900
21	6.	Finance income	22.2	14,278,599,770	11,092,734,188
22	7.	Finance expenses	23	(35,205,005,009)	(53,407,737,370)
23		In which: Interest expenses		(30,714,160,176)	(29,036,662,759)
24	8.	Shares of loss in an associate	13	(186,742,435)	(502,211,606)
25	9.	Selling expenses	24	(26,906,231,821)	(33,513,908,086)
26	10	. General and administrative expenses	25	(57,920,605,533)	(56,234,808,411)
30	11.	Operating profit		248,190,399,073	202,344,138,615
31	12.	Other income		1,540,510,469	1,352,482,359
32	13.	Other expenses		3,189,245,097	(4,427,719,810)
40	14.	Other profit (loss)		4,729,755,566	(3,075,237,451)
50	15.	Accounting profit before tax		252,920,154,639	199,268,901,164
51	16.	Current corporate income tax expense	27.1	(36,189,463,822)	(25,265,371,167)
52	17.	Deferred tax income (expense)	27.3	(2,307,292,759)	4,348,700,272
60	18	. Net profit after tax		214,423,398,058	178,352,230,269
61	19.	Net profit after tax attributable to shareholders of the parent		214,423,398,058	178,352,230,269
70	20	. Basic earnings per share	29	3,163	2,781
71	21.	Diluted earnings per share	29	3,163	2,781



Preparer

Chief Accountant

General Director

Phan Thanh Phu

Phan Nhu Bich

Dang Trieu Hoa

10 March 2020

# <sup>'</sup> Consolidated Cash Flow Statement

for the year ended 31 December 2019

CODE	ITEMC	NOTES		
CODE		NOTES	CURRENT YEAR	PREVIOUS YEAR
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	Accounting profit before tax		252,920,154,639	199,268,901,164
	Adjustments for:			
02	Depreciation and amortisation	10, 11	136,956,773,221	143,017,657,234
03	(Reversal of provisions)/provisions		(16,873,882,881)	28,998,545,421
04	Foreign exchange (gain) loss arising from revaluation of monetary accounts denominated in foreign currency		(1,829,474,182)	7,038,326,662
05	Profits from investing activities		(5,228,390,815)	(7,284,600,630)
06	Interest expense	23	30,714,160,176	29,036,662,759
08	Operating profit before changes in working capital		396,659,340,158	400,075,492,610
09	Increase in receivables		(25,835,856,560)	(4,642,679,985)
10	Decrease (increase) in inventories		1,872,120,326	(139,388,409,335)
11	(Decrease) increase in payables		(113,829,560,167)	35,863,163,497
12	Increase in prepaid expenses		(10,568,408,236)	(1,526,177,386)
13	Interest paid		(30,144,364,731)	(28,976,003,536)
14	Corporate income tax paid	17	(48,064,095,345)	(13,548,589,783)
15	Other cash inflows from operating activities		2,049,281,161	657,643,325
16	Other cash outflows for operating activities		(1,282,589,793)	(445,975,343)
20	Net cash from operating activities		170,855,866,813	248,068,464,064
	II. CASH FLOWS FROM INVESTING ACTIVITIES	•••••		
21	Purchase and construction of fixed assets		(9,772,090,921)	(100,298,662,279)
22	Proceeds from disposals of fixed assets and other long-term assets		260,000,000	50,000,000
23	Loans to other entities and payments for purchase of debt instruments of other entities		(35,000,000,000)	(45,000,000,000)
26	Collection from investment in another entity		-	24,663,600,000
27	Interest received		9,316,332,985	7,567,344,698
30	Net cash used in investing activities		(35,195,757,936)	(113,017,717,581)

				VND
ODE	ITEMS	NOTES	CURRENT YEAR	PREVIOUS YEAR
	III. CASH FLOWS FROM FINANCING ACTIVITIES	, i i i i i i i i i i i i i i i i i i i		
31	Capital contribution and issuance of shares	21.1	65,733,563,493	-
33	Drawdown of borrowings		1,045,014,508,520	1,376,905,717,790
34	Repayment of borrowings		(1,143,446,901,580)	(1,427,323,460,551)
36	Dividends paid	21.2	(106,009,143,674)	(48,237,928,680)
40	Net cash used in financing activities		(138,707,973,241)	(98,655,671,441)
50	Net (decrease) increase in cash and cash equivalents for the year		(3,047,864,364)	36,395,075,042
60	Cash and cash equivalents at the beginning of the year		153,072,426,650	116,615,724,965
61	Impact of exchange rate fluctuation		1,165,286	61,626,643
70	Cash and cash equivalents at end of the year	4	150,025,727,572	153,072,426,650

Preparer

Phan Thanh Phu

Chief Accountant Phan Nhu Bich General Director Dang Trieu Hoa

10 March 2020

# **Notes** to the Consolidated Financial Statements

as at and for the year ended 31 December 2019

# **1. CORPORATE INFORMATION**

Century Synthetic Fiber Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam and currently operates based on the 16th Amended Enterprise Registration Certificate No. 0302018927 issued by the Department of Planning and Investment of Ho Chi Minh City on 9 August 2017.

The Company listed its shares on the Ho Chi Minh Stock Exchange with trading code STK in accordance with Decision No. 410/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 10 September 2015.

The current principal activities of the Company during the year are to manufacture synthetic yarn and knitting.

The Company's registered head office is located at Lot B1-1 North West Cu Chi Industrial Zone, Cu Chi District, Ho Chi Minh City, Vietnam. In addition, the Company has Trang Bang Branch, located at Street No.8, Trang Bang Industrial Zone, Trang Bang District, Tay Ninh Province, and one representative office, located at 102-104-106 Bau Cat, Ward 14, Tan Binh District, Ho Chi Minh City, Vietnam.

The number employees of the Company and its subsidiary ("the Group") as at 31 December 2019 was 963 (31 December 2018: 1,027).

# **Corporate structure**

As at 31 December 2019, the Company has a subsidiary as follows:

Unitex Limited Liability Company formerly is a shareholding company established in Vietnam pursuant to the Investment Certificate No. 452033000336 issued by the Management Board of Tay Ninh Economic Zone on 29 June 2015 and Enterprise Registration Certificate No. 3901206611 issued by Department of Planning and Investment of Tay Ninh Province on 29 June 2015, and the amended ERCs.

The principal activities per Investment Certificate of Unitex are to manufacture fibers and fabrics. The registered head office of Unitex is located at A17.1, C1 Street, Thanh Thanh Cong Industrial Zone, An Hoa Commune, Trang Bang District, Tay Ninh Province, Vietnam. Currently, Unitex is in preoperation progress.

As at 31 December 2019, the Company holds 100% ownership and voting rights at Unitex.

# 2. BASIS OF PREPARATION

## 2.1 Accounting standards and system

The consolidated financial statements of the Company and its subsidiary ("the Group") expressed in Vietnam dong ("VND") are prepared in accordance with the Vietnamese Enterprise Accounting System and other Vietnamese Accounting Standards issued by the Ministry of Finance as per:

Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);

Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);

Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);

Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and

Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

# 2.2 Applied accounting documentation system

The Group's applied accounting documentation system is the General Journal system.

# 2.3 Fiscal year

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December.

# 2.4 Accounting currency

The consolidated financial statements are prepared in VND which is also the Company's accounting currency.

# 2.5 Basis of consolidation

undistributed earnings.

The consolidated financial statements comprise the financial statements of the Company and its subsidiary for the year ended 31 December 2019. Subsidiary is fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases. The financial statements of subsidiary are prepared for the same reporting year as the Company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses resulting from intracompany transactions are eliminated in full. Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 3.

#### Cash and cash equivalents 3.1

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of changes in value.

#### Inventories 3.2

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale. The perpetual method is used to record inventories, which are valued as follows:

- Raw materials - cost of purchase on a weighted average basis.
- cost of direct materials and labour plus attributable manufacturing overheads Finished goods based on the normal operating capacity on a weighted average basis.

## Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods owned by the Group, based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

#### **Receivables** 3.3

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, along with the provision for doubtful debts.

The provision for doubtful debts represents amounts fo outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administration expense in the consolidated income statement.

#### Tangible fixed assets 3.4

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

#### Intangible assets 3.5

Intangible assets are stated at cost less accumulated amortisation. The cost of an intangible asset comprises its purchase price and any directly attributable costs of preparing the intangible asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible assets are sold or retired, gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement

#### Depreciation and amortisation 3.6

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straightline basis over the estimated useful life of each asset as follows:

Buildings, structures	4 - 25 years	
Machinery and equipment	2 - 15 years	
Means of transportation	4 - 10 years	
Office equipment	3 - 5 years	
Computer software	4 - 5 years	

#### **Borrowing cost** 3.7

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

#### **Prepaid expenses** 3.8

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the year for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortised to the consolidated income statement:

- > Prepaid rental; and
- > Tools and consumables with large value issued into production and can be used for more than one year.

## Prepaid land rental

The prepaid land rental represents the unamortised balance of advance payment made in accordance with the lease contract signed with Cidico Corporation on 3 July 2000 for a period of 50 years and Tay Ninh Industrial Park Infrastructure Development Joint Stock Company on 21 July 2009 for a period of 45 years, and on 31 October 2017 to 14 July 2053.

Such prepaid rental is recognised as a long-term prepaid expense for allocation to the consolidated income statement over the remaining lease year according to Circular 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013.

# **3.9 Construction in process**

Construction in progress represents costs that are directly attributable to the acquisition, construction to produce an asset in the course of construction at the balance sheet date.

## **3.10** Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

# 3.11 Investments

## Investment in an associate

Investment in an associate over which the Group has significant influence are carried at cost.

Distributions from accumulated net profits of an associate arising subsequent to the date of acquisition are recognised in the consolidated income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

## Provision for diminution in value of an investment

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expense in the consolidated income statement.

## Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-tomaturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expenses in the consolidated income statements and deducted against the value of such investments.

# **3.12 Payables and accruals**

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

## **3.13** Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been in service for more than 12 months up to the consolidated balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting year following the average monthly salary of the 6-month period up to the reporting date. Increase or decrease to the accrued amount other than actual payment to employees will be taken to the consolidated income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

# 3.14 Foreign currency transactions

The Group applies guidance of Circular 53/2016/TT-BTC dated 21 March 2016 amending and supplementing some articles of Circular 200/2014/TT-BTC dated 22 December 2014 to record foreign currency transactions.

Transactions in currencies other than the Group's accounting currency are recorded at the exchange rate that approximates the average of buying and selling transfer exchange rates announced by the commercial bank where the Group most frequently conducts its transactions ("the average transfer exchange rate"). This approximate exchange rate does not exceed +/- 1% of the average transfer exchange rate. The average transfer exchange rate is determined daily based on the average of daily buying transfer rates and selling transfer rates of the commercial bank.

At the end of the year, balances of monetary items denominated in foreign currencies are translated at the transfer exchange rate announced by the commercial bank where the Group most frequently conducts its transactions. This transfer exchange rate is the buying transfer exchange rate of the commercial bank.

All foreign exchange differences incurred are taken to the consolidated income statement.

# **3.15** Appropriation of net profit

Net profit after tax is available for appropriation to shareholders after approval in the shareholders' meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Group maintains the following reserve funds which are appropriated from the Group's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

# Investment and development fund

This fund is set aside for use in the Group's expansion of its operation or of in-depth investment.

## Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits and presented as a liability on the consolidated balance sheet.

# 3.16 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

## Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

## Interest

Revenue is recognised as the interest accrues unless collectability is in doubt

#### Taxation 3.17

## Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current income tax assets against current income tax liabilities and when the Group intend to settle its current income tax assets and liabilities on a net basis.

## Deferred tax

Deferred tax is provided using the liability method on temporary differences at the consolidated balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- > where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- > in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- > where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- > in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- > either the same taxable entity; or
- > when the Group intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## **3.18** Earnings per share

Basic earnings per share amounts are calculated by dividing net profit (loss) after tax for the year attributable to ordinary shareholders of the Company (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share amounts are calculated by dividing the net profit after tax attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

# 3.19 Segment information

The Group's principal activities are to manufacture synthetic yarn and knitting. In addition, these activities are mainly taking place within Vietnam. Therefore, the Group's risks and returns are not impacted by the Group's products that the Group is manufacturing or the locations where the Group is trading. As a result, the Group's management is of the view that there is only one segment for business and geography and therefore presentation of segmental information is not required.

# **3.20** Related parties

Parties are considered to be related parties of the Group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

### **CASH AND CASH EQUIVALENTS** 4.

·····		VND
	ENDING BALANCE	BEGINNING BALANCE
Cash on hand	52,452,397	286,520,068
Cash in banks	13,973,275,175	20,285,906,582
Cash equivalents (*)	136,000,000,000	132,500,000,000
TOTAL	150,025,727,572	153,072,426,650

(\*) Cash equivalents represent short-term deposits at commercial banks with original maturity of less than three (3) months and earn interest at the applicable rate.

#### 5. **HELD-TO-MATURITY INVESTMENTS**

Held-to-maturity investments represent long-term deposits at commercial banks with original maturity of three (3) months or more and earn interest at the applicable rate.

## SHORT-TERM TRADE RECEIVABLES 6.

			VND
		ENDING BALANCE	BEGINNING BALANCE
Trade receivables fro	m customers	92,627,651,711	57,067,512,272
- Y.R.C Textile Co., L	td	17,714,088,690	-
- Formosa Taffeta I	Dong Nai Company Limited	14,923,517,117	25,524,664,217
- Gain Lucky Vietna	am Limited	8,485,120,800	8,888,941,108
- Formosa Taffeta \	/iet Nam Co., Ltd.	7,928,546,879	11,775,055,458
- Chori Co., Ltd	7,497,839,217 469,534,274	7,497,839,217	469,534,274
- Coats Phong Phu	Company Limited	7,398,270,000	707,256,000
- Far Eastern Polyte	ex (Viet Nam) Limited	4,268,161,127	6,537,251,261
- Others		24,412,107,881	3,164,809,954
Trade receivables fro	m related parties (Note 28)	1,663,216,610	1,628,272,804
TOTAL		94,290,868,321	58,695,785,076

#### 7. SHORT-TERM ADVANCES TO SUPPLIERS

	ENDING BALANCE	<b>BEGINNING BALANCE</b>
Oerlikon Barmag Zweigniederlassung	589,407,693	1,076,772,110
New Taiwan Filters Corp	-	2,388,597,150
Others	1,856,743,758	1,671,906,510
TOTAL	2,446,151,451	5,137,275,770

## **OTHER SHORT-TERM RECEIVABLES** 8.

		_
TOTAL		
Others	 	 
Social insurance		

## INVENTORIES 9.

	ENDING E	ENDING BALANCE		BEGINNING BALANCE	
	COST	PROVISION	COST	PROVISION	
Finished goods	322,026,575,272	(10,179,057,241)	337,108,080,072	(26,667,659,161)	
Raw materials	179,478,522,412	(4,164,424,794)	161,164,425,068	(4,736,448,190)	
Goods in transit	37,796,067,210	-	42,900,780,080	-	
TOTAL	539,301,164,894	(14,343,482,035)	541,173,285,220	(31,404,107,351)	

Detail of movements of provision for obsolete inventories: \_\_\_\_\_

Beginn	ing balance
Add:	Provision made during the year
Less:	Reversal of provision made during the year
Ending	balance

	VND
ENDING BALANCE	BEGINNING BALANCE
1,221,397,593	1,066,067,138
456,756,539	497,729,558
1,678,154,132	1,563,796,696

VND

	VND
CURRENT YEAR	PREVIOUS YEAR
(31,404,107,351)	(2,405,561,930)
(15,402,074,607)	(28,998,545,421)
32,462,699,923	-
(14,343,482,035)	(31,404,107,351)

# **10. TANGIBLE FIXED ASSETS**

					VND
	BUILDINGS, STRUCTURES	MACHINERY AND EQUIPMENT	MOTOR VEHICLES	OFFICE EQUIPMENT	TOTAL
Cost:					
Beginning balance	302,962,145,912	1,558,717,636,119	183,462,162,860	4,791,726,080	2,049,933,670,971
Newly purchase	1,646,480,546	3,332,628,465	336,888,440	-	5,315,997,451
Transfer from construction in progress	-	4,842,393,470	-	-	4,842,393,470
Disposal	-	(3,332,628,465)	(972,414,961)	-	(4,305,043,426)
Ending balance	304,608,626,458	1,563,560,029,589	182,826,636,339	4,791,726,080	2,055,787,018,466
In which:					
Fully depreciated	83,900,367,044	137,306,365,911	19,558,017,762	286,355,981	241,051,106,698
Accumulated depreciation:					
Beginning balance	(121,003,991,503)	(657,588,120,982)	(89,300,556,658)	(3,683,705,935)	(871,576,375,078)
Depreciation for the year	(10,578,674,139)	(106,183,842,553)	(19,362,586,903)	(717,578,652)	(136,842,682,247)
Disposal	-	-	332,277,055	-	332,277,055
Ending balance	(131,582,665,642)	(763,771,963,535)	(108,330,866,506)	(4,401,284,587)	(1,008,086,780,270)
Net carrying amount:					
Beginning balance	181,958,154,409	901,129,515,137	94,161,606,202	1,108,020,145	1,178,357,295,893
Ending balance	173,025,960,816	799,788,066,054	74,495,769,833	390,441,493	1,047,700,238,196
In which:					
Pledged as loan security (Note 20.2)	115,470,232,805	603,890,715,697	121,424,361,767	4,505,371,271	845,290,681,540

# **11. INTANGIBLE ASSETS**

••••••

VND

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	COMPUTER SOFTWARE
Cost:	
Beginning and ending balances	14,385,298,205
In which:	
Fully amortised	13,834,916,387
Accumulated amortisation:	
Beginning balance	(13,950,151,171)
Amortisation for the year	(114,090,974)
Ending balance	(14,064,242,145)
Net carrying amount:	
Beginning balance	435,147,034
Ending balance	321,056,060

# **12. CONSTRUCTION IN PROGRESS**

•••••••••••••••••••••••••••••••••••••••		
	ENDING BALANCE	<b>BEGINNING BALANCE</b>
Machinery and equipment	255,522,372	255,522,372
Unitex factory project	-	692,800,000
Others	1,020,661,000	714,161,000
TOTAL	1,276,183,372	1,662,483,372

# **13. INVESTMENT IN AN ASSOCIATE**

	ENDING BALANCE BEGINNING BALANCE			
	% OF INTEREST	COST	% OF INTEREST	COST
E.DYE Vietnam Joint Stock Company	35.44	2,386,800,000	35.44	2,386,800,000
TOTAL		2,386,800,000		2,386,800,000

E.DYE Vietnam Joint Stock Company ("E.DYE") is a shareholding company established in Vietnam pursuant to the Enterprise Registration Certificate No. 0314352362 issued by the Department of Planning and Investment of Ho Chi Minh City on 17 April 2017. The principal activities per Investment Registration Certificate ("IRC") of E.DYE are to import, export, and distribute goods. The registered head office of E.DYE is located at No. 102-104-106, Bau Cat Street, Ward 14, Tan Binh District, Ho Chi Minh City, Vietnam.

Detail of the investment in an associate is as follows:

VND

VND

VND

	E.DYE VIETNAM JOINT STOCK COMPANY
Cost of investment:	
Beginning and ending balances	2,386,800,000
Accumulated share in post-acquisition loss of the associate:	
Beginning balance	(502,211,606)
Share in post-acquisition loss of the associate for the year	(186,742,435)
Ending balance	(688,954,041)
Net carrying amount:	
Beginning balance	1,884,588,394
Ending balance	1,697,845,959

As at 31 December 2019, the Company is in the process of recovering the investment in E.DYE in accordance with BOD's Resolution No. 15-2019/NQHDQT/TK and 16-2019/NQHDQT/TK dated 19 June 2019.

# **14. PREPAID EXPENSES**

Short-term
Tools and supplies
Car rental
Others
Long-term
Land rental (land use rights) (*)
Tools and supplies
Others
TOTAL

(\*) As disclosed in Note 20.2, the Group has pledged the land use rights to secure the bank loan facilities.

# **15. SHORT-TERM TRADE PAYABLES**

Tainan Spinning Co., Ltd. Unifi Textile (Suzhou) Co., Ltd. Chori Co., Ltd Thai Toray Synthetics Co., Ltd. Other suppliers **TOTAL** 

VND	
<b>BEGINNING BALANCE</b>	ENDING BALANCE
7,246,898,222	7,684,573,766
5,935,758,152	5,764,297,394
340,000,000	1,644,860,512
971,140,070	275,415,860
125,163,320,649	135,294,053,341
117,079,269,307	116,122,079,350
6,298,401,384	18,778,727,849
1,785,649,958	393,246,142
132,410,218,871	142,978,627,107

	VND
ENDING BALANCE	<b>BEGINNING BALANCE</b>
143,907,844,735	227,122,876,440
32,058,075,500	46,734,000,000
14,467,661,640	12,983,416,000
12,361,568,256	-
26,031,312,106	45,132,638,177
228,826,462,237	331,972,930,617

# **16. SHORT-TERM ADVANCE FROM CUSTOMERS**

	ENDING BALANCE	BEGINNING BALANCE
Advances from other parties	38,904,567,735	29,025,011,686
Treasure Star International Limited	11,576,002,964	9,090,907,079
Nam Phuong Textile and Dyeing Company Limited	10,132,537,779	4,433,232,651
Long Ni International Trading Co., Ltd	719,403,994	-
Jatec Co., Ltd.	-	5,092,796,500
Others	16,476,622,998	10,408,075,456
Advances from a related party (Note 28)	-	119,330,088
TOTAL	38,904,567,735	29,144,341,774

# **17. STATUTORY OBLIGATIONS**

	0113			VND
	BEGINNING BALANCE	PAYABLE FOR THE YEAR	PAYMENT/NET-OFF IN THE YEAR	ENDING BALANCE
Payables				
Corporate income tax	13,836,351,224	36,189,463,822	(48,312,650,965)	1,713,164,081
Import and export duties	13,527,642,243	17,882,207,643	(31,367,092,287)	42,757,599
Personal income tax	308,992,910	5,359,550,042	(5,412,641,189)	255,901,763
Value-added tax	6,427,739,989	831,155,288,324	(837,583,028,313)	-
Other	19,478,837	2,323,552,265	(2,343,031,102)	-
TOTAL	34,120,205,203	892,910,062,096	(925,018,443,856)	2,011,823,443

	BEGINNING BALANCE	RECEIVABLE FOR THE YEAR	NET-OFF IN THE YEAR	ENDING BALANCE
Receivables				
Value-added tax deductible	23,552,370,973	779,470,929,108	(784,520,601,237)	18,502,698,844
Corporate income tax	248,555,620	-	(248,555,620)	-
Other	26,018,476	85,883,074	(26,018,476)	85,883,074
TOTAL	23,826,945,069	779,556,812,182	(784,795,175,333)	18,588,581,918

**18. SHORT-TERM ACCRUED EXPENSES** 

VND

Utility e	xpenses			
Sales co	ommission			
Interest	expense			
Others		 		
TOTAL				
				_

# **19. SHORT-TERM OTHER PAYABLES**


	VND
ENDING BALANCE	BEGINNING BALANCE
3,486,222,748	3,078,386,834
2,660,074,708	1,853,557,723
988,796,358	2,032,697,305
110,000,000	115,000,000
7,245,093,814	7,079,641,862

VND

	ENDING BALANCE	<b>BEGINNING BALANCE</b>
Dividends	126,789,090	58,535,865
Social insurance	3,337,350,476	3,027,530,711
Others	1,846,389,597	2,093,507,803
TOTAL	5,310,529,163	5,179,574,379

# 20. LOANS

	BEGINNING BALANCE		MENT DURING THE YEAR
Short-term			
Loans from banks (Note 20.1)	280,515,587,992	1,045,014,508,520	(962,860,280,546)
Current portion of long-term loans (Note 20.2)	146,198,108,169	183,503,923,073	(180,586,621,034)
	426,713,696,161	1,228,518,431,593	(1,143,446,901,580)
Long-term			
Loans from banks (Note 20.2)	347,818,799,805	-	(183,503,923,073)
TOTAL	774,532,495,966	1,228,518,431,593	(1,326,950,824,653)

# 20.1 Short-term loans from banks

\_\_\_\_\_

The Group obtained the unsecured loans from banks for the purpose of financing its working capital requirements which bear interest rates from 2.98% to 4.00% per annum (on foreign currency). Details are as follows:

BANKS	ENDING BALANCE VND	ORIGINAL AMOUNT USD	TERM AND MATURITY DATE
Joint Stock Commercial Bank for Foreign Trade of Vietnam	198,511,837,200	8,582,440	From 29 January 2020 to 29 May 2020
Vietnam Export Import Commercial Joint Stock Bank	65,680,873,200	2,839,640	From 30 January 2020 to 27 May 2020
CTBC Bank Company Limited	88,007,961,510	3,804,927	From 10 March 2020 to 28 May 2020
Orient Commercial Joint Stock Bank	9,252,000,000	400,000	1 May 2020
TOTAL	361,452,671,910	15,627,007	

# **20.2** Long-term loans from banks

Long-term loans from banks bear interest rates from 2.29% to 5.20% per annum (on foreign currency). Details are as follows:

ENDING BALANCE VND	ORIGINAL AMOUNT USD	TERM AND MATURITY D	
199,545,563,161	8,627,132	From 20 Jan 2020 to 2 2021	0 October Assets funded by loan and imported machin project, Tay Ninh
113,588,245,230	4,910,862	From 5 Jan 2020 to 5 [ 2022	equipment (Note 10) (
313,133,808,391	13,537,994		
149,021,559,688			
164,112,248,703			
	ENDING BALANCE VND           199,545,563,161           113,588,245,230           313,133,808,391           149,021,559,688	ENDING BALANCE VND         ORIGINAL AMOUNT USD           199,545,563,161         8,627,132           113,588,245,230         4,910,862           313,133,808,391         13,537,994           149,021,559,688         149,021,559,688	ENDING BALANCE VND         ORIGINAL AMOUNT USD         TERM AND MATURITY DA 2021           199,545,563,161         8,627,132         From 20 Jan 2020 to 2 2021           113,588,245,230         4,910,862         From 5 Jan 2020 to 5 D 2022           313,133,808,391         13,537,994           149,021,559,688         Image: Comparison of the compariso

	VND
FOREIGN EXCHANGE DIFFERENCE	ENDING BALANCE
(1,217,144,056)	361,452,671,910
(93,850,520)	149,021,559,688
(1,310,994,576)	510,474,231,598
(202,628,029)	164,112,248,703
(1,513,622,605)	674,586,480,301

# LATERAL

ans including prepaid land rental (Note 14) inery and equipment (Note 10) at Trang Bang

bans including all imported machinery and )) (Trang Bang project - 4<sup>th</sup> and 5<sup>th</sup> stage)

# **21. OWNERS' EQUITY**

# 21.1 Increases and decreases in owners' equity

increases and aecreases in owners e					VND
	SHARE CAPITAL	SHARE PREMIUM	INVESTMENT AND DEVELOPMENT FUND	UNDISTRIBUTED EARNINGS	TOTAL
Previous year:					
Beginning balance	599,377,980,000	35,297,435,379	1,219,011,000	142,756,583,621	778,651,010,000
Net profit for the year	-	-	-	178,352,230,269	178,352,230,269
Dividend declared	-	-	-	(47,950,238,400)	(47,950,238,400)
Ending balance	599,377,980,000	35,297,435,379	1,219,011,000	273,158,575,490	909,053,001,869
Current year:					
Beginning balance	599,377,980,000	35,297,435,379	1,219,011,000	273,158,575,490	909,053,001,869
Capital increase (*)	107,891,460,000	(204,236,507)	-	(41,953,660,000)	65,733,563,493
Net profit for the year	-	-	-	214,423,398,058	214,423,398,058
Dividend declared (**)	-	-	-	(106,090,416,000)	(106,090,416,000)
Ending balance	707,269,440,000	35,093,198,872	1,219,011,000	339,537,897,548	1,083,119,547,420

(\*) As at 10 April 2019, the Company successfully issued 4,195,366 shares to pay dividends for 2017 according to General Shareholder Meeting No. 01-2018/NQ-DHDCD/TK dated 17 April 2018, and Resolution of Board of Directors No. 08-2019/NQHDQT/TK dated 7 January 2019.

As at 10 April 2019, the Company successfully issued 5,993,780 shares to existing shareholders according to General Shareholder Meeting No. 03-2018/NQ-DHDCD/TK dated 17 April 2018, and Resolution of Board of Directors No. 04-2018/NQHDQT/TK, 13-2018/NQHDQT/TK and 14-2018/NQHDQT/TK dated 22 August 2018.

As at 10 April 2019, the Company successfully issued 600,000 shares to employees under ESOP according to General Shareholder Meeting No. 01-2018/NQ-DHDCD/TK dated 17 April 2018, and Resolution of Board of Directors No. 04-2019/NQHDQT/TK dated 7 January 2019.

As at 18 April 2019, the Company obtained the 17th Amended Enterprise Registration Certificate issued by the Department of Planning and Investment of Ho Chi Minh City, approving on the share capital increase to VND 707,269,440,000.

**21.2** Capital transactions with owners and distribution of dividends, profits

		VND
	CURRENT YEAR	PREVIOUS YEAR
Issued share capital		
Beginning balance	599,377,980,000	599,377,980,000
Share issuance	107,891,460,000	-
Ending balance	707,269,440,000	599,377,980,000
Dividends declared	(106,090,416,000)	(47,950,238,400)
Dividend paid in cash	(106,009,143,674)	(48,237,928,680)
Stock dividend	(41,953,660,000)	-

21.3 Shares

				VND
		ENDING BALANCE	BI	EGINNING BALANCE
	QUANTITY	AMOUNT (VND)	QUANTITY	AMOUNT (VND)
Authorized shares	70,726,944	707,269,440,000	59,937,798	599,377,980,000
Issued shares				
Issued and paid-up shares	70,726,944	707,269,440,000	59,937,798	599,377,980,000
Ordinary shares	70,726,944	707,269,440,000	59,937,798	599,377,980,000
Shares in circulation				
Ordinary shares	70,726,944	707,269,440,000	59,937,798	599,377,980,000

(\*\*) The Resolutions of Annual Shareholder Meeting dated 2 April 2019, and of Board of Directors No. 13-2019/ NQHDQT dated 29 May 2019 approved the dividend by cash of 15% par value of share (VND 1,500/share).

# **22. REVENUES**

# 22.1 Revenue from sale of goods

	CURRENT YEAR	PREVIOUS YEAR
Gross revenue	2,231,825,707,808	2,408,319,231,223
Less:		
Trade discount	(764,230,502)	(5,614,560)
Sales returns	(2,076,853,643)	(610,248,991)
Net revenue	2,228,984,623,663	2,407,703,367,672

VND

# **22.2** Finance income

		VND
	CURRENT YEAR	PREVIOUS YEAR
Interest income	8,941,157,186	7,900,963,682
Foreign exchange gains	5,337,442,584	3,191,770,506
TOTAL	14,278,599,770	11,092,734,188

# **23.** FINANCE EXPENSES

		VND
	CURRENT YEAR	PREVIOUS YEAR
Interest expense	30,714,160,176	29,036,662,759
Foreign exchange losses	4,490,844,833	24,371,074,611
TOTAL	35,205,005,009	53,407,737,370

# **24. SELLING EXPENSES**

		VND
	CURRENT YEAR	PREVIOUS YEAR
Transportation expense	12,084,996,155	17,140,619,021
Letter of credit (L/C) and documentary fee	6,947,349,102	8,632,350,141
Commission fee	4,575,738,209	5,146,879,241
Others	3,298,148,355	2,594,059,683
TOTAL	26,906,231,821	33,513,908,086

# **25.** GENERAL AND ADMINISTRATION EXPENSES

		VND
	CURRENT YEAR	PREVIOUS YEAR
Labour costs	26,527,207,472	28,816,407,362
Expenses for external services	12,310,256,871	12,100,894,347
Stationery and other tools costs	8,102,156,780	5,066,773,515
Depreciation and amortisation expenses (Notes 10 and 11)	2,165,473,870	3,416,801,592
Other expenses	8,815,510,540	6,833,931,595
TOTAL	57,920,605,533	56,234,808,411

# **26.** PRODUCTION AND OPERATING COSTS

\_\_\_\_\_

Raw materials
Expenses for external services
Depreciation and amortisation expenses (Notes 10 and 11)
Labour costs
Other expenses
TOTAL

	VND
CURRENT YEAR	PREVIOUS YEAR
1,353,106,128,093	1,528,342,410,706
276,729,700,158	285,345,126,623
136,956,773,221	143,017,657,234
133,247,271,009	146,511,203,483
59,641,204,435	59,325,616,223
1,959,681,076,916	2,162,542,014,269

# **27. CORPORATE INCOME TAX**

Corporation income tax ("CIT") applied for the Group are as below:

- > For Cu Chi Operation, the applicable statutory corporate income tax ("CIT) rate is 20% of taxable profit.
- > For Trang Bang Branch, CIT is applied according to each product type. In particular: Income from FDY and DTY products is exempted for four years (2016 - 2019), and is subject to 50% deduction in the nine following years (2020 - 2028). The applicable rate is 20%.

Income from POY products at stages 1, 2 is exempted for two years (2013 - 2014), and is subject to 50% deduction in the two following years (2015 - 2016). The applicable rate is 17% from 2016 to 2020. Income from POY products at stage 3 is exempted for two years (2016 – 2017), and is subject to 50% deduction in the four following years (2018 - 2021). The applicable rate is 20%.

- > For Unitex, the applicable statutory CIT rate is 20% of taxable profit. Unitex is entitled to an exemption from CIT for two (2) years commencing from the first year which a taxable profit is earned, and a 50% reduction for the following four (4) years.
- > The tax returns filed by the Group are subject to examination by the tax authorities. Therefore, the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change at a later date upon final determination by the tax authorities.

#### **CIT expenses** 27.1

		VND
	CURRENT YEAR	PREVIOUS YEAR
Current tax expense	22,984,249,920	24,299,230,212
Adjustment for under accrual of CIT from prior years	13,205,213,902	966,140,955
Deferred tax expense (income)	2,307,292,759	(4,348,700,272)
TOTAL	38,496,756,581	20,916,670,895

The current CIT payable is based on taxable profit for the current year. The taxable profit of the Group for the year differs from the accounting profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the consolidated balance sheet date.

## 27.2 Current CIT

Reconciliation between CIT expense and the accounting profit before tax multiplied by CIT rate is presented below: 

# Accounting profit before tax

At the applicable CIT rate for the Group

Adjustments:

Non-deductible expenses

Tax incentive at Trang Bang branch

Adjustment for under accrual of tax from prior years

Unrealised (profit) loss

CIT expense

# 27.3 Deferred tax

I

The followings are the deferred tax assets recognised by the Group, and the movements thereon, during the current and previous year:

aning the current and previous year.				VND
	CONSOLIDATED BALANCE SHEET		CONSOLIDATED INCOME STATEMENT	
	ENDING BALANCE	BEGINNING BALANCE	CURRENT YEAR	PREVIOUS YEAR
Deferred tax assets				
Accrued expenses	555,577,715	362,412,806	193,164,909	(39,463,703)
Accrued salaries and bonus	3,828,333,066	3,443,358,935	384,974,131	1,137,057,276
Accrual for severance pay	74,454,142	69,150,200	5,303,942	(4,844,050)
Provision for obsolete inventory	832,884,959	1,009,306,806	(176,421,847)	528,194,420
Provision for import duties	-	2,733,745,103	(2,733,745,103)	2,733,745,103
Foreign exchange arising from revaluation of monetary accounts denominated in foreign currency	20,689,303	1,258,094	19,431,209	(5,988,774)

## 5,311,939,185 7,619,231,944

Net deferred tax (charge) credit to consolidated income statement (2,307,292,759) 4,348,700,272

		VND
	CURRENT YEAR	PREVIOUS YEAR
	252,920,154,639	199,268,901,164
	50,584,030,928	39,853,780,233
	1,348,237,810	286,303,797
	(23,683,089,306)	(22,368,209,105)
i	13,205,213,902	966,140,955
	(2,957,636,753)	2,178,655,015
	38,496,756,581	20,916,670,895

# **28. TRANSACTIONS WITH RELATED PARTIES**

Significant transactions with related parties in current year and prior year were as follows:

RELATED PARTIES	RELATIONSHIP	TRANSACTIONS
E.DYE Vietnam Joint Stock Company	Associate	Capital withdrawal
P.A.N Asia Co., Ltd	Related party due to a BOD member of the Group investing therein	Sale of goods
Liantex Corp	Related party due to a BOD member of the Group investing therein	Sale of goods
Hung Loi Service Trading Investment Company Limited	Related party due to family member of a BOD member of the Group investing therein	Sale of goods

Amounts due from and due to related parties at the balance sheet date were as follows:

RELATED PARTIES	RELATIONSHIP	TRANSACTION	ENDING BALANCE	BEGINNING BALANCE
Short-term trade receivable (Note 6)				
P.A.N Asia Co., Ltd	Related party due to a BOD member of the Group investing therein	Sale of goods	1,307,646,387	1,628,272,804
Hung Loi Service Trading Investment Company Limited	Related party due to family member of a BOD member of the Group investing therein	Sale of goods	355,526,818	-
Liantex Corp	Related party due to a BOD member of the Group investing therein	Sale of goods	43,405	-
			1,663,216,610	1,628,272,804
Other short-term advance to suppliers (Note 16)				
Liantex Corp	Related party due to a BOD member of the Group investing therein	Advance	-	119,330,088
Details of remuneration of the management, Board of D year are as below:	irectors, and Board of Supervision during the			
	VND			

		VND	
	CURRENT YEAR	PREVIOUS YEAR	
Management	3,971,493,802	3,802,428,850	
Board of Directors	540,000,000	540,000,000	
Board of Supervision	144,000,000	144,000,000	
TOTAL	4,655,493,802	4,486,428,850	

	VND
CURRENT YEAR	PREVIOUS YEAR
-	24,663,600,000
18,383,946,860	30,213,644,533
17,877,581,900	12,427,881,727
8,655,709,290	21,005,627,131
	VND

# XII

# INTERNATIONAL FINANCIAL REPORTING STANDARDS

	2019	2018
	(VND1,000)	(VND1,000)
ASSETS		
Non-current assets		
Property, plant and equipment	1,180,019,779	1,186,318,180
Intangible assets	117,514,417	117,514,417
Investment in an associate and a joint venture	1,697,846	1,884,588
Non-current financial assets	393,247	
Deferred tax assets	5,311,939	7,619,232
Non-current assets	1,191,601,317	1,313,336,417
Current assets		
Inventories	524,957,683	509,769,178
Trade and other receivables	117,003,756	89,223,803
Prepayments	1,920,277	
Other current financial assets	80,000,000	45,000,000
Cash and short-term deposits	150,025,728	153,072,427
Current assets	873,907,444	797,065,408
TOTAL ASSETS	2,065,508,761	2,110,401,825
EQUITY AND LIABILITIES		
Equity		
Issued capital	707,269,440	599,377,980
Share premium	35,093,199	35,297,435
Other capital reserves	1,219,011	1,219,011
Retained earnings	333,773,601	264,126,027
Equity attributable to equity holders of the parent	1,077,355,251	900,020,453
Total equity	1,077,355,251	900,020,453

Non-current liabilities
Interest-bearing loans and borrowings (LT)
Provisions (LT)
Non-current liabilities
Current liabilities
Trade and other payables
Interest-bearing loans and borrowings (ST)
Income tax payable
Dividends payable
Current liabilities
Total liabilities
TOTAL EQUITY AND LIABILITIES

2,065,508,761	2,110,401,825
 988,153,510	1,210,381,372
823,668,990	862,133,400
13,836,351	3,026,909
1,713,164	13,836,351
510,474,232	426,713,696
311,354,805	421,524,818
164,484,520	348,247,972
372,271	429,172
164,112,249	347,818,800
(VND1,000)	(VND1,000)

# XII.2 IFRS INCOME STATEMENTS

	2019	2018
	(VND1,000)	(VND1,000)
Revenue from contracts with customers	2,228,984,624	2,407,703,368
Cost of sales	(1,871,585,989)	(2,076,293,817)
Gross profit	357,398,635	331,409,551
Other operating income	5,872,384	4,544,253
Selling and distribution expenses	(26,906,232)	(33,513,908)
Administrative expenses	(57,920,606)	(56,234,808)
Other operating expenses	(1,301,600)	(28,798,795)
Operating profit	277,142,580	217,406,293
Finance costs	(30,714,160)	(29,036,662)
Finance income	9,946,726	7,900,963
Share of loss of an associate	(186,742)	(502,212)
Profit before tax from continuing operations	256,188,405	195,768,382
Income tax expenses	(38,496,757)	(20,916,671)
Profit for the year from continuing operations	217,691,648	174,851,711
Attributable to:		
Equity holders of the parent	217,691,648	174,851,711

# XII.3 IFRS CASH FLOW STATEMENTS

Đơn vị
Operating activities
Profit before tax from continuing operations
Adjustments to reconcile profit before tax to net cash flows:
Depreciation of property, plant and equipment
Amortisation of intangible assets
Net foreign exchange differences
Gain/loss on disposal of property, plant and equipment
Finance income
Finance costs
Working capital adjustments:
Increase/decrease in trade receivables and prepayments
Increase/decrease in inventories
Increase/decrease in trade and other payables
Interest received
Interest paid
Income tax paid
Net cash flows from operating activities
Investing activities
Proceeds from sale of property, plant and equipment
Purchase of property, plant and equipment
Proceeds from sale of investments in other entities
Net cash flows used in investing activities
Proceeds from issuance of shares
Proceeds from borrowings
Repayment of borrowings
Dividend paid to equity holders of parent
Net cash flows (used in) from financing activities
Net increase in cash and cash equivalents
Net foreign exchange difference
Cash and cash equivalents at 1 January
Cash and cash equivalents at 31 December
Annual Report 2019   Century Synthetic Fiber Corporation

# 2019

(1,000 đồng)

256,188,405

\_\_\_\_\_

2018

(1,000 đồng)

195,768,382

136,842,683	146,093,519
1,071,282	1,153,413
(1,829,474)	7,038,326
3,712,766	113,994
(9,946,726)	(7,900,963)
30,714,160	29,036,662
(76,931,433)	(39,330,548)
1,872,120	(139,388,409)
(110,450,118)	40,047,484
9,316,333	7,567,345
(30,144,365)	(28,976,004)
(48,312,651)	(13,548,590)

145,172,199

-

260,000 (9,772,090)

# (9,512,090)

65,733,564 1,045,014,509 (1,143,446,902) (106,009,144) (138,707,973) (3,047,864) (3,047,864) (153,072,427 **150,025,728** 

1,549,527,932 (1,599,945,675) (98,655,672) 36,395,075 61,627

227,241,192

2,123,750

(118,977,795)

(92,190,445)

24,663,600

# 116,615,725 **153,072,427**

# Appendix: ASEAN Corporate Governance Scorecards

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED II
Α.	Rights of Shareholders		
A.1	Basic Shareholder Rights		
A.1.1	Paying dividends within 30 days after being announced	not yet applied this practice	STK just paid dividend accordance with Vietna
A.2	Right to participate in decisions concerning fundamental corporate changes		
	Do shareholders have the right to participate in:		
A.2.1	Amendments to the company's constitution?	already applied this practice	STK get shareholders' a
A.2.2	The authorisation of additional shares?	already applied this practice	STK get shareholders' a
A.2.3	The transfer of all or substantially all assets, which in effect results in the sale of the company?	not applicable	This type of situation h
A.3	Right to participate effectively in and vote in general shareholder meetings and should be informed of the rules, including voting procedures, that govern general shareholder meetings.		
A.3.1	Do shareholders have the opportunity, evidenced by an agenda item, to approve remuneration (fees, allowances, benefit-in-kind and other emoluments) or any increases in remuneration for the non- executive directors/commissioners?	already applied this practice	STK get shareholders' a
A.3.2	Does the company provide non-controlling shareholders a right to nominate candidates for board of directors/commissioners?	already applied this practice	The Company's Charter accumulate their votes
A.3.3	Does the company allow shareholders to elect directors/commissioners individually?	already applied this practice	The self-nomination, n provisions on this matt
A.3.4	Does the company disclose the voting procedures used before the start of meeting?	already applied this practice	The self-nomination, n on the Company's webs
A.3.5	Do the minutes of the most recent AGM record that the shareholders were given the opportunity to ask questions and the questions raised by shareholders and answers given recorded?	already applied this practice	2017 AGSM minutes not the BOM's answers
A.3.6	Does the company disclose the voting results including approving, dissenting, and abstaining votes for all resolutions/each agenda item for the most recent AGM?	already applied this practice	2017 AGSM minutes not
A.3.7	Does the company disclose the list of board members who attended the most recent AGM?	not yet applied this practice	2018 AGSM minutes wil attending the AGSM

DIMPROVEMENTS
d within 6 months from AGSM date in nam's regulations
' approval for Charter amendment
approval for new share issues
n has not yet happed with STK
' approval for BOD Members' remuneration
er stipulates that shareholders can es to nominate candidates
nomination and election rules have clear atter
nomination and election rules are posted ebsite
oted details of shareholders' questions and
oted details of voting for each proposal
vill have the full list of BOD Members

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
A.3.8	Does the company disclose that all board members and the CEO (if he is not a board member) attended the most recent AGM?	not yet applied this practice	2018 AGSM minutes will
A.3.9	Does the company allow voting in absentia?	already applied this practice	The Company's Charter a matter
A.3.10	Did the company vote by poll (as opposed to by show of hands) for all resolutions at the most recent AGM?	already applied this practice	The Company's Charter a matter
A.3.11	Does the company disclose that it has appointed an independent party (scrutineers/ inspectors) to count and/or validate the votes at the AGM?	not yet applied this practice	2018 AGSM will comply v
A.3.12	Does the company make publicly available by the next working day the result of the votes taken during the most recent AGM/EGM for all resolutions?	already applied this practice	AGSM minutes and resol the Company's website
A.3.13	Does the company provide at least 21 days notice for all AGMs and EGMs?	partially applied this practice	The announcement for s (which is disclosed 30 d of AGSM. However, the in were sent just 15 days b complw this this practic
A.3.14	Does the company provide the rationale and explanation for each agenda item which require shareholders' approval in the notice of AGM/circulars and/or the accompanying statement?	already applied this practice	AGSM proposals stated o each agenda items
A.3.15	Does the company give the opportunity for shareholder to place item/s on the agenda of AGM?	already applied this practice	The Company's Charter s the Company always gav contribute on the AGSM
A.4	Markets for corporate control should be allowed to function in an efficient and transparent manner.		
A.4.1	In cases of mergers, acquisitions and/or takeovers requiring shareholders' approval, does the board of directors/commissioners of the company appoint an independent party to evaluate the fairness of the transaction price?	already applied this practice	The Company's Charter s
A.5	The exercise of ownership rights by all shareholders, including institutional investors, should be facilitated		
A.5.1	Does the company disclose its practices to encourage shareholders to engage with the company beyond AGM?	already applied this practice	Annual report mentione communication and con the Company's website

ill address this matter

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er and the Voting rules clearly stipulate this

ly with this practice

esolutions are disclosed within 24 hours on te

or shareholder list finalization for AGSM O days before the AGSM) mentioned the date e invitation to AGSM and AGSM documents s before the AGSM. The Company will try to ctice

ed clearly the rationales and explanation for

er stipulate this matter and in reality gave opportunities for shareholders to SM agenda

er stipulates this matter

oned channels for shareholders' contact details of the IR team is posted on te

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IMP
В.	Equitable Treatment of Shareholders		
B.1	Shares and voting rights		
B.1.1	Does the company's ordinary or common shares have one vote for one share?	already applied this practice	The Company's Charter a matter
B.1.2	Where the company has more than one class of shares, does the company publicise the voting rights attached to each class of shares (e.g. through the company website/reports/ the stock exchange/ the regulator's website)?	not applicable	This type of situation has
B.2	Notice of AGM		
B.2.1	Does each resolution in the most recent AGM deal with only one item, i.e., there is no bundling of several items into the same resolution?	already applied this practice	The Company submit sep
B.2.2	Are the company's notice of the most recent AGM/circulars fully translated into English and published on the same date as the local-language version?	already applied this practice	Already complied with th
	Does the notice of AGM/circulars have the following details:		
B.2.3	Are the profiles of directors/commissioners (at least age, academic qualification, date of appointment, experience, and directorships in other listed companies) in seeking election/ re- election included?	already applied this practice	BOD candidates' resume
B.2.4	Are the auditors seeking appointment/re-appointment clearly identified?	already applied this practice	2017 AGSM proposal on th auditing firms and select
B.2.5	Were the proxy documents made easily available?	already applied this practice	Proxy template is attache the Company's website
B.3	Insider trading and abusive self-dealing should be prohibited.		
B.3.1	Does the company have policies and/or rules prohibiting directors/commissioners and employees to benefit from knowledge which is not generally available to the market?	already applied this practice	The Company's Charter a matter
B.3.2	Are the directors/commissioners required to report their dealings in company shares within 3 business days?	already applied this practice	The Company's Rules on

r and the Voting rules clearly stipulate this

has not yet happed with STK

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separate proposal for each agenda item

n this practice since 2017 AGSM

mes are disclosed on the Company's website

n this matter listed names of nominated ection criterion

ched to invitation to AGSM and posted on

er and Code of Conducts stipulates this

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CODE	CRITERIA		STK'S COMPLIANCE	NOTES/RECOMMENDED IM
B.4	Related party transactions by directors ar	d key executives		
B.4.1	Does the company have a policy requiring interest in transactions and any other con-		already applied the practice	The Company's Charter s
B.4.2		iring a committee of independent directors/ determine whether they are in the best interests	already applied this practice	The Company's Charter s
B.4.3		g board members (directors/commissioners) to scussion on a particular agenda when they are	already applied this practice	The Company's Charter s
B.4.4	Does the company have policies on loans forbidding this practice or ensuring that th and at market rates?	to directors and commissioners either ley are being conducted at arm's length basis	already applied this practice	The Company's Charter s
B.5	Protecting minority shareholders from ab	usive actions		
B.5.1	Does the company disclose that RPTs are fair and at arms' length?	conducted in such a way to ensure that they are	partially applied the practice	2016 Annual report clear conflicts of interest that the Annual report provid but was still lack of the carried out fairly at arm
B.5.2	In case of related party transactions requir by disinterested shareholders?	ing shareholders' approval, is the decision made	already applied this practice	The Company's Charter of Company actually compl
C.	Role of Stakeholders			
C.1	The rights of stakeholders that are establ to be respected.	ished by law or through mutual agreements are		
	Does the company disclose a policy and p	ractices that address:		
C.1.1	The existence and scope of the company's	efforts to address customers' welfare?	already applied this practice	The Company's Code of
C.1.2	Supplier/contractor selection procedures?		already applied this practice	The Company's Code of
C.1.3	The company's efforts to ensure that its consistent with promoting sustainable dev	value chain is environmentally friendly or is elopment?	already applied this practice	The Sustainability Repor
C.1.4	The company's efforts to interact with the	communities in which they operate?	already applied this practice	The Sustainability Repor

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early mentioned the policies to prevent nat the Company already applied. Althought ovided the list of related party transaction ne confirmation that these transactions were rm's length

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of Conducts stipulates this matter

of Conducts stipulates this matter

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port clearly mentioned this matter since 2015

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
C.1.5	The company's anti-corruption programmes and procedures?	already applied this practice	The Company's Code of
C.1.6	How creditors' rights are safeguarded?	already applied this practice	The Company's Code of
C.1.7	Does the company have a separate report/section that discusses its efforts or environment/economy and social issues?	n already applied this practice	The Company's Code of
C.2	Where stakeholder interests are protected by law, stakeholders should have opportunity to obtain effective redress for violation of their rights.	the	
C.2.1	Does the company provide contact details via the company's website or A which stakeholders (e.g. customers, suppliers, general public etc.) can use t concerns and/or complaints for possible violation of their rights?		Contact details of the Sa the Company's website
C.3	Mechanisms for employee participation should be permitted to develop.		
C.3.1	Does the company explicitly disclose the policies and practices on health, safet for its employees?	already applied this practice	The Sustainability Repo
C.3.2	Does the company explicitly disclose the policies and practices on training and programmes for its employees?	development already applied this practice	the Sustainability Repor
C.3.3	Does the company have a reward/compensation policy that accounts for the of the company beyond short-term financial measures?	performance already applied this practice	The Company issued ES ESOP in 2018
C.4	Stakeholders including individual employee and their representative bodies be able to freely communicate their concerns about illegal or unethical pract board and their rights should not be compromised for doing this.		
C.4.1	Does the company have a whistle blowing policy which includes procedures for by employees and other stakeholders concerning alleged illegal and unethic and provide contact details via the company's website or annual report		The Code of Conducts d the Company has not pr on code of conducts on
C.4.2	Does the company have a policy or procedures to protect an employee/persor alleged illegal/unethical behaviour from retaliation?	n who reveals already applied this practice	The Code of Conducts d reporting of violations

IMPROVEMENTS
of Conducts stipulates this matter
of Conducts stipulates this matter
of Conducts stipulates this matter
e Sales team and the IR team are posted in te
port clearly mentioned this matter
port clearly mentioned this matter
ESOP in 2011, 2015 and intended to issue
s define the feedback mechanism. However, t provided the contact details for feed back on the Company's website
s define the mechanism for feedbacks and

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
D.	Disclosure and Transparency		
D.1	Transparent ownership structure		
D.1.1	Does the information on shareholdings reveal the identity of beneficial owners, holding 5% shareholding or more?	already applied this practice	Annual reports provideo share ownership)
D.1.2	Does the company disclose the direct and indirect (deemed) shareholdings of major and/ or substantial shareholders?	partially applied this practice	Annual reports provided but lack of information
D.1.3	Does the company disclose the direct and indirect (deemed) shareholdings of directors (commissioners)?	partially applied this practice	Annual reports provided lack of information on t report will supplement t
D.1.4	Does the company disclose the direct and indirect (deemed) shareholdings of senior management?	partially applied this practice	Annual reports provided but lack of information report will supplement t
D.1.5	Does the company disclose details of the parent/holding company, subsidiaries, associates, joint ventures and special purpose enterprises/vehicles (SPEs)/(SPVs)? information necessary for a proper understanding of the company's relationship with its public shareholders.	already applied this practice	Annual reports provided
D.2	Quality of Annual Report		
	Does the company's annual report disclose the following items:		
D.2.1	Corporate objectives	already applied this practice	The Annual Reports clea
D.2.2	Financial performance indicators	already applied this practice	The Annual Reports clea
D.2.3	Non-financial performance indicators	already applied this practice	The Annual Reports clea
D.2.4	Dividend policy	already applied this practice	The Annual Reports clea
D.2.5	Biographical details (at least age, academic qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of all directors/commissioners	partially applied this practice	The Annual reports prov still lacked of information have in other entities. 20 missing information
D.2.6	Attendance details of each director/commissioner in all directors/commissoners meetings held during the year	already applied this practice	The Annual Reports clea
D.2.7	Total remuneration of each member of the board of directors/commissioners	already applied this practice	The Annual Reports clea
	Corporate Governance Confirmation Statement		
D.2.8	Does the Annual Report contain a statement confirming the company's full compliance with the code of corporate governance and where there is non-compliance, identify and explain reasons for each such issue?	already applied this practice	The Annual Reports clea

led list of major shareholders (with >5%

led direct ownership of major shareholders on on their indirect ownership

led direct ownership of BOD members but n their indirect ownership. 2017 Annual nt the missing information

led direct ownership of senior management on on their indirect ownership. 2017 Annual nt the missing information

led details information on this matter

learly mentioned this matter

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rovided resume of BOD members but was ation on the number of directorship they 5. 20117 Annual report will supplement this

learly mentioned this matter

learly mentioned this matter

learly mentioned this matter

CODE	CRITERIA		STK'S COMPLIANCE	NOTES/RECOMMENDED IM
D.3.	Disclosure of related party transactions (RPT)			
D.3.1	Does the company disclose its policy covering the r	eview and approval of material RPTs?	already applied this practice	The Annual Reports clea
D.3.2	Does the company disclose the name,relationship, r		already applied this practice	The Annual Reports clea
D.4	Directors and commissioners dealings in shares of	the company		
D.4.1	Does the company disclose trading in the company	's shares by insiders?	already applied this practice	The Annual Reports clea
D.5	External auditor and Auditor Report			
D.5.1	Are the audit and non-audit fees disclosed?		not yet applied this practice	The Company has not ye auditing firm requested confidential
D.5.2	Does the non-audit fee exceed the audit fees?		not applicable	The Company did not us firm
D.6	Medium of communications			
	Does the company use the following modes of com	munication?		
D.6.1	Quarterly reporting		already applied this practice	The Company disclosed Bulletin since 2015
D.6.2	Company website		already applied this practice	The Company's website
D.6.3	Analyst's briefing		partially applied this practice	The Company's website analyst reports on STK b opinions. The Company
D.6.4	Media briefings/press conferences		already applied this practice	The Company invited re
D.7	Timely filing/release of annual/financial reports			
D.7.1	Are the audited annual financial report/statement financial year end?	nt released within 120 days from the	already applied this practice	
D.7.2	Is the annual report released within 120 days from t	he financial year end?	already applied this practice	
D.7.3	Is the true and fairness/fair representation of the affirmed by the board of directors/commissioner company?	-	already applied this practice	

clearly mentioned this matter
clearly mentioned this matter
clearly mentioned this matter
ot yet applied this practice since the ted to keep the ifnormation on auditing fee
ot used non-audit services from its auditing
sed quarter financial statements and IR
site contains an IR page
site provide list of analysts who issued TK but is lack of mentioning the analysts' any also hosted analyst meetings.
d reporters to its big events

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED
D.8	Company website		
	Does the company have a website disclosing up-to-date information on the following:		
D.8.1	Financial statements/reports (latest quarterly)	already applied this practice	
D.8.2	Materials provided in briefings to analysts and media	already applied this practice	
D.8.3	Downloadable annual report	already applied this practice	
D.8.4	Notice of AGM and/or EGM	already applied this practice	
D.8.5	Minutes of AGM and/or EGM	already applied this practice	
D.8.6	Company's constitution (company's by-laws, memorandum and articles of association)	already applied this practice	
D.9	Investor relations		
D.9.1	Does the company disclose the contact details (e.g. telephone, fax, and email) of the officer/ office responsible for investor relations?	already applied this practice	
E.	Responsibilities of the Board		
E.1	Board Duties and Responsibilities		
	Clearly defined board responsibilities and corporate governance policy		
E.1.1	Does the company disclose its corporate governance policy/board charter?	already applied this practice	The Company's Corpo posted on the Compa
E.1.2	Are the types of decisions requiring board of directors/commissioners' approval disclosed ?	already applied this practice	The BOD's resolutions prevailing reulations a Corporate Governance
E.1.3	Are the roles and responsibilities of the board of directors/commissioners clearly stated?	already applied this practice	The Company's Corpo stipulate this matter
	Corporate Vision/Mission		
E.1.4	Does the company have an updated vision and mission statement?	already applied this practice	This information was stated in its Annual re
E.1.5	Does the board of directors play a leading role in the process of developing and reviewing the company's strategy at least annually?	already applied this practice	BOD meetings regular
E.1.6	Does the board of directors have a process to review, monitor and oversee the implementation of the corporate strategy?	already applied this practice	BOD meetings regular

porate Governance Rules and Charter are pany's website.
ons are disclosed in accordance with the ns and stated in the Annual reports and nce reports
porate Governance Rules and Charter clearly er
as posted in the Company's website and l reports
larly review the implementation of strategies
larly review the implementation of strategies

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IMP
E.2	Board structure		
	Code of Ethics or Conduct		
E.2.1	Are the details of the code of ethics or conduct disclosed?	already applied this practice	The Company's Code of C website
E.2.2	Are all directors/commissioners, senior management and employees required to comply with the code/s?	already applied this practice	The Company's Code of C
E.2.3	Does the company have a process to implement and monitor compliance with the code/s of ethics or conduct?	already applied this practice	The Company's Code of C
	Board Structure & Composition		
E.2.4	Do independent directors/commissioners make up at least 50% of the board of directors/ commissioners?	already applied this practice	3 out of 6 BOD members
E.2.5	Does the company have a term limit of nine years or less or 2 terms of five years each for its independent directors/ commissioners?	not yet applied this practice	
E.2.6	Has the company set a limit of five board seats that an individual independent/non- executive director/commissioner may hold simultaneously?	already applied this practice	Although the Company's the Company and BOD M regulations
E.2.7	Does the company have any executive directors who serve on more than two boards of listed companies outside of the group?	already applied this practice	The Company does not h
	Nominating Committee		
E.2.8	Does the company have a Nominating Committee?	not yet applied this practice	The Company is consider
E.2.9	Is the Nominating Committee comprised of a majority of independent directors/ commissioners?	not yet applied this practice	The Company is consider
E.2.10	Is the chairman of the Nominating Committee an independent director/commissioner?	not yet applied this practice	The Company is consider
E.2.11	Does the company disclose the terms of reference/ governance structure/charter of the Nominating Committee?	not yet applied this practice	The Company is consider
E.2.12	Is the meeting attendance of the Nominating Committee disclosed and if so, did the Nominating Committee meet at least twice during the year?	not yet applied this practice	The Company is consider

- f Conducts is posted on the Company's
- f Conducts addresses this matter
- f Conducts addresses this matter
- ers are independent ones
- y's Charter does not stipulate this matter, O Members strictly comply with the prevailing
- t have any BOD member of this type
- dering establishment of this sub-committee

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
	Remuneration Committee/ Compensation Committee		
E.2.13	Does the company have a Remuneration Committee?	not yet applied this practice	The Company is conside
E.2.14	Is the Remuneration Committee comprised of a majority of independent directors/ commissioners?	not yet applied this practice	The Company is conside
E.2.15	Is the chairman of the Remuneration Committee an independent director/commissioner?	not yet applied this practice	The Company is conside
E.2.16	Does the company disclose the terms of reference/ governance structure/ charter of the Remuneration Committee?	not yet applied this practice	The Company is conside
E.2.17	Is the meeting attendance of the Remuneration Committee disclosed and, if so, did the Remuneration Committee meet at least twice during the year?	not yet applied this practice	The Company is conside
	Audit Committee		
E.2.18	Does the company have an Audit Committee?	not yet applied this practice	The Company is conside
E.2.19	Is the Audit Committee comprised entirely of non- executive directors/commissioners with a majority of independent directors/commissioners?	not yet applied this practice	The Company is conside
E.2.20	Is the chairman of the Audit Committee an independent director/commissioner?	not yet applied this practice	The Company is conside
E.2.21	Does the company disclose the terms of reference/governance structure/charter of the Audit Committee?	not yet applied this practice	The Company is conside
E.2.22	Does at least one of the independent directors/commissioners of the committee have accounting expertise (accounting qualification or experience)?	not yet applied this practice	The Company is conside
E.2.23	Is the meeting attendance of the Audit Committee disclosed and, if so, did the Audit Committee meet at least four times during the year?	not yet applied this practice	The Company is conside
E.2.24	Does the Audit Committee have primary responsibility for recommendation on the appointment, and removal of the external auditor?	not yet applied this practice	The Company is conside

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CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED I
E.3	Board Processes		
	Board meetings and attendance		
E.3.1	Are the board of directors meeting scheduled before the start of financial year?	already applied this practice	The Annual reports alre of the BOD
E.3.2	Does the board of directors/commissioners meet at least six times during the year?	already applied this practice	In 2017, beside 5 direct indirect meetings (via e
E.3.3	Has each of the directors/commissioner sattended at least 75% of all the board meetings held during the year?	already applied this practice	
E.3.4	Does the company require a minimum quorum of at least 2/3 for board decisions?	already applied this practice	The passing of BOD res as required by the Law STK's BOD resolutions v
E.3.5	Did the non-executive directors/commissioners of the company meet separately at least once during the year without any executives present?	not yet applied this practice	This practice will be ap
	Access to information		
E.3.6	Are board papers for board of directors/commissioners meetings provided to the board at least five business days in advance of the board meeting?	partially applied the practice	The secretary team will
E.3.7	Does the company secretary play a significant role in supporting the board in discharging its responsibilities?	already applied this practice	The role of Company's is currently carried out
E.3.8	Is the company secretary trained in legal, accountancy or company secretarial practices and has kept abreast on relevant developments?	already applied this practice	The IR team is regularly related to corporate go
	Board Appointments and Re-Election		
E.3.9	Does the company disclose the criteria used in selecting new directors/commissioners?	already applied this practice	Notice to shareholders clearly set out criterion
E.3.10	Did the company describe the process followed in appointing new directors/ commissioners?	already applied this practice	The Rules on self-nomithis matter
E.3.11	Are all directors/commissioners subject to re-election every 3 years; or 5 years for listed companies in countries whose legislation prescribes a term of 5 years each?	already applied this practice	

already listed the tentative working agenda

ect BOD meetings, the BOD also have 10 a email, phone).

resolutions currently follow the majority rule aw on Enterprises. However, in reality, all of as were passed with 100% approval.

applied in 2018

vill comply strictly this practice in 2018

's secretary is stipulated in the Charter and out by the IR team.

arly updated on newly promulgated rules governance

ers on self-nomination and nomination on for BOD Member selection

mination, nomination and election stipulate

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
	Remuneration Matters		
E.3.12	Does the company disclose its remuneration (fees, allowances, benefit-in-kind and other emoluments) policy/practices (i.e. the use of short term and long term incentives and performance measures) for its executive directors and CEO?	already applied this practice	This information is discl
E.3.13	Is there disclosure of the fee structure for non-executive directors/commissioners?	already applied this practice	This information is disc
E.3.14	Do the shareholders or the Board of Directors approve the remuneration of the executive directors and/or the senior executives?	already applied this practice	The Company submittee
E.3.15	Does the company have measurable standards to align the performance-based remuneration of the executive directors and senior executives with long-term interests of the company, such as claw back provision and deferred bonuses?	not yet applied this practice	
	Internal Audit		
E.3.16	Does the company have a separate internal audit function?	partially applied the practice	Although the internal co Company has appointed such as production, fina
E.3.17	Is the head of internal audit identified or, if outsourced, is the name of the external firm disclosed?	not yet applied this practice	
E.3.18	Does the appointment and removal of the internal auditor require the approval of the Audit Committee?	not yet applied this practice	
	Risk Oversight		
E.3.19	Does the company establish a sound internal control procedures/risk management framework and periodically review the effectiveness of that framework?	partially applied this practice	The previous Annual rep lack of information on t Annual report will supp
E.3.20	Does the Annual Report/Annual CG Report disclose that the board of directors/ commissioners has conducted a review of the company's material controls (including operational, financial and compliance controls) and risk management systems?	already applied this practice	The BOS' reports alread
E.3.21	Does the company disclose the key risks to which the company is materially exposed to (i.e. financial, operational including IT, environmental, social, economic)?	already applied this practice	The Annual reports liste
E.3.22	Does the Annual Report/Annual CG Report contain a statement from the board of directors/commissioners or Audit Committee commenting on the adequacy of the company's internal controls/risk management systems?	not yet applied this practice	

isclosed in the Annual report

isclosed in the Annual report

ted a separate proposal for this matter

l control is not officially appointed, the ted personnels to control some activities inance

reports listed risks and mitigants but were n the internal control mechanism. 2017 pplement this missing information.

ady mentioned this matter

sted risks and mitigants

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IM
E.4	People on the Board		
	Board Chairman		
E.4.1	Do different persons assume the roles of chairman and CEO?	not yet applied this practice	
E.4.2	Is the chairman an independent director/commissioner?	not yet applied this practice	
E.4.3	Is any of the directors a former CEO of the company in the past 2 years?	not yet applied this practice	
E.4.4	Are the roles and responsibilities of the chairman disclosed?	already applied this practice	The roles and responsib
			in the Company's Charte these documents are po
	Lead Independent Director		
E.4.5	If the Chairman is not independent, has the Board appointed a Lead/Senior Independent Director and has his/her role been defined?	not yet applied this practice	
	Skills and Competencies		
E.4.6	Does at least one non-executive director/commissioner have prior working experience in the major sector that the company is operating in?	already applied this practice	

sibilities of the BOD Chairman are stipulated arter, Rules on Corporate Governance and posted in the Company's website

CODE	CRITERIA	STK'S COMPLIANCE	NOTES/RECOMMENDED IN
E.5	Board Performance Directors Development		
E.5.1	Does the company have orientation programmes for new directors/commissioners?	partially applied the practice	The Company provided to new BOD Members
E.5.2	Does the company have a policy that encourages directors/commissioners to attend on- going or continuous professional education programmes?	already applied this practice	BOD Members are enco corporate governance
	CEO/Executive Management Appointments and Performance		
E.5.3	Does the company disclose the process on how the board of directors/commissioners plans for the succession of the CEO/Managing Director/President and key management?	not yet applied this practice	
E.5.4	Does the board of directors/commissioners conduct an annual performance assessment of the CEO/Managing Director/President?	already applied this practice	The BOD's Reports had
	Board Appraisal		
E.5.5	Did the company conduct an annual performance assessment of the board of directors/ commissioners and disclose the criteria and process followed for the assessment?	not yet applied this practice	This practice will be imp
	Director Appraisal		
E.5.6	Did the company conduct an annual performance assessment of the individual directors/ commissioners and disclose the criteria and process followed for the assessment	not yet applied this practice	
	Committee Appraisal		
E.5.7	Did the company conduct an annual performance assessment of the board committees and disclose the criteria and process followed for the assessment?	not yet applied this practice	

ed Charter and Corporate Governance Rules

couraged to take training courses on

ad evaluation of the BOM's performance

mplemented in 2018

